



the warranty group

TWVG Europe

Single Group Solvency & Financial Condition Report

Year-end 31st December 2017

Approved by the Board: 13th June 2018



Report Introduction

TWG Europe Limited's (TWG Europe) Solvency and Financial Condition Report (SFCR) is prepared on a group basis and includes details of London General Insurance Company Ltd (LGI) and London General Life Company Ltd (LGL). The 'TWG Europe' Group (TWGE) also includes TWG Services Limited (TWGSL), which is the Group's services company, that provides administration services to the group and directly to clients.

TWG Europe has an approved waiver from the Prudential Regulation Authority (PRA) allowing for the Group to produce one single SFCR report (per Article 256 of Solvency II (Directive 2009/138/EC)).

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Summary

Note: all figures quoted within this report are, unless stated otherwise, either as at year end 2017 or year-end 2016.

Quick Glance Performance, Solvency and Financial Condition

| Key Performance Indicator (£'000's) | TWG Europe | | LGI | | LGL | |
|--------------------------------------|------------|--------|-------|--------|-------|------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Underwriting Margin ¹ | 9,941 | 10,613 | 8,044 | 10,049 | 1,896 | 564 |
| Total Investment Return | 1,320 | 5,264 | 1,329 | 5,133 | (16) | 119 |
| Solvency Ratio | 141% | 127% | 141% | 126% | 138% | 122% |

In summary, key highlights/changes for 2017 are:

- Rich Green was appointed as CEO in early 2017. The previous CEO, Gary Jennison, left TWG Europe.
- TWG Europe obtaining regulatory approval to use a USP for calculation of its Solvency Capital Requirement (SCR) with a waiver dated 14 March 2017 published on the FCA register
- Placement of a catastrophe excess of loss reinsurance for our Guaranteed Asset Protection (GAP) book of business
- Following the publication of the SFCR, a review of the Delegated Acts, Annex III section 6 identified that a firm such as LGI applying a premium risk USP cannot take credit for geographical diversification in the SCR. The original SFCR allowed for such geographical diversification which was removed in a revised SFCR published during October 2017.
- On 31 May 2018, Assurant, Inc. completed its acquisition of The Warranty Group. This is not considered any further within the SFCR.
- The 2017 solvency ratio improved compared to 2016 mainly due reduced business volumes (as shown in section E2). There was also a smaller benefit from the Undertaking Specific Parameter (USP) being updated in 2017.
- Solid financial performance in 2017 despite a reduction in year on year investment return resulting from the adverse impact of unrealised losses
- Significant improvement in the solvency ratio
- Following completion of LGI's year end 2017 solvency 2 returns, TWGE's Board approved a 2017 dividend of £20m from LGI which is reflected as a foreseeable dividend in this SFCR.

Business and Performance

TWG Europe² specialises in the underwriting, administration and marketing of three core product lines:

- Motor Warranty, including Guaranteed Asset Protection (GAP) and ancillary insurances;
- Appliance & Technology including warranty, theft and accidental damage; and,
- Creditor including unemployment, accident and life which is largely in run -off.

Approximately 70% of our business is written in non-UK, EEA countries (as shown in the business performance section) which is why Brexit is one of the largest short-medium term risks for TWGE.

These are primarily consumer insurance products that are marketed across Europe through a combination of branches and freedom of service arrangements. These are distributed on a Business-to-Business basis through relationships with a range of motor dealers, manufacturers, retailers, financial institutions and other distributors.

¹ Net Underwriting Margin = Net premiums earned – Net claims incurred – Expenses incurred

² On 18th October 2017, Assurant, Inc. and The Warranty Group entered into a definitive agreement to combine operations. This transaction completed on 31 May 2018.

All European insurance operations are conducted by entities that are subsidiaries of TWG Europe Limited collectively known as TWG Europe. The Group operating entities are:

- London General Insurance Company Limited (LGI), authorised provider of general insurance contracts;
- London General Life Company Limited (LGL), authorised provider of life insurance contracts. Minimal volumes of business through entity, with no new business sought (only the run-off existing contracts and the renewal of monthly-pay-monthly-cover type products); and,
- TWG Services Limited (TWGSL), services company that provides administration services to the group and directly to clients.

Business performance has remained resilient in 2017, with TWG Europe, LGI and LGL recording positive underwriting profits at levels comparable to 2016. The business continues to invest in growth initiatives and in developing its technology platforms to support its growth agenda. The statutory reported profit on ordinary activities before tax for TWG Europe in 2017 is £7.6m.

LGI continues to be the focus of the business with Auto and Appliance and Technology (A&T) markets being key areas of the business growth strategy. LGL continues to seek no new business, only run-off and renewal of existing business.

Please note: this year we have produced a Financial Condition Report for the Swiss branch of LGI. This has been uploaded onto our website and is included as an appendix in this SFCR.

Key elements of TWGE's business model and strategy include:

- Continuing to supply new and existing clients with exceptional service which will be aided by an enhanced technology platform;
- retaining existing clients and organically growing portfolios profitably;
- development of new business opportunities with a focus on maintaining underwriting discipline.

Systems of governance

The governance structure is aligned across all entities, including LGI and LGL. The group is structured to provide robust corporate governance, at least meeting all required standards of regulated insurance companies/groups. This is manifested, at a fundamental level, in how the Board, Management and the Management Committees are structured and a three lines of defence model is used throughout the business.

This section of the report details how the TWG Europe group ("the Group") is structured and ensures good governance in the management and operation of the group, including the group's governance framework. This section also details the fit and proper requirements set out by the group for senior leaders in the business, as well as the role and integration of key control functions within the Group.

Risk Profile

The risk appetite and profile of the Group has not materially changed in the year. Strategic risks continue to be the focus of the Group, with experience, inherent product proposition, strong management oversight and strong control environments mitigating insurance, financial and operational risks.

This section of the report considers the material risk to which the Group is exposed, reflecting current exposures and profile, relevant monitoring and sensitivities, concentrations (where relevant) and mitigation. The table below gives a quantitative breakdown of the undiversified risks components of the Solvency Capital Requirement (SCR)³:

³ Throughout the report, LGI's SCR is quantified including the approved Undertaking Specific Parameter (USP). This is explained further in section E.2 Solvency Capital Requirement and Minimum Capital Requirement of this report.

| Components of the SCR (undiversified) (£'000's) | TWG Europe | | LGI | | LGL | |
|---|------------|--------|--------|--------|-------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Non-life underwriting risk (Insurance risk) | 58,301 | 82,068 | 58,301 | 82,068 | - | - |
| Health Underwriting risk (Insurance Risk) | 6,829 | 5,727 | 6,672 | 5,630 | 34 | 65 |
| Life Underwriting risk (Insurance Risk) | 602 | 639 | - | - | 598 | 636 |
| Market Risk | 12,701 | 11,658 | 12,041 | 10,704 | 1,012 | 1,081 |
| Counterparty default risk | 8,298 | 8,435 | 6,060 | 5,618 | 143 | 103 |
| Operational risk | 6,071 | 6,503 | 5,802 | 6,265 | 268 | 238 |

From the above table we can see that non-life underwriting risk remains the largest component of the SCR for both TWG Europe and LGI at year end 2017 and 2016. Likewise, market risk remains the second largest component at both year ends.

The non-life underwriting risk has reduced between 2017 and 2016 reflecting a reduction in future business plan volumes during 2017.

Valuation for solvency purposes

Standard valuation techniques are used as detailed in the regulation 2015/35 (Delegated Act) that supplemented Directive 2009/138/EC (Solvency II).

TWG Europe has a simple balance sheet relative to other financial services firms. Investment assets are traded on regulated exchanges with transparent mark to market valuations. The material difference between the UKGAAP and Solvency II balance sheet is the change in basis valuation from UKGAAP reserves to best estimate and risk margin valuations (Technical Provisions). Valuation of other assets and liabilities broadly aligns to the valuation principles of UKGAAP.

Capital Management

The solvency position of TWG Europe, LGI and LGL remains strong as capital was held in excess of their respective risk appetite buffers (which are set as a percentage above regulatory capital requirements) at 31st December 2017. LGI's Solvency II regulatory capital requirement is the Solvency Capital Requirement and for LGL it is the absolute Minimum Capital Requirement (aMCR).

| Regulatory Solvency (undiversified) (£'000's) | TWG Europe | | LGI | | LGL | |
|---|------------|---------|---------|---------|-------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Capital Requirement | 74,356 | 97,393 | 72,333 | 95,086 | 3,251 | 3,332 |
| Eligible Own Funds (on basis to meet requirement) | 104,797 | 124,030 | 101,768 | 119,627 | 4,490 | 4,062 |
| Solvency Ratio | 141% | 127% | 141% | 126% | 138% | 122% |

The table below shows the breakdown of eligible own funds by entity.

| £'000's | Eligible Own Funds to meet the consolidated group SCR | | | | Eligible Own Funds to meet the minimum consolidated group SCR | | | |
|------------|---|--------|-------|---------|---|--------|-------|---------|
| | Tier 1 (unrestricted) | Tier 2 | Tier3 | Total | Tier 1 (unrestricted) | Tier 2 | Tier3 | Total |
| TWG Europe | 101,041 | - | 3,757 | 104,797 | 101,041 | - | - | 101,041 |
| LGI | 100,143 | - | 1,626 | 101,768 | 100,143 | - | - | 100,143 |
| LGL | 4,490 | - | 244 | 4,734 | 4,490 | - | - | 4,490 |

LGI and LGL continue to have a financial strength rating from AM Best of A-.

There were four material changes impacting capital management of LGI in the period:

- During 2016, the outward quota share reinsurance was secured and 2017 was the first full year where LGI had exposure to the quota share. This has resulted in a reduction in Own Funds and a reduction in the SCR for the sharing of risk secured.
- The USP was approved by the PRA in March 2017. The waiver was published on the PRA website.
- The SFCR was re-submitted in late 2017. Following initial publication of the SFCR, a review of the Delegated Acts, Annex III section 6 identified that a firm such as LGI applying a premium risk USP cannot take credit for

geographical diversification in the SCR. The original SFCR allowed for such geographical diversification and this was removed in the revised SFCR.

- During the period, LGI entered into an outward reinsurance Gap Catastrophe treaty reinsurance with an affiliated company. The treaty inceptioned on 1st January 2018

For LGL, there were no material capital management changes in the period.

Material Emerging Risks

The key emerging risk currently being managed and monitored closely by TWG Europe is Brexit. Inherently this risk is significant to TWG Europe, as a European insurance group, which relies on passporting rights within the EU to conduct business. This risk is closely controlled with a dedicated Brexit project team whose primary objective is to ensure that TWG Europe can continue to conduct and service its core business in its current territories of operation.

Regulatory change as a category remains an emerging risk for the group, with regulation such as the General Data Protection Regulation (GDPR) and the Insurance Distribution Directive (IDD) all being finalised by law and regulation. TWG Europe has ongoing work streams and projects to ensure that policies, process and controls continue to be suitable or are enhanced where appropriate.

Directors' statement

We acknowledge our responsibility for preparing this Single Group Solvency and Financial Condition Report (SFCR) in respect of the Group, LGI and LGL in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

- a. throughout the financial year in question, the Group and each of LGI and LGL, have complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations;
- b. it is reasonable to believe that the Group, TWG Europe, and each of LGI and LGL have continued to comply subsequently, and will continue so to comply in future;
- c. the SFCR has been prepared in all material respects in accordance with the PRA rules and the Solvency II regulations.

James Insley

Director

14th June 2018

A. Business and Performance

A.1. Business profile

The Warranty Group/TWG is the brand name of our global business. The Warranty Group is the world's largest single-source provider of extended warranty solutions, with over 50 years in the warranty business. Products cover many consumer goods including automobiles, consumer electronics, and major home appliances. The Warranty Group enjoys long-lasting client relationships with market-leading partners across the globe. The Warranty Group has operations globally and is headquartered in Chicago, IL, USA.

TWG Europe specialises in the underwriting, administration and marketing of three core product lines:

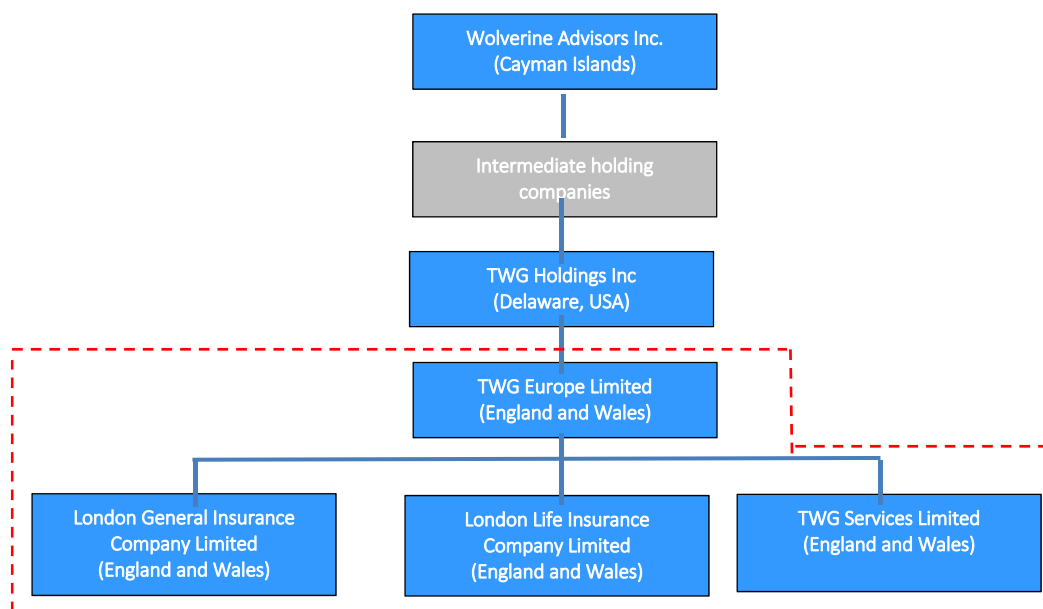
- Motor Warranty including Guaranteed Asset Protection (GAP) and ancillary insurances;
- Appliance & Technology including warranty, theft and accidental damage; and,
- Creditor including unemployment, accident and life which is largely in run-off.

These are primarily consumer insurance products that are marketed across Europe through a combination of branches and freedom of service arrangements. These are distributed on a Business-to-Business basis through relationships with a range of motor dealers, manufacturers, retailers, financial institutions and other distributors.

All European insurance operations are conducted by entities that are subsidiaries of TWG Europe Limited collectively known as TWG Europe. The Group operating entities are:

- London General Insurance Company Limited (LGI), authorised provider of general insurance contracts;
- London General Life Company Limited (LGL), authorised provider of life insurance contracts. Minimal volumes of business through entity, with no new business sought (only the run-off existing contracts and the renewal of monthly-pay-monthly-cover type products); and,
- TWG Services Limited (TWGSL), services company that provides administration services to the group and direct to clients.

A simplified corporate structure is displayed below, with corporate registered locations identified in bracket. Note that this structure is as at 31 December 2017 and does not take into account the recent acquisition of TWG Europe by Assurant Inc.



All entities within the red dashed lines are considered with this SFCR.

All the above-mentioned companies are private companies limited by shares. Prior to the acquisition of The Warranty Group by Assurant Inc.; the ultimate holding company was Wolverine Advisors Inc. which is incorporated in the Cayman Islands. This was also the parent undertaking of the largest group of undertakings of which the Company is a member. The Company was the parent undertaking of TWG Europe Group and was ultimately owned by private shareholders. The exact structure of The Warranty Group post acquisition has yet to be formally announced.

There were no holders of qualifying holdings in the Company as at 31 December 2017. A ‘qualifying holding’ is defined as a direct or indirect holding in the group which represents 10% or more of the capital or voting rights or which makes it possible to exercise significant influence over the management of the group.

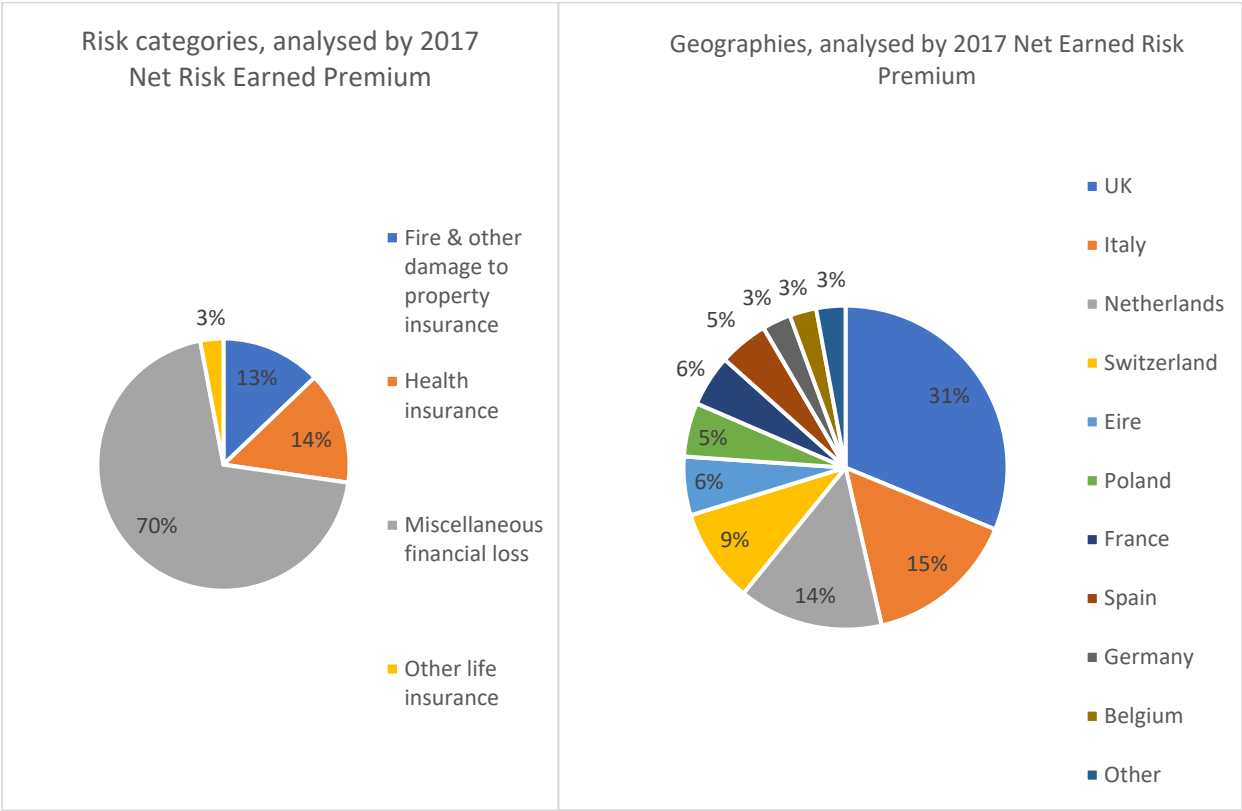
LGI and LGL are authorised by the Prudential Regulatory Authority⁴(PRA) and are dual regulated by the Financial Conduct Authority⁵ (FCA) and the PRA. TWGSL is authorised and regulated by the FCA only. Each entity has branches across Europe to conduct business. TWG Holdings Inc is regulated by the Delaware Department of Insurance⁶.

TWG Europe, LGI, LGL and TWGSL Head Offices are in Staines, UK, with additional offices in:

- Mitcheldean, UK - operations centre and support functions;
- Amsterdam, Netherlands - sales and operations centre;
- Milan, Italy - sales centre.

TWG Europe took a business decision to close its Polish branch during 2017. TWG Europe still writes a negligible amount of motor warranty business in Poland.

TWG Europe engages in business across Europe, with the below detailing geographic and Solvency II line of business, quantified by Net Earned Risk Premium (NERP):



The above charts show the following:

- Miscellaneous financial loss remains the dominant Solvency II class of business. This is unchanged from previously (the corresponding percentage was 69% as at year end 2016).

⁴ Contact details for the PRA can be found at <http://www.bankofengland.co.uk/prd/Pages/default.aspx> . TWG Europe’s supervisory contact is Prudential Regulation Authority, 20 Moorgate, London, EC2R 6DA.

⁵ Contact details for the FCA can be found at <https://www.fca.org.uk/> . As TWG Europe is a low risk firm to the FCA’s objectives, no direct supervisory contact is given to the group, but the FCA Relationship Centre can be contacted on 0300 500 0597.

⁶ The Delaware Department of Insurance can be contacted on +1 (302) 674-7300 / <http://insurance.delaware.gov/contact/>

- Non-UK, EEA territories are where the bulk of business is written by TWG Europe. Again, this is unchanged from previously (the corresponding percentage was 68% of business written in non-UK EEA countries as at year end 2016).

Ernst & Young LLP (EY) has been appointed as the statutory auditor to the Group and solo entities of the Group. Contact details for the Audit firm are: EY, 25 Churchill Place, London, E14 5EY, United Kingdom.

Details of Report

This Report has been prepared in line with Chapter XII of Title 1 and Chapter V of Title II of the regulation 2015/35 that supplemented Directive 2009/138/EC. Additionally, this report complies with the commission implementing regulation (EU) 2015/2452 and EIOPA Guidelines on Reporting and Public Disclosure requirements. The financial TWG Europe Group is aligned to the Group position considered within the report, with the Service company fully consolidated as an ancillary services undertaking. It is for this reason that TWG Europe doesn't equal LGI plus LGL.

Whilst the PRA has made use of the option in Article 51(2) of Directive 2009/138/EC, not to require disclosure of any imposed capital add-ons, TWG Europe, LGI and LGL can confirm that no such add-on is required or has been applied by the PRA at the valuation date or within the period (31st December 2017 or through 2017).

This report details the Group's position as at 31st December 2017 as supplemented by the Notice issued by the Prudential Regulation Authority dated 14th March 2017 relating to Undertaking Specific Parameters.

Unless otherwise stated, financial information contained within the report, including the quantitative reporting templates (QRTs) in Appendix B, are in thousands of pounds Sterling (i.e. 10 = GB£10,000), as set out in Article 2 of the commission implementing regulation (EU) 2015/2452.

A.2. **Underwriting Performance**

TWG Europe's underwriting performance remains strong, with positive contribution⁷ from all entities and all functional lines of business in 2017. In terms of Solvency II line of business, miscellaneous financial loss remained the dominant class of business at both group and LGI levels. Fire and other damage to property made a smaller negative profit compared to the prior year loss.

Performance of Insurance activity was below plan. Below details the underwriting performance by Solvency II line of business and by geographical split:

| TWG Europe - Underwriting Performance (£'000's) | Fire and other damage to property insurance | | Miscellaneous financial loss | | Health Insurance | | Other life insurance | | Total | |
|---|---|---------|---------------------------------|--------|------------------|--------|----------------------|-------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 10,974 | 5,761 | 62,215 | 48,821 | 11,388 | 9,914 | 5,484 | 4,907 | 90,062 | 69,404 |
| Net Premium Earned | 12,720 | 15,598 | 88,202 | 96,435 | 14,846 | 18,265 | 6,550 | 5,474 | 122,318 | 135,772 |
| Net Claims Incurred | 6,073 | 8,442 | 26,524 | 27,666 | 7,079 | 7,662 | 658 | 919 | 40,333 | 44,689 |
| Expenses Incurred | 8,112 | 9,532 | 52,571 | 57,086 | 7,325 | 9,703 | 4,036 | 4,148 | 72,044 | 80,470 |
| Net Underwriting Performance | (1,464) | (2,376) | 9,107 | 11,682 | 442 | 900 | 1,856 | 406 | 9,941 | 10,613 |

⁷ Contribution = Net Earned Risk Premium – Net Claims Incurred

| TWG Europe - Underwriting Performance - Fire and other damage to property and Miscellaneous Financial loss (£'000's) | United Kingdom | | Poland | | Italy | | Germany | | Other | | Total | |
|--|----------------|--------|--------|--------|--------|--------|---------|-------|--------|--------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 36,650 | 35,306 | 9,739 | 2,697 | 8,051 | 2,998 | 5,728 | 4,923 | 13,021 | 8,658 | 73,189 | 54,582 |
| Net Premium Earned | 46,441 | 51,131 | 12,315 | 15,567 | 14,576 | 12,293 | 3,182 | 2,568 | 24,408 | 30,474 | 100,922 | 112,033 |
| Net Claims Incurred | 11,169 | 14,191 | 2,246 | 6,972 | 5,940 | 2,354 | 1,703 | 689 | 11,539 | 11,902 | 32,597 | 36,108 |
| Expenses Incurred | 32,809 | 30,404 | 9,800 | 9,257 | 6,735 | 7,310 | 1,888 | 1,527 | 9,451 | 18,121 | 60,683 | 66,619 |
| Net Underwriting Performance | 2,463 | 6,535 | 269 | (662) | 1,902 | 2,629 | (409) | 352 | 3,418 | 451 | 7,643 | 9,306 |

| TWG Europe - Underwriting Performance - Health and Life (£'000's) | United Kingdom | | Netherlands | | Ireland | | Belgium | | Other | | Total | |
|---|----------------|-------|-------------|--------|---------|-------|---------|-------|-------|-------|--------|--------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 1,539 | 1,644 | 3,377 | 7,766 | 3,777 | 4,113 | 7,914 | 919 | 267 | 380 | 16,873 | 14,822 |
| Net Premium Earned | 1,615 | 1,749 | 12,707 | 15,027 | 3,965 | 4,728 | 3,221 | 1,220 | (112) | 1,014 | 21,396 | 23,739 |
| Net Claims Incurred | 793 | 561 | 6,630 | 6,521 | 568 | 1,135 | 194 | 388 | (449) | (23) | 7,737 | 8,581 |
| Expenses Incurred | 859 | 976 | 5,160 | 9,003 | 1,945 | 2,530 | 2,781 | 664 | 615 | 678 | 11,361 | 13,852 |
| Net Underwriting Performance | (37) | 212 | 916 | (497) | 1,452 | 1,063 | 246 | 169 | (279) | 360 | 2,299 | 1,307 |

For TWG Europe we can make the following observations:

- Fire and damage to other property insurance remains loss making, although the loss incurred is lower in 2017 compared to 2016. This reflects tight underwriting margins in the associated product classes.
- The net underwriting performance result for Miscellaneous Financial loss was lower in 2017 compared to 2016 mainly driven by business volumes.
- The net underwriting performance result for Other Life insurance business improved significantly because of profitability in the creditor business that this represents.
- Overall net underwriting performance results were reduced by circa £700k reflecting run off in core portfolios
- We have closed our Poland offices and expect the results from this region to reduce going forward.
- We have increased net written premiums in Italy because of growth in European motor business.
- Overall the bulk of TWGE's risks continue to be under-written in non-UK, EEA countries.

| LGI Europe - Underwriting Performance (£'000's) | Fire and other damage to property insurance | | Miscellaneous financial loss | | Health Insurance | | Total | |
|---|---|---------|------------------------------|--------|------------------|--------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 10,974 | 5,761 | 62,215 | 48,821 | 11,385 | 9,986 | 84,575 | 64,568 |
| Net Premium Earned | 12,720 | 15,598 | 88,202 | 96,435 | 14,703 | 17,821 | 115,625 | 129,854 |
| Net Claims Incurred | 6,073 | 8,442 | 26,524 | 27,666 | 7,070 | 7,534 | 39,667 | 43,642 |
| Expenses Incurred | 8,112 | 9,532 | 52,571 | 57,086 | 7,232 | 9,545 | 67,914 | 76,163 |
| Net Underwriting Performance | (1,465) | (2,376) | 9,107 | 11,682 | 401 | 743 | 8,044 | 10,049 |

| LGI Europe - Underwriting Performance - Fire and other damage to property and Miscellaneous Financial loss (£'000's) | United Kingdom | | Poland | | Italy | | Germany | | Other | | Total | |
|--|----------------|--------|--------|--------|--------|--------|---------|-------|--------|--------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 36,650 | 35,306 | 9,739 | 2,697 | 8,051 | 2,998 | 5,728 | 4,923 | 13,021 | 8,658 | 73,189 | 54,582 |
| Net Premium Earned | 46,441 | 51,131 | 12,315 | 15,567 | 14,576 | 12,293 | 3,182 | 2,568 | 24,408 | 30,474 | 100,922 | 112,033 |
| Net Claims Incurred | 11,169 | 14,191 | 2,246 | 6,972 | 5,940 | 2,354 | 1,703 | 689 | 11,539 | 11,902 | 32,597 | 36,108 |
| Expenses Incurred | 32,809 | 30,404 | 9,800 | 9,257 | 6,735 | 7,310 | 1,888 | 1,527 | 9,451 | 18,121 | 60,683 | 66,619 |
| Net Underwriting Performance | 2,463 | 6,535 | 269 | (662) | 1,901 | 2,629 | (409) | 352 | 3,418 | 451 | 7,643 | 9,306 |

| LGI Europe - Underwriting Performance - Health (£'000's) | United Kingdom | | Netherlands | | Ireland | | Belgium | | Other | | Total | |
|--|----------------|-------|-------------|--------|---------|-------|---------|-------|-------|------|--------|--------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 1,481 | 1,585 | 5,072 | 3,431 | 3,402 | 3,792 | 1,295 | 855 | 136 | 323 | 11,385 | 9,986 |
| Net Premium Earned | 1,480 | 1,566 | 9,083 | 10,669 | 3,436 | 3,887 | 951 | 1,156 | (246) | 544 | 14,703 | 17,821 |
| Net Claims Incurred | 783 | 559 | 6,289 | 5,556 | 526 | 1,063 | (75) | 388 | (452) | (31) | 7,070 | 7,534 |
| Expenses Incurred | 793 | 839 | 3,522 | 5,714 | 1,603 | 2,082 | 789 | 619 | 524 | 291 | 7,232 | 9,545 |
| Net Underwriting Performance | (96) | 168 | (729) | (601) | 1,307 | 743 | 237 | 149 | (318) | 284 | 401 | 743 |

- As LGI's performance dominates that of TWGE. The above comments in respect of TWGE business performance also apply to LGI with the exception of the 'other life insurance' category which is a component of LGL.

| LGL Europe - Underwriting Performance (£'000's) | Health Insurance | | Other Life Insurance | | Total | |
|---|------------------|------|----------------------|-------|-------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 3 | (72) | 5,484 | 4,907 | 5,487 | 4,835 |
| Net Premium Earned | 143 | 444 | 6,550 | 5,474 | 6,693 | 5,918 |
| Net Claims Incurred | 9 | 128 | 658 | 919 | 667 | 1,047 |
| Expenses Incurred | 94 | 159 | 4,036 | 4,148 | 4,130 | 4,307 |
| Net Underwriting Performance | 40 | 157 | 1,856 | 406 | 1,896 | 564 |

| LGL Europe - Underwriting Performance 2017 - Health and Life (£'000's) | United Kingdom | | Belgium | | Ireland | | Spain | | Netherlands | | Total | |
|--|----------------|------|---------|-------|---------|------|-------|------|-------------|------|-------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net Premium Written | 58 | 59 | 6,619 | 4,335 | 375 | 321 | 131 | 64 | (1,695) | 57 | 5,487 | 4,835 |
| Net Premium Earned | 136 | 183 | 2,270 | 4,358 | 529 | 841 | 134 | 64 | 3,624 | 471 | 6,693 | 5,918 |
| Net Claims Incurred | 11 | 2 | 269 | 965 | 42 | 72 | 4 | 0 | 341 | 8 | 667 | 1,047 |
| Expenses Incurred | 66 | 137 | 1,992 | 3,289 | 343 | 449 | 91 | 45 | 1,638 | 387 | 4,130 | 4,307 |
| Net Underwriting Performance | 59 | 44 | 9 | 104 | 144 | 320 | 39 | 19 | 1,645 | 76 | 1,896 | 564 |

- Net underwriting performance overall has improved for LGL because of profitable run off of creditor business as noted above.
- Belgium remains the dominant territory where most business is written
- Net Premium Written for Netherlands is negative because of cancellations

TWG Europe utilises profit share arrangements that share the profits with clients to ensure aligned commercial interests in the group's products.

The impact of risk mitigation techniques on underwriting performance can be seen in the 's.05' Quantitative Reporting Templates (QRT forms), which are included in Appendix B. Reinsurance mitigation (i.e. benefit from reinsurance) is considered fully effective at the valuation date.

A.3. *Investment Performance*

TWG Europe's investment performance was below yield in 2016, as historic higher yielding investments mature and are reinvested in lower yielding investments. Unrealised losses in 2017 vs the unrealised gains in 2016 contributed to the reducing overall investment return seen in 2017.

Despite a difficult trading environment with many macroeconomic events throughout the year, the prudent investment approach taken by the Group has ensured protection of principal and steady yields for both LGI and LGL. A summary of investment performance is detailed below:

| Investment Performance (£'000's) | TWG Europe | | LGI | | LGL | |
|----------------------------------|--------------|--------------|--------------|--------------|-------------|------------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Total Investment Income | 5,608 | 6,378 | 5,430 | 6,114 | 172 | 251 |
| Investment Expenses | (265) | (296) | (250) | (276) | (16) | (19) |
| Realised gains/losses | (2,456) | (2,053) | (2,325) | (1,994) | (131) | (59) |
| Unrealised gains/losses | (1,567) | 1,235 | (1,526) | 1,289 | (41) | (54) |
| Total Investment Return | 1,320 | 5,264 | 1,329 | 5,133 | (16) | 119 |

In 2017, investment return reduced by 74.9% from £5.3m to £1.3m. 2017 had unrealised losses compared to gains in 2016 which was due to market conditions predominantly in the sterling UK market and the Italian European market.

The Group does not sponsor, transfer to or utilise in any other way, other than for the purposes of investment in securitised assets. The Group has a very tight investment mandate which the third party investment manager adheres to.

Securitised assets are restricted in concentration to a maximum of 10% of the investment portfolios of LGI and LGL. At the valuation date, investments in securitised assets were valued at c2% for LGI and 0% for LGL, of the respective investment portfolios, with no additional investments at the group level. Details of securitised assets are provided below:

| Securitised assets (£'000's) | TWG Europe | | LGI | | LGL | |
|--|--------------|--------------|--------------|--------------|----------|----------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| RMBS (Retail Mortgage Backed Security) | 854 | 1,787 | 854 | 1,787 | - | - |
| ABS (Asset Backed Security) | 3,526 | 4,118 | 3,526 | 4,118 | - | - |
| Total Securitised assets | 4,380 | 5,905 | 4,380 | 5,905 | - | - |

A.4. *Performance of other activities*

No other material lines of business are pursued by the Group; however, as part of the group's product offering, the group receives administration fees from The Warranty Group Services (Isle of Man) Limited (a related company within the global group), and fees for administration services provided direct to clients.

In addition, foreign exchange movements are considered below.

Other income below includes: other income from solo accounts; elimination and classification adjustments on consolidation; and, adjustments to income recognition.

| Other Income (£'000's) | TWG Europe | | LGI | | LGL | |
|---|---------------|---------------|------------|--------------|-----------|------------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net foreign exchange gains/losses | 244 | 1,302 | 116 | 1,068 | 30 | 102 |
| Administration fees - fellow group undertakings | 7,234 | 6,079 | - | - | - | - |
| Administration fees - third parties | 9,824 | 8,485 | - | - | - | - |
| Other income | 4,319 | 1,937 | 665 | 132 | - | - |
| Gain/(loss) on sale of fixed assets | (58) | 20 | - | - | - | - |
| Total Other Income | 21,563 | 17,823 | 781 | 1,200 | 30 | 102 |

A.5. ***Any other information***

Additional administration fees of £790,413 were recouped from The Warranty Group Services (Isle of Man) Limited (a related company within the global group), for administration services provided direct to clients in 2017.

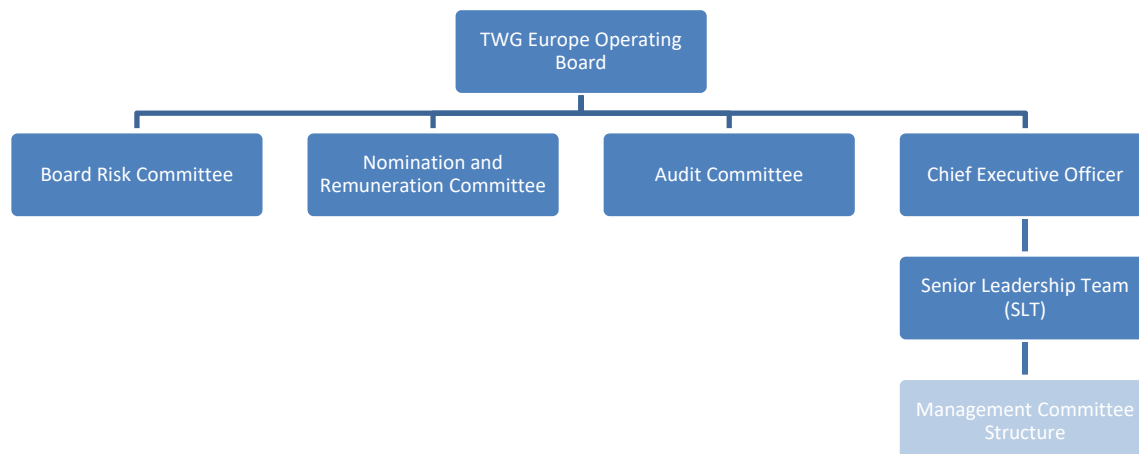
There were no other material income or expenses incurred during 2017.

B. System of Governance

B.1. General information on the system of governance

Board Structure

Each entity within the group has a separately constituted Board but delegates full authority to a single TWG Europe Operating Board, except for reserved matters. The single operating Board has identical membership to those of the individual companies ensuring alignment. The Board has a separate Risk Committee, Audit Committee, and Nomination and Remuneration Committee and delegates management responsibility through the European Chief Executive Officer (CEO). The structure is depicted below:



Each of the Board committees has a defined Terms of Reference. Appropriate segregation of responsibilities and non-executive oversight is achieved in several ways, including: non-executive directors as Chairs of the Board level committees; membership of each committee consisting of a majority of non-executive directors; and conflicts of interest documented with any mitigating action in place where necessary.

Board Members

- John Kelly – Non-executive Chairman LGI, LGL, TWG Europe, TWGSL;
- Geoff Shanks – Non-executive Director LGI, LGL, TWG Europe, TWGSL;
- (Elizabeth) Jane Owen – Non-executive Director LGI, LGL, TWG Europe, TWGSL;
- Rich Green⁸ – Chief Executive Officer Europe, Director LGI, LGL, TWG Europe, TWGSL;
- Edward Wagner – Chief Underwriting and Actuarial Officer, The Warranty Group Inc., Director LGI, LGL, TWG Europe, TWGSL; and,
- James Insley – Chief Financial Officer, Europe, Director LGI, LGL, TWG Europe, TWGSL.

Board Structure

| | Board | Risk Committee | Audit Committee | Nomination and Remuneration Committee |
|-----------------|--|-------------------------------|----------------------------|---------------------------------------|
| Chairman | John Kelly | Jane Owen | Geoff Shanks | John Kelly |
| Members | Geoff Shanks Jane Owen Rich Green Edward Wagner James Insley | Geoff Shanks Edward Wagner | Edward Wagner Jane Owen | Jane Owen |

⁸ On 7th February 2017, the previous CEO, Mr Gary Jennison left TWG Europe. Rich Green was appointed CEO designate on 14th February 2017, with written approval from the regulator of approval of the appointment received in May 2017.

Board committee objectives

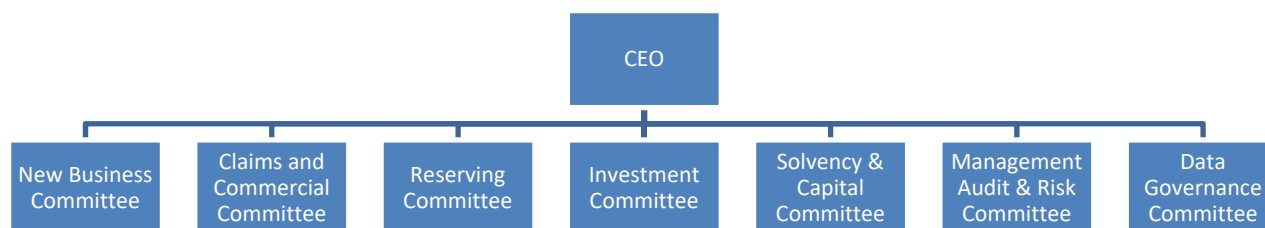
| | |
|--|---|
| Board | The overriding objective of the Operating Board is the effective overall governance of the Companies and specifically to assume direct responsibility for: Strategy and Management; Risk Appetite, Tolerance and Limits; Corporate Policies; Financial reporting and controls; Structure and Capital; Internal Controls; Major Capital projects; Major contracts; Communication; Senior executive appointment; and Delegation of authority. |
| Risk Committee | <ul style="list-style-type: none"> • oversee the effectiveness and appropriateness of the TWG Europe Risk Management Framework; • ensure that the Risk Management Framework includes appropriate risk management strategy, policies, processes, internal reporting procedures, governance and oversight; and, • ensure that all responsibilities for risk management and related governance are appropriately allocated and resourced. |
| Audit Committee | <ul style="list-style-type: none"> • to oversee the Companies' financial reporting, financial and internal controls and internal audit functions; • to oversee the Companies' relationships with external auditors; and, • to liaise as necessary with the other standing committees of the Board including, in particular, its Risk Committee. |
| Nomination and Remuneration Committee | <p>Assist in the Board's oversight of HR policies and practices including:</p> <ul style="list-style-type: none"> • formal, rigorous and transparent procedures for the appointment of directors, senior executives and Controlled Function holders (as defined by the PRA and FCA); • formal and transparent policies and procedures for appropriate executive and director remuneration; and, • appropriate independence to avoid conflicts of interest. |

Changes to the Board in 2017

Apart from the appointment of Rich Green as CEO, all other members of the Board remained unchanged through the period.

Management Committee Structure

As defined in the Board structure above, TWG Europe has in place a 'Management Committee Structure' to ensure the appropriate oversight of performance, activity and risks within the business. This committee structure is defined below:



The committees each have a Terms of Reference, which define the committee's membership, quorum, objectives and responsibilities. Each committee above has a core membership consisting of relevant individuals of the senior leadership team. These committees are noted within the Risk Profile section of the report as they provide significant oversight and management of the material risks to which the Group is exposed.

A summary of the objectives of each committee is detailed below. It should be noted that all the committees below report risk summaries into the Management Audit and Risk Committee.

| | |
|--|--|
| New Business Committee | provides oversight and approval of high risk new business propositions, including considering the commercial, underwriting, regulatory and solvency, risk reputational, practical and customer and conduct elements relating to new business propositions |
| Commercial and Claims Committee | provides oversight of existing business, including business performance, renewals, changes to existing deal structures including commercials, underwriting and risk coverage, overview of underwriting reviews and insurance aggregate and concentration exposures |
| Reserving Committee | provides oversight and approval of the reserving processes, policies and outputs; actuarial reserve reviews and opinions, including underwriting and reinsurance, are reviewed by this committee |
| Investment Committee | provides oversight of the investment profile, including the Investment Manager, adherence to the investment guidelines; committee reviews the investment strategy, proposing any changes or recommendations to the Board. Credit and Liquidity risk exposures are also overseen by the committee |
| Solvency and Capital Committee | provides oversight of regulatory and economic capital calculations and their Management approval; this includes model processes, documentation and validation |

| | |
|--|---|
| Management Audit & Risk Committee | Provides oversight of Enterprise Risk Framework, Enterprise Risks, including Compliance and Operational Governance. This includes Operational issues, events and near misses, compliance plans, conduct risks and reporting, as well as providing holistic oversight of governance and corporate policies at TWG Europe |
| Data Governance Committee | provides oversight of the data risks, processes and issues within the business; this includes ensuring appropriate escalation to functions and individuals where required. The committee is also responsible for the oversight of wider IT controls and process, and oversight of IT related compliance activity |

Remuneration

TWG's compensation philosophy is based on five key principles:

- **Attraction and Retention:** Attract, motivate, engage and retain highly qualified employees whose talents are critical to TWG's success and competitive advantage using monetary and non-monetary methods;
- **Pay for Performance:** Drive a culture of meritocracy by emphasising the appropriate level of variable compensation tied to TWG's and individual performance;
- **Market Driven:** Make market and data based decisions and appropriately align to competitive market pay practices, benefits and levels in each country;
- **Short and Long-term Success:** Promote and reward high performance in the short (i.e. annual) and, where appropriate, long-term to support TWG's long-term strategy; and
- **Ethics and Values:** Support the company's values and to the greatest extent possible, ensure that compensation practices do not drive inappropriate behaviours.

Non-executive directors are paid fixed fees to fulfil their roles.

The remuneration structure for employees of TWG Europe is within standard salary metrics and associated corporate benefits with discretionary bonus schemes available to selected corporate and sales functions. The focus is to ensure that fixed compensation is appropriate for all roles, with external benchmarking and performance reviews regularly updating and ensuring fair compensation for our staff.

For eligible corporate staff, bonus payments are based on individual commitments and the global group's financial performance. Sales staff bonus structure is based on similar principles, with increased focus on the performance of the accounts managed by each individual, ensuring income and profit are above targets (aligned to the business plan).

In addition, Long Term Incentive Plans are provided to senior leaders in the business, based again on individual performance and aligned to the long-term performance of the global group.

No supplementary pension or early retirement schemes are in place at TWG Europe.

Material transactions in the Period

This section details information about material transactions during the reporting period with shareholders, with persons who exercise a significant influence on the undertaking, and with members of the Board.

There were two relevant transactions in the period:

- LGI's outward reinsurance program (Gap Catastrophe) was placed with Virginia Surety Company Inc. (VSC), a fellow subsidiary of the parent company of the Group
- Announcement of the acquisition of TWG by Assurant Inc. on 18th October 2017. The acquisition completed inline with plans on 31 May 2018.

B.2. *Fit and proper requirements*

TWG Europe applies strict criteria to individuals within defined 'significant roles'. All controlled function roles are included within the list of significant roles, including Board members. Appropriate and diligent enquiries into individuals is conducted before employment, with appropriate review and consideration as part of performance management. TWG Europe acknowledges that the scope and nature of enquiries and checks vary between different roles, however in most cases the following criteria will be appropriate, as stated in TWG Europe's Fit and Proper policy, TWG Europe will assess at least the following in respect of the individuals applying for or holding a significant role:

- relevant qualifications and previous employment;
- personal probity and character, including financial and criminal background checks;
- management competencies, as appropriate to the role;
- relevant technical competence for the proposed function as applicable to the business activities of TWG Europe; and,

- demonstration of due skill, care, diligence and compliance with the relevant standards of the area/sector they have worked in.

Post appointment of an individual to a significant role, periodic checks and assessments are made, focussing on ongoing probity and character, including changes to financial or criminal checks and ongoing relevant technical competence, due care skill and diligence.

The skills, knowledge and composition of the Board are assessed through the Board annual effectiveness review, which is designed to ensure that all relevant area of required expertise are covered collectively by the Board Members.

B.3. Risk Management System

TWG Europe has in place a robust Risk framework that details the approach and oversight principles of all the key risks within TWG Europe's risk universe. TWG Europe has classified its risks within five key risk categories: Insurance Risk (applicable to Non-life, Health and Life business); Financial Risk (comprising Market, Credit and Liquidity risks); Strategic and Regulatory risk (including Emerging risks); Operational risk; and, Conduct and compliance risk.

Risks are managed at an entity and aggregate Group level consistently, with a harmonised approach to business governance and performance aligned to this approach.

Each of these high-level risk categories are used to aid effective management and oversight of the key risks to which the group and solo entities are exposed. The Risk Framework details the alignment of the various management committees to material risks in the business, ensuring appropriate oversight and management of each.

Related corporate policies are detailed in the framework. These define behaviours, controls, approaches and roles and responsibilities for managing risks. The policies cover all material risk areas, including: Underwriting and Pricing; Reserving; Market risk (including Asset and Liability Management); Investment risk; Credit risk; Liquidity; Operational and conduct risk; and, Reinsurance. These policies meet or exceed the requirements set out in the Solvency II Guidelines and implementing standards.

Key risks and related sub-risks are detailed in the risk register. All risks are defined, documented and managed through the one consistent Risk Lifecycle of identification, assessment, management, reporting and monitoring. A consistent 5x5 matrix approach is used to assess the inherent and residual risks to which TWG is exposed. This matrix considers the likelihood of risk against its impact, with the impact measured on a financial, regulatory, customer and reputational perspective. This rating system ensures understanding and prioritisation of the bigger risks in TWG Europe's profile which supports the focussing of assurance activity across the business.

The Risk function oversees and independently challenges the business in the management of risk. There is a clear Risk Policy, including risk strategy, framework and tools which are used by the function to assess and support the risk profile, appetite and control of the business. The Risk Policy also defines the scope and responsibilities of the function. The Risk Policy is approved by the Board, with activities overseen by the Board Risk Committee. The Risk function lead reports directly to the Board Risk Committee.

B.4. Own Risk and Solvency Assessment (ORSA)

TWG Europe has in place an active waiver for a Single Group ORSA report to be submitted to the regulator, in line with the third subparagraph of Article 246(4) of Directive 2009/138/EC. Whilst the report is completed at a single group level, the qualification and quantification of both insurance entity level and group level ORSAs is completed.

TWG Europe has an ORSA Policy in place to govern the ORSA process. A full ORSA is conducted, reported to and approved by the Board annually. On-going monitoring of the ORSA is facilitated via interim quarterly reports provided by the Risk function to Management and Board. The quarterly reports include updates on: risk events; risk profile against appetite; material risk movements; regulatory solvency position; and, any other relevant business or governance changes.

The ORSA considers the most recent business plan, including the risks associated with it and factors which could hinder achieving the business plan. In addition, the ORSA considers specific business plan stresses and scenarios.

The ORSA policy outlines triggers for performing additional assessments/ORSA renewal such as a material change in the business plan or any event which adversely impacts the group and results in a change in our risk profile.

The key risk categories adopted by TWG Europe are largely aligned to those within the Solvency II Standard Formula (SF) – insurance risk (life, non-life and health), market, counterparty, and operational risks. TWG Europe believe that the SF model is robust for quantifying life, health, market, counterparty and operational risks, given the standard risk profile of investments, credit exposures, operational risks and the small life insurance book of TWG Europe, and thus these elements are used in TWG Europe’s ORSA.

Within the ORSA report, various reverse stress tests, and stress and scenario tests are considered, none of which have invalidated the ORSA assessment. Other risk categories within TWG Europe’s risk framework include strategic, regulatory, emerging and conduct risks, all of which are considered within the stress and scenario framework, with consideration for inclusion in the ORSA quantification.

TWG Europe’s assessment of its economic capital requirement, as quantified through the ORSA process remains significantly below the regulatory solvency capital requirement (SCR) for both the Group and LGI. Whilst the approved USP helps align the Standard Formula to the non-life risk profile of TWG Europe and LGI, the SCR is considered inappropriate as a measure of true non-life risk profile because:

- 1) Commissions are included in the volume measure used to calculate non-life insurance risk. The commission volume represents no insurance risk to TWG Europe, but is included in the calculation of premium risk. This leads to an over-estimation of risk profile associated with premium risk; and,
- 2) For non-life business underwritten by LGI, the disparate risks are grouped into two classes of business, with each given a single premium volatility measure. The most material of these classes is “Miscellaneous Financial Loss”. The premium risk parameter set for this class is based on a “catchall” approach and is not specific to lines of business written by TWG Europe.

Furthermore, the capital position of LGI, estimated by LGI on a rating agency basis, indicates a financial strength position that aligns to the capital thresholds of an AAA rating. LGI’s financial strength rating is confirmed at A- by AM Best.

For LGL, the economic capital requirement is also quantified as the regulatory capital requirements (currently the absolute Minimum Capital Requirement).

The above mentioned non-life assessment conducted by TWG Europe, has no impact on LGL, however, LGL’s economic capital is equal to its calculated SCR, without the absolute restriction of the aMCR applied. This view is considered appropriate given: the size and scale of LGL, relative to the market; that the calibration of the SCR is felt appropriate for the business underwritten by LGL; and, the penal nature of the aMCR due to LGL’s small volume of business.

B.5. Internal control system

The internal control system at TWG Europe is applied consistently across the individual entities and at the group level, with structures, personnel, policies and procedures applied universally.

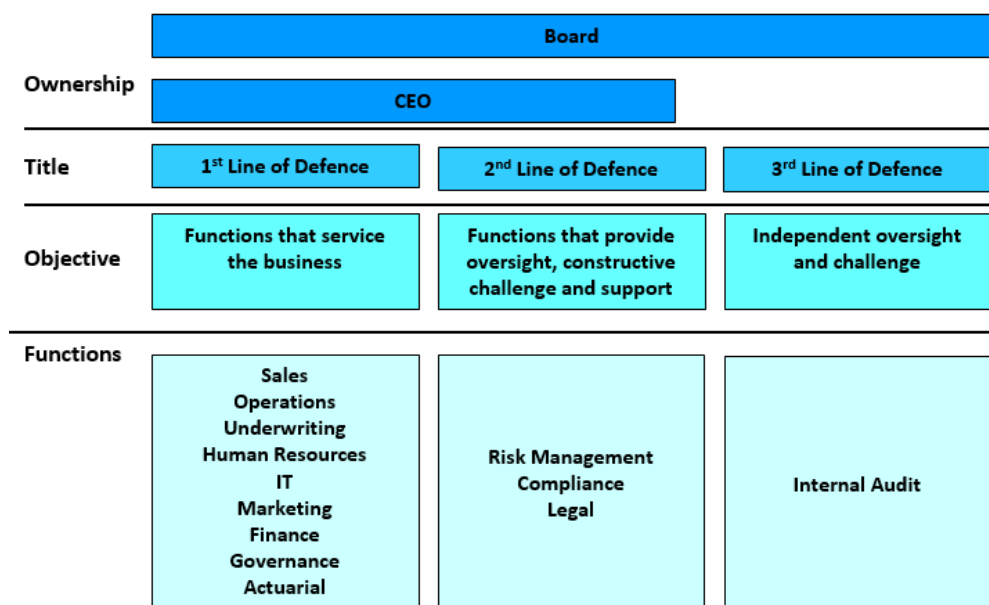
TWG Europe aims to adhere to sound principles of good governance as appropriate to the scope and nature of its business and operations. These principles are set within the framework of:

- the Core Values and over-arching Corporate Policies of the TWG Group
- the Business Strategy of TWG Europe
- the Risk Policy and Risk Appetite of TWG Europe
- the legal and regulatory requirements and expectations, applicable to TWG Europe’s business

Effective governance is delivered through:

- the Board and its various committees and (as appropriate) the individual boards of each of TWG Europe’s subsidiary and associated companies;
- management committee structures; and,
- the management and staff of TWG Europe.

TWG Europe’s governance is based around a traditional “three lines of defence” model illustrated below:



The Three Line of Defence Model provides for:

The First Line of Defence - all personnel have responsibilities to identify, mitigate and control the risks which form part of their processes and procedures.

The Second Line of Defence - Risk Management, Compliance and Legal functions provide support to those in the first line of defence by providing

- governance and oversight of risk management;
- overseeing awareness and application of corporate policies and controls, and legal and regulatory requirements;
- challenge and validation to the effectiveness of the controls applied by first line of defence; and
- reporting to and updating senior management and the Board.

The Third Line of Defence – Internal Audit is structured to function independently of the management of TWG Europe to provide to the Board the independent validation of the effectiveness of controls. Internal Audit will also make recommendations to improve the effectiveness of risk management controls and governance processes.

Whilst External Audit are independent of the Company's own governance structure, their findings are reported to the Audit Committee of the Board.

B.6. **Compliance function**

The Compliance function forms a key part of the second line of defence. TWG Europe's Compliance function has a clear mandate, documented in the Compliance Policy, with a documented compliance plan of control and risk testing for the year as well as independently supporting and challenging the business. The Compliance Policy is approved by the Board and the Compliance plan is overseen by the Board Risk Committee.

B.7. **Internal audit function**

The Internal Audit mandate is detailed in the Global Internal Audit Policy and Charter that is implemented across the entire footprint of The Warranty Group, including TWG Europe. The activities and reviews conducted by Internal Audit are evaluated for independence. Reports are provided directly to the Audit Committee of the Board and the day-to-day activities of the function are outsourced, enforcing independence in the work undertaken. Independence is further enforced as no member of the outsourced internal audit team has previously worked for TWG Europe, or for The Warranty Group globally.

Operational performance of Internal Audit activity is outsourced to a reputable audit firm, with oversight maintained by the global Group Head of Internal Audit.

The US TWG Internal Audit team annually conducts an audit of IT General Controls (ITGCs) akin to the requirements for Sarbanes Oxley 404 testing. This work supports the financial statement audit and is handed off to EY. Broadly, this work covers three pillars: Logical Access, Change Management and IT Operations and is conducted across all material TWG Europe applications, typically the general ledger (which is managed from the US) and the three policy admin systems which handle the three lines of business in Europe. Our outsource partner for European Internal Audit, also conduct risk-based audits on other aspects of IT i.e. system implementations, data quality and governance, regulatory changes (e.g. GDPR) as well as audit work on Solvency II and capital management.

B.8. **Actuarial function**

The Actuarial function is governed by the Actuarial Function Policy, which details the activities of the function including specific roles and responsibilities including but not limited to: Annual Actuarial function report; Underwriting reviews; Reinsurance oversight and opinions; and, production of Technical Provisions and the Solvency Capital Requirement (SCR) for Solvency II purposes. The Actuarial Function Policy is approved by the Board.

A representative of the Actuarial function is a member of all key management committees, ensuring input and oversight of material decisions impacting liabilities and/or reserves.

B.9. **Outsourcing**

TWG Europe has clear guidelines set out to ensure proper documentation for all formal contracts. Beyond this TWG Europe has an outsourcing policy that clearly outlines the additional controls that are required for the outsourcing of activity and further enhanced requirements for significant or important outsourcing arrangements. These controls include assessment of: financial stability, including relevant resources of the service provider; competency of relevant staff; effectiveness of the control environment across the service provider's operations; adequacy and effectiveness of contingency plans in place to continue to deliver services in emergency situations or business disruption.

At present, TWG Europe outsources the following significant or important outsourcing arrangements:

| Description | Relevant TWG Europe Contracting Party(ies) | Scope | Key Function? (as defined in PRA rulebook glossary ⁹) | Territorial Scope |
|--|--|--|--|-------------------|
| Intercompany services agreement | 1. LGI and LGL 2. TWGSL | All services for operational and corporate requirements of each of LGI and LGL | Yes - TWGSL' service delivery is overseen by the Chief Operating Officer. Services received by LGI and LGL are overseen by the Chief Financial Officer and overseen by the respective Boards | Europe |
| Investment management agreement | LGI and LGL | Investment management services for LGI and LGL | No as only management of transactions is outsourced – arrangement overseen by the CFO | Europe |
| Claims and related services agreement (for one single large client scheme) | LGI | Administration services in support of a single large client insurance programme | No as only operations for single client – arrangement is overseen by the COO | Europe |
| Internal audit services | TWG Europe Ltd and subsidiaries | Provision of all internal audit services under the oversight of TWG Group Head of Internal Audit | Yes - Audit Partner at reputable audit firm, overseen by a Director | Europe |

B.10. **Adequacy of System of Governance**

The governance structures that are in place across the Group are designed to allow informed decision making, with the appropriate balance and consideration of commercials, financials and risks. Management and the Board continues to ensure this structure is appropriate for the size, scale and complexity of the Group.

As outlined in this section of the report (section *B System of Governance*), there are adequate and effective mechanisms, process, structures and oversight to ensure the effective operation of the Group and appropriate decision making can be facilitated.

⁹ <http://www.prarulebook.co.uk/rulebook/Glossary/FullDefinition/52841/12-06-2017>

The Board, committees of the Board and Management committees all have clear terms of reference, with enterprise wide consideration and further refinement in Management committees completed in 2017.

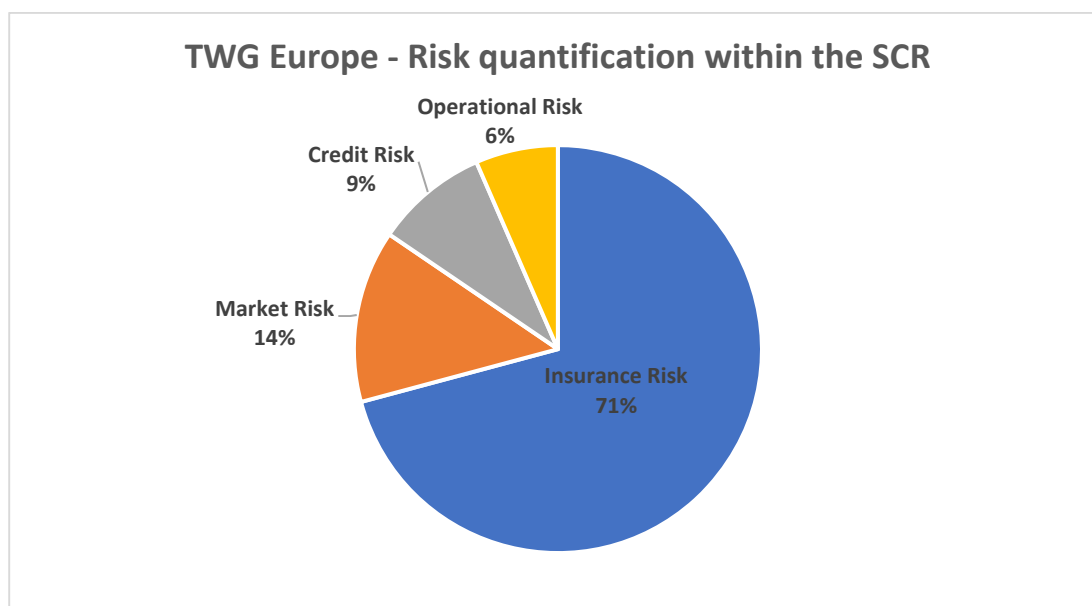
Overall, Management and the Board conclude that the systems, policies and process that are embedded across the business are considered appropriate for the nature, size and scale of TWG Europe's operations.

B.11. Other material information

There is no other material information to disclose in relation to Systems of Governance.

C. Risk Profile

The chart below demonstrates the relative size of the risks to which TWG Europe is exposed¹⁰. To assist users in understanding the relative size of risks within LGL/LGL's respective risk profile, please refer to section E.2 *Solvency Capital Requirement and Minimum Capital Requirement*, of this report.



C.1. Insurance risk

Risk description and sub-risks

Insurance risk is split into two distinct sub risks:

- Underwriting risk – Losses due to inadequate pricing or underwriting – e.g. underwritten events do not occur with the frequency or costs as assumed when pricing the business, inadvertent coverage of risks not priced for;
- Reserving risk - Adverse change in the value of insurance liabilities, due to inadequate provisioning assumptions - e.g. Reserves are inadequate to meet liabilities.

Risk profile and changes in 2017

As the insurance business of LGL and LGL is the core of TWG Europe's business, insurance risk is the key risk in TWG Europe's strategy. This is managed with a clear and focussed underwriting approach and risk appetite. The underwriting principles and appetite pursued by TWG Europe reflect:

- Strategic focus on high frequency, low severity business in which TWG Europe has good historic experience;
- Target loss ratios of 80-90% ensuring some margin for adverse trends before business becomes unprofitable;
- Establishing relationships with clients on a Business-to-Business basis, rather than a direct to consumer business model allows for some adjustability in acquisition costs and profit and loss share arrangements to mitigate risks; and,
- Minimal exposure to products that are exposed to material man-made or natural catastrophe.

Reserving risk is governed by the Reserving Policy and overseen by the Reserving Committee. With high frequency, low severity claims experience and minimal latent claims, reserving risk is relatively low for TWG Europe. The creditor and life books have a longer tail risk profile in respect of both reporting delays (due to the first year being covered by national government) and settlement delays (due to regular claims payments extending over several years). Claim numbers are lower than the Auto and A&T lines of business, but total quantum is higher. The creditor book constitutes TWGE's largest class from a claim reserve standpoint.

¹⁰ Post diversification risk quantification within the SCR. Non-life, life and health risks all classified as underwriting risks.

TWG Europe and the entities within the group, do not hold or have exposure to any off-balance sheet items or utilise any special purpose vehicles.

Risk management and monitoring

Underwriting risks are overseen by the New Business Committee and the Commercial and Claims Committee for new and existing business respectively. The New Business Committee makes decisions on new business, ensuring that there is clear evaluation of the risks prior to approval. The Commercial and Claims Committee, reviews the underwriting performance of existing business and variance of performance to plan.

Concentration

Concentrations of insurance risk are considered as part of the business planning process, as well as when considering new business deals.

As can be seen in the net earned risk premium pie chart in section *A.1 Business Profile*, the Group's underwriting is focussed and concentrated on miscellaneous financial loss, representing 70% of the business respectively. Volumes in LGL are relatively much lower, with a focus on life business (overall this life business represents 5% of the Group's overall profile, based on net earned premium).

The top client in each business represents 17%, 31% and 50% of the Net Underwriting Margin for TWG Europe, LGI and LGL respectively. The Board and Management review this concentration as part of the strategy setting and business planning process.

Mitigation

In addition to the risk mitigation techniques employed within individual client deals, such as profit and loss shares, LGI employs several reinsurance arrangements.

All reinsurance risks are overseen and monitored by the Solvency & Capital Committee (SCC), with exposures and counterparty risks also considered.

An outward quota-share arrangement is in place to share the insurance risks that LGI underwrites. This 20% quota-share arrangement shares any risks that are written in GBP, EUR or PLN (note that the polish office was closed in 2017 as per note in the summary section). This arrangement is overseen by the Commercial and Claims Committee.

As LGI is the material insurance entity within the group, the 20% quota-share on the aforementioned currencies, results in c37% of TWG Europe's underwritten business that is outwardly ceded (based on earned premiums).

From 1st January 2018, a catastrophe reinsurance treaty has also been put into place. This covers any catastrophic events leading to over £500,000 of aggregate claims costs on the Motor GAP portfolio capped at a maximum of £14.5m.

C.2. Market risk

Risk description and sub-risks

Market risk is the risk of loss or of adverse change in the financial situation resulting, directly or indirectly, from fluctuations in the level and in the volatility of market prices of assets, liabilities and financial instruments. TWG Europe manages market risk with the following sub-risks: adverse foreign exchange movements; credit spreads widen; interest rate increase; failure of an investment counterparty; equity risk; and, collateralised securities risk.

Market risk is managed within the limits and tolerances outlined in the Investment Management Agreement between TWG Europe and the Investment Manager (currently BlackRock). Adherence to the agreement and market risk sensitivities are monitored by the Investment Committee. Below is a summary of the approach taken by TWG Europe in managing the key characteristics of the investment portfolio – this is aligned across each entity:

| | |
|---------------------------------|--|
| Investment Universe | Investment grade fixed and European corporate and government bonds. |
| Asset class restrictions | Sliding scale of limits to individual holdings within the portfolio, based on credit ratings |
| Credit Quality | Guidelines to have an aggregate portfolio rating of AA-, with a limited exposure to BBBs, and 0% below a BBB rating |
| Duration | Durations of Assets and Liabilities are broadly matched |
| Foreign Exchange | Currencies of assets and liabilities are broadly matched, with GBP and CHF holding asset surpluses to meet regulatory requirements |

Risk profile and changes in 2017

The prudent approach to investments and focus on high quality investments have ensured minimal impact to TWG Europe from any market volatility. The approach to investments and the management of market risk has not materially changed in the period, with an increased focus on appropriate foreign exchange management, driven not only by market volatility but by increased focus on capital management (with the Standard Formula penal for surplus funds not held in home currency (GBP)).

Risk management and monitoring

Financial risks (Credit, Market and Liquidity risks) are overseen by the Investment Committee.

The management of market risk is prescribed in the TWG Europe Market Risk and Investment policies, with limits and tolerances aligned to the detailed Investment Management Agreement between TWG Europe and the Investment Manager.

Concentration

The maximum single investment counterparty exposure at 31st December 2017 is summarised in the table below:

| | UK Gilts | Corporate Bond |
|-----|----------|----------------|
| LGI | 24.6% | 1.7% |
| LGL | 16.1% | 3.9% |

The corporate bonds referred to in the above table are AAA rated.

Mitigation

With a reasonably risk averse market risk appetite, as outlined above, no specific mitigating instruments are utilised by TWG Europe, LGI or LGL, such as swaps/options/derivatives.

Investments – Prudent person principle

The investment strategy is set by the Board and the Board oversees its effective implementation. The Investment portfolio is overseen by Management through the Chief Financial Officer and the Investment Committee. Assets are managed in line with the prudent person principles, considering associated liability profiles and are invested in a prudent, appropriate manner.

The Group has a relatively risk-averse strategy to investments, which is applied to all investments that cover the Minimum Capital Requirement (MCR), Technical Provisions (TPs), Solvency Capital Requirement (SCR) and surplus funds. This means that there are no investments which can fall in value such that they could jeopardise the value of the aggregate investments that support the TPs, MCR and SCR.

No TWG Europe products are market, guarantee or index linked in nature. No derivatives are traded/held by the group or solo entities.

C.3. Credit risk

Risk description and sub-risks

Credit risk is the risk of loss or of adverse change in the financial situation, resulting from fluctuations in the credit standing of counterparties and debtors (issuers of securities are considered within Market Risk). TWG Europe manages credit risk in three material sub-risks:

- adverse impact to financial position due to reinsurance exposure;
- financial exposure arising from client captive reinsurance arrangements; and,
- failure of counterparty/inability to collect monies owed.

Risk profile and changes in 2017

There has been little change to the credit risk profile during 2017. Many client reinsurance arrangements are running off, leading to reduced exposure, as shown in the table below:

| | Net Exposure | |
|------------|---------------|---------------|
| | Year-end 2016 | Year-end 2017 |
| LGI | 6,063 | 3,779 |
| LGL | 359 | 134 |

Exposure is defined as the reinsurers' share of both the unearned premium reserve (UPR) and the current claims reserves.

The above table excludes exposure to VSC; exposure to VSC remains high due to the quota share treaty and Gap Catastrophe treaty.

Risk management and monitoring

Credit risk management and monitoring processes are outlined in the Credit Risk Policy and overseen by the Investment Committee. This policy dovetails with the Reinsurance Policy, ensuring prudent management of both reinsurance and credit exposures. The Reinsurance Policy is prescriptive in the requirements of credit standing/rating of counterparties and additional security to be sought if this criterion is not met. Both the Credit Risk Policy and Reinsurance Policy are approved by the Board.

The material inherent credit risk relates to the quota-share reinsurance arrangement, which is managed with frequent performance monitoring of the ceded book and credit review of the reinsurer. Whilst residually the quota-share risk is significantly reduced, the scenario testing of reinsurer default remains a key annual test to quantify the exposure and risk.

Whilst various reinsurance arrangements remain with client captives, the position net of additional security and mitigation techniques such as escrow accounts, trusts and letters of credit, rates low on TWG Europe's overall risk profile.

Current outstanding debtor balances tend not to be material, with escalation processes in place as and when required.

Concentration

The only significant credit risk exposure relates to the 20% outward reinsurance quota-share arrangement to an A-rated insurer. The performance of the ceded book and the credit standing of the counterparty are both closely monitored. The reinsurer is a related TWG Inc. company, with the commercial agreement fully considered and analysed on an arm-length basis.

Mitigation

Mitigation of credit risk is predominantly completed through:

- For Reinsurance – rating criteria of at least A- or other acceptable forms of mitigation are required such as letters of credit or escrow accounts and
- For Debtors – lines of credit are considered to each debtor in the ordinary course of business, with oversight and management as outlined above.

C.4. *Liquidity risk*

Risk description and sub-risks

Liquidity risk is the risk that TWG Europe/LGI/LGL is unable to realise investments and other assets in order to settle financial obligations when they fall due.

TWG Europe manages this risk on two levels:

- day-to-day cash flow needs of the business, including the associated processes for cash flow management; and,
- projecting the liquidity of the investment portfolios in times of stress.

Risk profile and changes in 2017

Liquidity risk (both elements described above) rate low in TWG Europe's overall risk profile. Day-to-day cash flows are reasonably stable, with any accumulation of cash above the defined threshold passed over to the investment portfolio. The conservative investment portfolio helps reduce liquidity risk, with no significant funds incapable of realisation in the short term (<1 month). This is reviewed and confirmed by BlackRock in a presentation to the Board.

Day-to-day cash flow monitoring and planning has not materially changed in the period, nor has the liquidity within the investment portfolio.

Risk management and monitoring

Liquidity risk is overseen by the Investment Committee and managed in line with the Liquidity Policy. Above and beyond the day-to-day cash management controls, liquidity assessments are in place, overseen by the Investment Committee.

Expected profit in future premiums

As required by regulation, disclosure of the total amount of the expected profit included in future premiums as calculated in accordance with Article 260(2) is required within this document. At the valuation date, for TWG Europe, LGI and LGL, the total amount at a solo and Group level was valued at nil.

Mitigation

With the investment portfolio considered highly liquid (i.e. all realisable with very short notice, predominantly same day with 2 days of transaction time to transfer realised funds), no further liquidity mitigation is considered appropriate or required by LGI or LGL.

C.5. *Operational and conduct risk*

Risk description and sub-risks

Operational risk is associated with the internal or day-to-day operation of the organisation; it is the risk of loss arising from inadequate or failed internal processes, personnel, systems or from external events. Operational risk is typically not taken in exchange for an expected return; it inherently exists in the normal course of business activity.

At a high-level, operational risk can occur due to:

- An error by the person doing an activity;
- The system necessary to perform an activity is broken or not functioning;
- The process supporting an activity is flawed or inappropriately controlled; or
- An external event occurs that disrupts activity.

Conduct risk is the risk of loss arising from failure to conduct business in a manner to ensure the delivery of fair customer outcomes and ensure market integrity, including meeting the regulatory requirements relating to the documentation of such process. As conduct risk is at the core of the business of TWG Europe, it is deemed part of the operational risk framework and managed accordingly.

Risk profile and changes in 2017

Overall the operational risk profile of TWG Europe remains relatively stable, with no material alteration of residual risk. However, people and outsourcing remain areas of focus:

- People risk – with ongoing organisation changes during the period, including several changes in senior executives, the risk remains relatively high. Whilst the organisational changes are positive for the strategic positioning of TWG Europe, they create uncertainty and therefore additional challenges in the management of associated HR risks such as maintaining staff morale, engagement and productivity, to ensure that organisational changes do not distract from achievement of individual commitments and organisational goals;
- Outsourcing risk – the inherent risk profile of outsourcing is high; during the period additional controls and oversight continued to be embedded to further mitigate the risk to within acceptable levels for our risk appetite.
- Data Protection – With the GDPR project initiated during the period, relevant risks were reassessed, taking into account the regulatory impact of GDPR, and the risk profile of our data protection risk category was adjusted accordingly. The GDPR project includes risk mitigations and actions to address the heightened risk, to ensure the risk is managed within our risk appetite.

Risk management and monitoring

Operational risks are proportionately managed by TWG Europe, with suitable controls in place. Each identified risk is assigned an executive risk owner, who is responsible for ensuring the appropriate management of their risks.

With the scope of operational and conduct risks being wide and diverse, TWG Europe has in place a number of group-wide corporate policies, with the majority of these aimed at setting out the principles for managing relevant

operational and conduct risks. The policies set the overarching tone, requirements and responsibilities for individuals within the Group. Beneath each policy sits control processes and operational activity that fulfils the requirements of each of the policies.

Conduct risk is a key area of mitigation for TWG Europe, and this focus is informed and overseen by an embedded Operational Governance function in the 1st Line of Defence, which acts as a key control in ensuring that conduct risks are effectively managed. This function works closely with all relevant functions of the business and the 2nd Line of Defence, to ensure the appropriate management and mitigation of conduct risks in the current and future regulatory and customer environments.

Mitigation

Operational and conduct risks are mitigated by control environments across the business with processes and controls clearly documented in line with ISO9001 standards for which TWGSL has accredited approval. Risk, Compliance and Internal Audit testing and assurance is predominantly focussed on the operational and conduct risk control environments, to ensure appropriate, adequate and effective controls are in force.

C.6. *Other material risks*

The other key risk category managed by TWG Europe is Strategic risks (including Emerging risks). Strategic risks are categories of risks that may cause loss arising from the unsuccessful pursuit of a business plan or inability to meet the assumptions used in the plan or arising from poor positioning in the business environment in which TWGE operate or failing to respond to changes within that environment, including regulatory changes.

Strategic risks managed by TWG Europe include risks related to the acquisition of new business, including winning business deals, innovation of products, and, delivering these solutions to clients and end customers, and the retention and improvements sought in existing business.

The key strategic risk that continues to be managed and monitored closely by TWG Europe is Brexit. Inherently this risk is significant to TWG Europe, as a European insurer which relies on passporting rights within the EU to conduct business. This risk is closely controlled with a dedicated Brexit project team whose primary purpose is to ensure that TWG Europe can continue to conduct and service its core business in its current territories of operation.

Regulatory change as a category remains an emerging risk for TWG Europe, with regulation such as the General Data Protection Regulation (GDPR) and the Insurance Distribution Directive (IDD) coming into force in 2018, dedicated project teams were put into place during 2017 to manage the work ongoing within TWG Europe to ensure that policies and process and work outputs are reviewed and updated where appropriate.

These risks are overseen by senior management, who consider the effective management of such risks vital in increasing the probability of the successful achievement of the strategy and associated business plan.

At the group level, there are no additional exposures to note. With the vast majority of TWG Europe's business and risks transacted through LGI and minimal, diverse business in LGL, there are no additional concentrations of risk to note at the group level either.

C.7. *Stress testing and sensitivities*

Stress, Scenario and Reverse Stress Testing (RST) are fundamental parts of TWG Europe's risk framework and are explored in detail within our ORSA. In our stress tests we only vary one factor whilst holding all others constant. In our scenario tests we vary two or more factors whilst holding all others constant. Stress testing is based on a specific set of stresses applied to the business that quantify impact on the P&L and regulatory solvency. The programme of stress testing is considered by the Board annually. The stress test results focus on the impact on:

1. Own Funds;
2. Impact on SCR;
3. Resulting solvency margin

Furthermore, stress testing provides comfort in the assessment of the SCR, ensuring that it remains appropriate and suitable against plausible stressed situations, by not fully exhausting capital above policy holder protection levels.

RST considers extreme situations that could render TWG Europe's business unviable and works backwards, analysing the triggers and associated controls that would mitigate against such an event. We have taken two approaches to our

RST; a qualitative approach and a quantitative approach. The qualitative approach is a more holistic approach which looks at scenarios which we cannot realistically model (mainly due to a lack of data). The quantitative approach produces numerical results which can be analysed by the Board. Both approaches help to facilitate discussions at Board and management levels.

For all stress, scenario and reverse stress tests, we have considered potential management action(s) as well as the associated triggers which would start any management action(s).

Reinsurance Stress Test

The most significant stress to Equity and the Solvency of the Group has been identified as a complete reinsurance failure with a loss given default of 100%. Management and the Board consider this stress an absolute extreme, but the quantification aids the understanding of the inherent risk quantification and reliance on such risk mitigating items.

Output of the stress testing was a £18.6m loss in equity and £21.9m increase in LGI's SCR (LGI's SCR used as most extreme outcome on this output metric). The outcome of this stress, before any management action or capital mitigation steps, results in an SCR coverage ratio of 136%. These results relate to 2019; the year in which our test assumes reinsurer default occurs.

Management and the Board consider the extremity of the stress significant enough to justify the use of the SCR capital and are comfortable that policy holder protection is not impacted in the stress. If this extreme event were to occur, management action, such as the placement of reinsurance with another reinsurance firm or panel of reinsurers would be progressed before moving onto the other actions of capital remediation, covered in the group's contingency capital management plan.

Sensitivities

Sensitivity testing quantifies how sensitive TWG Europe's 'Own Funds' are to movements in financial and insurance risks. These sensitivities are chosen as the material sensitivities to the Group solvency and financial position, with down side stresses tested (i.e. those that decrease profitability/equity).

| Risk | Sensitivity description | LGI - Impact to Equity (£m) | LGL - Impact to Equity (£m) |
|--------------------------------|--|-----------------------------|-----------------------------|
| Insurance risk | Increase in 1 percentage point to Loss ratio across the business | 0.5 | 0.0 |
| Strategic Risk - New business | Net written premium volumes increase 1% above plan* | 0.5 | 0.0 |
| Financial Risk - FX | Sensitivity to 1 cent movement in GBPEUR rates | 0.0 | 0.0 |
| Financial Risk - Interest rate | 10-year GILT increase 100bps | 2.1 | 0.1 |
| Financial Risk - Spread | UK Credit spreads increase 100bps | 1.2 | 0.0 |

*Increase in premiums is an adverse sensitivity in terms of solvency because increased business volumes lead to capital strain.

This table is not intended to list all possible deteriorations of the solvency position. Rather, this table is designed to show how the capital position is affected by reasonably likely adverse events. For each type of sensitivity, the largest example over the previous three years is taken as representative of a "reasonably likely adverse event".

The table shows that LGI is no longer sensitive to movements in currency exchange rates. This is a change from the prior year results, and is due to actions taken over the past year to reduce the surpluses held in non-GBP currencies.

D. Valuation for Solvency Purposes

The solo entities and TWG Europe's consolidated accounts are prepared under UK GAAP. TWG Europe has a Valuation of Assets and Liabilities Policy that details the approach taken to valuation for each asset and liability class.

For Solvency II purposes, the assets valuation rules have been considered on a solo basis for the two insurance subsidiaries. The Group uses the default 'method 1 consolidation' approach as set out in the Delegated Acts (articles 335 and 336).

The Balance Sheet at 31 December 2017 is detailed below on both a UK GAAP and Solvency II basis, with differences in the treatment of each item detailed in the sections that follow:

| | TWGE | | LGI | | LGL | |
|---|----------------|----------------|----------------|----------------|---------------|---------------|
| | Solvency II | UKGAAP | Solvency II | UKGAAP | Solvency II | UKGAAP |
| Assets | | | | | | |
| Deferred acquisition costs | - | 119,219 | - | 129,296 | - | 6,088 |
| Intangible assets | - | 5,725 | - | 65 | - | - |
| Deferred tax assets | 4,561 | 4,561 | 1,626 | 1,626 | 1,048 | 1,048 |
| Property, plant & equipment held for own use | 902 | 902 | 17 | 17 | - | - |
| Investments | 242,791 | 240,510 | 234,190 | 231,977 | 8,601 | 8,533 |
| Equities | 401 | 410 | 401 | 4,623 | - | - |
| Government Bonds | 77,498 | 66,274 | 74,923 | 63,731 | 2,575 | 2,542 |
| Corporate Bonds | 130,250 | 147,797 | 126,142 | 139,510 | 4,108 | 4,074 |
| Collateralised securities | 4,380 | - | 4,380 | - | - | - |
| Investment funds | 16,362 | 12,148 | 14,444 | 10,231 | 1,917 | 1,917 |
| Deposits other than cash equivalents | 13,900 | 13,881 | 13,900 | 13,881 | - | - |
| Reinsurance recoverables | 26,855 | 68,560 | 26,847 | 68,425 | 9 | 135 |
| Insurance & intermediary receivables | 7,074 | 35,298 | 2,534 | 23,573 | 647 | 848 |
| Reinsurance receivables | 3,949 | 3,975 | 3,949 | 3,974 | - | - |
| Receivables (trade, not insurance) | 6,026 | 2,300 | 3,158 | 1,599 | 101 | 101 |
| Cash and cash equivalents | 34,418 | 34,437 | 9,618 | 9,623 | 444 | 445 |
| Any other assets, not elsewhere shown | - | 3,686 | - | 2,735 | - | 67 |
| Total assets | 326,575 | 519,172 | 281,939 | 472,911 | 10,850 | 17,265 |
| Liabilities | | | | | | |
| Technical provisions - non-life | 102,562 | 230,429 | 105,100 | 230,429 | - | - |
| Technical provisions - health (similar to life) | - | - | - | - | - | - |
| Technical provisions – life | 36,672 | 41,680 | 31,904 | 31,214 | 4,203 | 10,466 |
| Provisions other than technical provisions | 5,619 | - | - | - | - | - |
| Deferred tax liabilities | 3,488 | 2,055 | 1,346 | 2,011 | 118 | 44 |
| Insurance & intermediary payables | 33,718 | 57,835 | - | 23,664 | - | 453 |
| Reinsurance payables | 1 | 3,779 | - | 3,756 | - | 23 |
| Payables (trade, not insurance) | 16,924 | 13,335 | 21,821 | 21,366 | 990 | 990 |
| Any other liabilities, not elsewhere shown | - | 43,631 | - | 34,012 | - | - |
| Total liabilities | 198,983 | 392,744 | 160,171 | 346,452 | 5,311 | 11,976 |
| Own funds / Equity | 127,592 | 126,428 | 121,768 | 126,459 | 5,539 | 5,289 |

The table below details the balance sheet entries on a solvency II basis. The valuation methods do not differ between the solo insurance entities to the group position.

| Balance Sheet Item | TWGE (£'000's) | LGI (£'000's) | LGL (£'000's) | TWGSL ¹¹ (£'000's) |
|---|----------------|----------------|---------------|-------------------------------|
| Assets | | | | |
| Deferred tax assets | 4,561 | 1,626 | 1,048 | 1,887 |
| Property, plant & equipment held for own use | 902 | 17 | - | 885 |
| Investments (other than assets held for index-linked and unit-linked funds) | 242,791 | 234,190 | 8,601 | - |
| Reinsurance recoverables | 26,855 | 26,847 | 9 | - |
| Insurance and intermediaries | 7,074 | 2,534 | 647 | 3,892 |
| Reinsurance receivables | 3,949 | 3,949 | - | - |
| Receivables (trade) | 6,026 | 3,158 | 101 | 2,767 |
| Cash and cash equivalents | 34,418 | 9,618 | 444 | 24,354 |
| Total assets | 326,575 | 281,939 | 10,850 | 33,784 |
| Liabilities | | | | |
| Technical provisions | 139,234 | 137,004 | 4,203 | - 1,973 |
| Provisions other than technical provisions | 5,619 | - | - | 5,619 |
| Deferred tax liabilities | 3,488 | 1,346 | 118 | 2,024 |
| Insurance & intermediaries payables | 33,718 | - | - | 33,718 |
| Reinsurance payables | - | - | - | - |
| Payables (trade, not insurance) | 16,924 | 21,821 | 990 | - 5,886 |
| Total liabilities | 198,983 | 160,171 | 5,311 | 33,501 |
| Excess of assets over liabilities | 127,592 | 121,768 | 5,539 | 283 |

¹¹ Includes group and consolidation adjustments.

D.1. Assets

The below table details the changes in valuation principles between UKGAAP and Solvency II assets. The most material change to assets is the nil value of Deferred Acquisition Costs (DAC) in the Solvency II balance sheet, as a result of the valuation change from UKGAAP to Solvency II.

For Solvency II purposes, TWG Europe does not deviate from the valuation principles set out in the Solvency II directive, Delegated Act or EIOPA guidance, with the majority of assets either valued at their mark to market value and traded on a regulated exchange, or not included on the regulatory balance sheet (such as intangible assets). Treatment of Balance sheet items for the solo and group are detailed below:

| Balance Sheet item | Treatment under Solvency II |
|---|---|
| Deferred acquisition costs | Basis change to Solvency II results in the deferred acquisition costs being valued at nil on the solvency balance sheet, per Article 12 of the Solvency II Delegated Acts. |
| Intangible assets | Intangible assets represent bespoke computer software that are provided with a value on the UKGAAP balance sheet. As there is no probable ready market a zero valuation has been provided on the Solvency II balance sheet. |
| Deferred tax assets | Asset is valued to include discounting of future cashflows on the Solvency II balance sheet. Due to the relatively short duration of the asset, discounting has no material impact on the valuation of the asset. No unused tax losses and no valuation differences between UK GAAP and Solvency II. |
| Property, plant & equipment held for own use | Solvency II basis of fair value compared to the UKGAAP basis – difference in valuation minimal |
| Investments | <p>Valuation principles aligned between Solvency II and UKGAAP.</p> <p>Equities recognised at fair value on the statutory and regulatory balance sheets.</p> <p>Accrued interest is recognised in the valuation of 'investments' on the Solvency II balance sheet, but held within 'other assets' on the UKGAAP balance sheet.</p> <p>Whilst the principles are aligned and overall value of investments closely aligned (identical when including the accrued interest from 'other assets on the UKGAAP balance sheet), allocation of investments between investment categories varies between the balance sheet, material changes are:</p> <ul style="list-style-type: none"> • Separation of collateralised securities on the SII balance sheet; • Government backed/materially owned corporate bonds classified as government bonds; and, • ETF investment classified as an 'investment fund' on the SII balance sheet, but as 'equity' on the UKGAAP balance sheet. <p>99.8% of investments are valued on an active market. Investments held (0.2%) on inactive markets are valued annually by investment partners.</p> |
| Reinsurance recoverables | Reinsurance contracts are valued in a consistent way to insurance obligations. The amount of the recoverable is calculated on a similar basis to the Best Estimate, as described in the Technical Provision section below. Thus, proportionately these values reduce broadly in line with the reduction in Technical Provisions. |
| Insurance & intermediary receivables | Not due insurance debtors have been moved to technical provisions in line with Solvency II reporting standards and discounted in accordance with the timing of their cash flows. Each receivable is subject to impairment review. |
| Reinsurance receivables | Not due reinsurance receivables have been moved to technical provisions in line with Solvency II reporting standards and discounted in accordance with the timing of their cash flows. Each receivable is subject to impairment review. |
| Receivables (trade, not insurance) | Asset is valued to include future cashflows on the Solvency II balance sheet. Each receivable is subject to impairment review. |
| Cash and cash equivalents | This is valued at fair value. |
| Any other assets, not elsewhere shown | The value held on the UKGAAP balance sheet related to accrued investment income and prepayments, which are shown in investments and receivables respectively, on the Solvency II balance sheet. |

No changes in the recognition and valuation bases used, or to estimations during the reporting period.

Deferred tax assets

The deferred tax asset on the Solvency II balance sheet of £4,560.7k is valued by reference to expected future taxable profits and is comprised as shown in the table below. The deferred tax asset is treated as Tier 3 capital in Basic Own Funds. Further details are set out in section E.1.

| Item | Solvency II £'000's | Statutory accounts value £'000's | Further details |
|----------------------------------|------------------------|--|--|
| Acquisition costs | 2,642 | 2,642 | The tax impact of the deduction of future expenses on acquisition costs in Italy and the UK. |
| Share options | 104 | 104 | The tax impact of share option costs in the future. |
| Capital allowances | 167 | 167 | The tax impact of capital allowances vs depreciation in the future. |
| Intragroup Fees on elimination | 1,616 | 1,616 | The tax impact of the removal of intragroup transactions on fee income. |
| Other | 32 | 32 | |
| Total deferred tax assets | 4,561 | 4,561 | |

D.2. **Technical provisions**

Below are the details of the Technical Provisions from the UKGAAP valuation basis to a Solvency II basis. The valuation principles used are in line with the Solvency II regulation without deviation. The UKGAAP best estimate for reserves (with no margin for prudence) are used as the starting point, with adjustments for:

- Discounting of future cash flows;
- Binary events;
- Data margins; and,
- Embedded profit,

to end at the Best Estimate of Liabilities, before the addition of the Risk Margin, to arrive at a Solvency II Technical Provision (TP).

This is detailed for TWG Europe, LGI and LGL below (*note: the net Solvency II Technical Provision below is equal to the total technical provisions in the balance sheet minus the Reinsurance Recoverable Asset*).

| TWG Europe – Technical Provisions 2017 (£000s) | UK GAAP net Insurance Liabilities | Valuation adjustments | Technical Provisions |
|--|-----------------------------------|-----------------------|----------------------|
| Fire and other damage to property | 10,536 | 524 | 11,060 |
| Miscellaneous financial loss | 79,751 | (8,891) | 70,871 |
| Health | 22,136 | 3,286 | 26,422 |
| Life | 4,464 | (439) | 4,025 |
| Total – all lines of business | 117,888 | (5,520) | 112,378 |

| LGI – Technical Provisions 2017 (£000s) | UK GAAP net Insurance Liabilities | Valuation adjustments | Technical Provisions |
|---|-----------------------------------|-----------------------|----------------------|
| Fire and other damage to property | 9,609 | 1,877 | 11,487 |
| Miscellaneous financial loss | 65,684 | 7,300 | 72,984 |
| Health | 22,187 | 3,500 | 25,687 |
| Total – all lines of business | 97,480 | 12,677 | 110,157 |

| LGL – Technical Provisions 2017 (£000s) | UK GAAP net Insurance Liabilities | Valuation adjustments | Technical Provisions |
|---|-----------------------------------|-----------------------|----------------------|
| Health | 118 | 75 | 192 |
| Life | 4,125 | (123) | 4,002 |
| Total – all lines of business | 4,243 | (49) | 4,194 |

Note: technical Provisions held at group level do not equal the sum of the contributions from the solo entities. This is due to the expense provision held at group level.

The below tables detail the composition of the Technical Provisions for TWG Europe, LGI and LGL. The Technical Provisions consist of actuarial best estimate of claims and premium reserves *plus* a risk margin.

Gross Technical Provisions

| TWG Europe – Technical Provisions 2017 (£000s) | Best estimate of liabilities | Risk Margin | Technical Provisions |
|--|------------------------------|--------------|----------------------|
| Fire and other damage to property | 13,672 | 967 | 14,639 |
| Miscellaneous financial loss | 83,380 | 4,543 | 87,923 |
| Health | 30,878 | 1,769 | 32,647 |
| Life | 3,920 | 105 | 4,025 |
| Total – all lines of business | 131,849 | 7,385 | 139,234 |

| LGI – Technical Provisions 2017 (£000s) | Best estimate of liabilities | Risk Margin | Technical Provisions |
|---|------------------------------|--------------|----------------------|
| Fire and other damage to property | 14,098 | 967 | 15,065 |
| Miscellaneous financial loss | 85,492 | 4,543 | 90,035 |
| Health | 30,139 | 1,765 | 31,904 |
| Total – all lines of business | 129,729 | 7,275 | 137,004 |

| LGL – Technical Provisions 2017 (£000s) | Best estimate of liabilities | Risk Margin | Technical Provisions |
|---|------------------------------|-------------|----------------------|
| Health | 196 | 5 | 201 |
| Life | 3,897 | 105 | 4,002 |
| Total – all lines of business | 4,093 | 110 | 4,203 |

Net Technical Provisions

| TWG Europe – Technical Provisions 2017 (£000s) | Best estimate of liabilities | Risk Margin | Technical Provisions |
|--|------------------------------|--------------|----------------------|
| Fire and other damage to property | 10,093 | 967 | 11,060 |
| Miscellaneous financial loss | 66,328 | 4,543 | 70,871 |
| Health | 24,653 | 1,769 | 26,422 |
| Life | 3,920 | 105 | 4,025 |
| Total – all lines of business | 104,994 | 7,385 | 112,379 |

| LGI – Technical Provisions 2017 (£000s) | Best estimate of liabilities | Risk Margin | Technical Provisions |
|---|------------------------------|--------------|----------------------|
| Fire and other damage to property | 10,519 | 967 | 11,487 |
| Miscellaneous financial loss | 68,441 | 4,543 | 72,984 |
| Health | 23,923 | 1,765 | 25,687 |
| Total – all lines of business | 102,882 | 7,275 | 110,157 |

| LGL – Technical Provisions 2017 (£000s) | Best estimate of liabilities | Risk Margin | Technical Provisions |
|---|------------------------------|-------------|----------------------|
| Health | 187 | 5 | 192 |
| Life | 3,897 | 105 | 4,002 |
| Total – all lines of business | 4,084 | 110 | 4,194 |

Uncertainty of Technical Provisions

There are several areas of uncertainty in the calculation of the Technical Provisions:

Claims Reserving is carried out using standard actuarial methods of projecting the paid (or known) claims to estimate the ultimate claim experience. These methods are generally based on the assumption that the future experience will develop in the same way as historic experience. There is uncertainty in the actual future development patterns, for example due to changes in handling processes (either internally or externally).

Projections are dependent on the data used, and therefore are also impacted by the late receipt of data from certain clients. This leads to greater uncertainty in projections made for these clients. This risk is mitigated by careful choice of projection method.

Premium Reserving is generally calculated by applying an estimated future loss ratio to the current UPR (Unearned Premium Reserve). The UPR is unlikely to change in any material way, and therefore the uncertainty lies in the possibility that the emergent loss ratio may be different to that predicted. The loss ratio assumptions are derived and set at a granular level. This means that a significant movement in the overall loss ratio is unlikely, due to the countering effects of movements in the opposite direction in other segments.

For Warranty business (both Motor and Appliance & Technology), key areas of uncertainty are wage and parts inflation, which affect the settlement cost of individual claims. Another key uncertainty is around the evolution of products – for example, an increase in electrical parts in both cars and appliances which may result in higher repair costs.

For GAP business, the key area of uncertainty is the depreciation of vehicle values. This may be impacted by government actions, for example the recently mooted idea of charging additional congestion charge fees for diesel cars over a certain age. This has impacted the first-order market dynamics by making diesel cars less attractive¹². The second-order effect is that used diesel cars have lost a proportion of their value, effectively leading to a higher depreciation rate.

For Creditor business, the key area of uncertainty is the morbidity experience of the book. Due to the relatively small size of the book, the number of claims is subject to statistical volatility.

No specific assumptions are made regarding policyholder behaviour. It is therefore implicitly assumed that policyholder behaviour will remain stable compared to historic experience. This represents a risk and an opportunity, as policyholder behaviour may change in either beneficial or adverse ways. Hypothetical examples include increasing

¹² New diesel car sales in March 2018 were 37% down on the previous year, with 91,000 fewer cars registered.

levels of risk aversion leading to an increase in purchases of insurance and warranties, versus increased propensity to make claims for trivial amounts).

Similarly, no specific future management actions are assumed in the analysis. This is likely to represent an upside risk as future management actions will generally be selected and implemented with the specific aim of providing beneficial impacts (such as reduced expenses).

Expenses are calculated for each entity within TWGE. LGI and LGL expenses are estimated using a proportion of premium. The expenses and premiums in the business plan are compared to derive an expense loading (as a percentage of premium). This is applied to the premiums that make up the runoff of the UPR. This yields an estimated expense cashflow. For TWGS, the expenses related to insurance business are estimated by applying run-off sensitivity factors to the annual expense base. This expense base is run-off in line with premium run-off. The key areas of uncertainty are the delivery of expense savings, and the emergence of other unexpected costs that are not accounted for in the business plan.

Pipeline adjustment is an estimate made to allow for the business that will be written after the accounts are closed but before the calendar year end. This estimate is based on measuring the average daily premium over Q3 and Q4 and applying this to the relevant number of days in December. Some care is taken to estimate more accurately where appropriate e.g. where clients have closed to new business.

The Technical Provisions are subjected to 1st line controls. Comparisons and walks are completed on a quarterly basis by the Actuarial Function and presented to the Solvency and Capital Committee. All material changes are explained and final results are referred to the committee for approval.

TWG Europe, LGI and LGL do not use the matching adjustment, volatility adjustment, transitional interest rate term structure or the transitional deduction on technical provisions and therefore no adjustments have been made to technical provisions relating to these transitional measures.

Material changes in assumptions used in calculation of technical provisions

Technical Provisions are calculated using a largely consistent method compared to the previous year.

Future Premiums

There is one change of significance, regarding future premiums. Future premiums are defined as premiums that have not yet been received but are not yet due, for example upcoming payments on a direct debit.

Future premiums had previously been allocated in the debtors and creditors section of the balance sheet. However, this year we have changed our approach and have allocated future premiums to technical provisions. We believe that this is more in line with EIOPA Solvency 2 regulations and had been identified as an area of improvement in previous solvency 2 submissions. Any other cashflows associated with these future premiums are similarly allocated to the Technical Provisions. This change does not materially affect either the available assets or solvency capital requirement and is hence presentational in nature.

Since the future premium represents an income, the technical provisions are reduced.

This change applies to all entities (LGI, LGL, TWGE).

SCR Reduction

During 2017, there has been a reduction in the SCR of LGI (and hence of TWGE). The main reason for this movement is the reduction in premium volumes that we are continuing to experience. It is expected that this trend will continue into 2018.

A reduction in the SCR leads to a proportionate reduction in the Risk Margin element of the Technical Provision. This does not represent a change in assumption, but does explain part of the reduction in the technical provisions.

D.3. *Other liabilities*

The below table details the changes in valuation principles between UKGAAP and Solvency II liabilities other than technical provisions, which are covered in section D.2. above. Overall there is no material change to other liabilities, other than the removal after reinsurers' share of deferred acquisition costs (which has a nil value under Solvency II).

| Balance Sheet item | Treatment under Solvency II |
|---|--|
| Deferred tax liabilities | Measurement principles are aligned between the UKGAAP and Solvency II, however, the valuation change in reserves, noted above from UKGAAP to a Solvency II basis, changes the overall valuation of liabilities and associated deferred taxes. No unused tax losses and no valuation differences between UK GAAP and Solvency II. |
| Insurance & intermediary payables | Amounts not past due in insurance payables have been moved to technical provisions in line with Solvency II reporting standards and discounted in accordance with the timing of their cash flows. |
| Reinsurance payables | Amounts not past due in reinsurance payables have been moved to technical provisions in line with Solvency II reporting standards and discounted in accordance with the timing of their cash flows. |
| Payables (trade, not insurance) | Liability is valued to include future cashflows on the Solvency II balance sheet. Accruals included in the other liabilities on the UKGAAP balance sheet are included under after liabilities' payables for Solvency II. |
| Provisions other than technical provisions | Group expenses allocated to non-insurance business. |
| Any other liabilities, not elsewhere shown | With the exception of accruals covered above, the remaining balance on the UKGAAP balance, relates in the main, to reinsurers share of deferred acquisition costs, which is valued at nil for Solvency II purposes. |

There have been no changes made to the recognition and valuation basis used or to estimations during the reporting period.

Deferred tax liabilities

The deferred tax liability on the Solvency II balance sheet of £3,488.1k is valued by reference to forecast future taxable profits and is comprised as shown in the table below.

| Item | Solvency II £'000's | Statutory accounts value £'000's | Further details |
|----------------------------------|------------------------|--|--|
| Equalisation provision | 491 | 491 | This liability relates to the release of the equalisation provision in 2016 over the next 4 years. |
| Investment valuation | 1,544 | 1,544 | This liability relates to differences in valuation of investments in the Netherlands and Switzerland. |
| Technical provisions | 1,433 | - | This liability relates to the impact of differences arising on the valuation of technical provisions between Solvency II and FRS102. |
| Other | 21 | 21 | |
| Total deferred tax assets | 3,489 | 2,056 | |

D.4. *Alternative methods for valuation*

There are no other valuation methods utilised to note. The vast majority of investments are level 1 or level 2 investments, and thus do not require the use of other, subjective valuations. The single investment in level 3 assets (equity on the balance sheet) relates to an LLP investment that is valued at fair value and revalued monthly. The treatment and valuation of this investment is consistent and compliant with the valuation principles of Solvency II.

Level 1 category financial assets are those that can be measured by reference to published quotes in an active market.

Level 2 category financial assets are those that can be measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions.

Level 3 category financial assets are those that can be measured using a valuation technique (model) based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data. There is only one level 3 investment held which accounts for 0.2% of the total investment portfolio.

D.5. ***Any other information***

All information on the valuation for solvency purposes of the Group and solo entities have been covered above

E. **Capital Management**

Capital management is governed by the Capital Management Policy, which is approved by the Board. The Policy is applied consistently across the group and is equally applicable for TWG Europe, LGI and LGL. The policy provides a framework within which to manage capital, considering the capital requirements of:

- maintaining a credit rating in the A range;
- maintaining sufficient capital to meet the internal view of required capital (i.e. economic capital); and,
- maintaining Own Funds in excess of regulatory capital requirements, with the addition of a suitable management buffer to ensure continuous solvency.

As at 31st December 2017, capital was maintained above the required risk appetite levels for rating agency, economic and regulatory capital requirements for TWG Europe, LGI and LGL.

Capital is considered over the business planning period which is 4 years, ensuring that at least 3 full future years can be used to project capital needs. This capital forecasting informs and ensures that future business plans remain within appetite.

In the event of a breach of risk appetite (i.e. capital falling below any one of the measures listed above), a Contingency Capital Management Plan will be drawn up by the Solvency and Capital Committee, managed to delivery by the CFO, and overseen by the Board. The detailed contents of the contingency plan will be based upon the circumstances and scale of the breach. Potential mitigating actions are listed in the Capital Management Policy – these will be assessed for appropriateness at the time of the breach. Mitigating actions include, for example: placement of additional reinsurance; refining future business plans; and, capital injection from parent.

E.1. **Own funds**

TWG Europe's capital management aims to hold high quality Own Funds, with all Own Funds classified as Tier 1 capital except for deferred tax assets, which are classified as Tier 3. All eligible and available Own Funds held as Tier 1 capital are classified as eligible Own Funds to meet the SCR and MCR – for lower tiers of own funds, restrictions are in place for eligibility against the SCR and Tier 2 and 3 capital is removed to meet the MCR.

As the TWG Europe, LGI and LGL articles allow for cancellation of dividends after declaration, this allows for Tier 1 unrestricted eligibility of retained earnings. The vast majority of solo resources are available at group level, the exception being what we have classified as "unavailable own funds". This consists of the diversification benefit between LGI and LGL of which we cannot take advantage under Solvency II.

TWG Europe, LGI and LGL do not make use of Tier 2 capital. No entity has applied for or makes use of Transitional measures for own fund items (including those listed in Articles 308b(9) and 308b(10) of the Solvency II directive (2009/138/EC).

A breakdown of Own Funds and associated capital tiering is provided below, at both 31st December 2017 and 31 December 2016:

| TWG Europe - Own Funds (£'000's) | Total | | Tier 1 Unrestricted | | Tier 1 Restricted | | Tier 2 | | Tier 3 | |
|---|---------|---------|---------------------|---------|-------------------|------|--------|------|--------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Ordinary Share Capital | 49,550 | 49,550 | 49,550 | 49,550 | - | - | - | - | - | - |
| Reconciliation Reserve | 51,491 | 69,447 | 51,491 | 69,447 | - | - | - | - | - | - |
| Net Deferred Tax Assets | 4,561 | 5,033 | - | 00 | - | - | - | - | 4,561 | 5,033 |
| Total basic Own Funds after deductions | 104,797 | 124,030 | 101,041 | 118,997 | - | - | - | - | 3,757 | 5,033 |
| Eligible Own Funds to meet the consolidated group SCR | 104,797 | 124,030 | 101,041 | 118,997 | - | - | - | - | 3,757 | 5,033 |
| Eligible Own Funds to meet the minimum consolidated group SCR | 101,041 | 118,977 | 101,041 | 118,997 | - | - | - | - | - | - |

| LGI - Own Funds (£'000's) | Total | | Tier 1 Unrestricted | | Tier 1 Restricted | | Tier 2 | | Tier 3 | |
|---|---------|---------|---------------------|---------|-------------------|------|--------|------|--------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Ordinary Share Capital | 34,000 | 34,000 | 34,000 | 34,000 | - | - | - | - | - | - |
| Reconciliation Reserve | 66,143 | 84,053 | 66,143 | 84,053 | - | - | - | - | - | - |
| Net Deferred Tax Assets | 1,626 | 1,574 | - | - | - | - | - | - | 1,626 | 1,574 |
| Total basic Own Funds after deductions | 101,768 | 119,627 | 100,143 | 118,053 | - | - | - | - | 1,626 | 1,574 |
| Eligible Own Funds to meet the consolidated group SCR | 101,768 | 119,627 | 100,143 | 118,053 | - | - | - | - | 1,626 | 1,574 |
| Eligible Own Funds to meet the minimum consolidated group SCR | 100,143 | 118,053 | 100,143 | 118,053 | - | - | - | - | - | - |

| LGL - Own Funds (£'000's) | Total | | Tier 1 Unrestricted | | Tier 1 Restricted | | Tier 2 | | Tier 3 | |
|---|-------|-------|---------------------|-------|-------------------|------|--------|------|--------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Ordinary Share Capital | 3,750 | 3,750 | 3,750 | 3,750 | - | - | - | - | - | - |
| Reconciliation Reserve | 740 | 312 | 740 | 312 | - | - | - | - | - | - |
| Net Deferred Tax Assets | 1,048 | 1,176 | - | - | - | - | - | - | 1,048 | 1,176 |
| Total basic Own Funds after deductions | 5,538 | 5,238 | 4,490 | 4,062 | - | - | - | - | 1,048 | 1,176 |
| Eligible Own Funds to meet the consolidated group SCR | 4,734 | 4,309 | 4,490 | 4,062 | - | - | - | - | 244 | 247 |
| Eligible Own Funds to meet the minimum consolidated group SCR | 4,490 | 4,062 | 4,490 | 4,062 | - | - | - | - | - | - |

| Reconciliation of the movement in reconciliation reserve £'000's | TWGE | LGI | LGL |
|--|---------------|---------------|------------|
| Opening reconciliation reserve - 1 January 2017 | 69,447 | 84,053 | 312 |
| Dividend | (19,500) | (20,000) | - |
| Increase in restricted own funds | (1,524) | - | - |
| Decrease/(increase) in DTA | 473 | (52) | 128 |
| Increase in excess assets | 2,595 | 2,142 | 300 |
| Closing reconciliation reserve - 31 December 2017 | 51,491 | 66,143 | 740 |

LGI own funds for 2017 totalled £121.8m pre- foreseeable dividends, which has increased 1.8% over 2016 (£119.6m). Tier 1 funds represent 98.7% of LGI total own funds, with Tier 3 funds making up the balance of 1.3%. LGI has foreseeable dividends of £20m, to be paid from Tier 1 funds, which reduces the LGI own funds for 2017 to £101.9m. The Tier 3 funds are made up of deferred tax assets.

LGL own funds for 2017 totalled £5.5m, which has increased 5.7% over 2016 (£5.2m). Tier 1 funds represent 81.1% of LGL total own funds, with Tier 3 funds making up the balance of 18.9%. LGL has no foreseeable dividends.

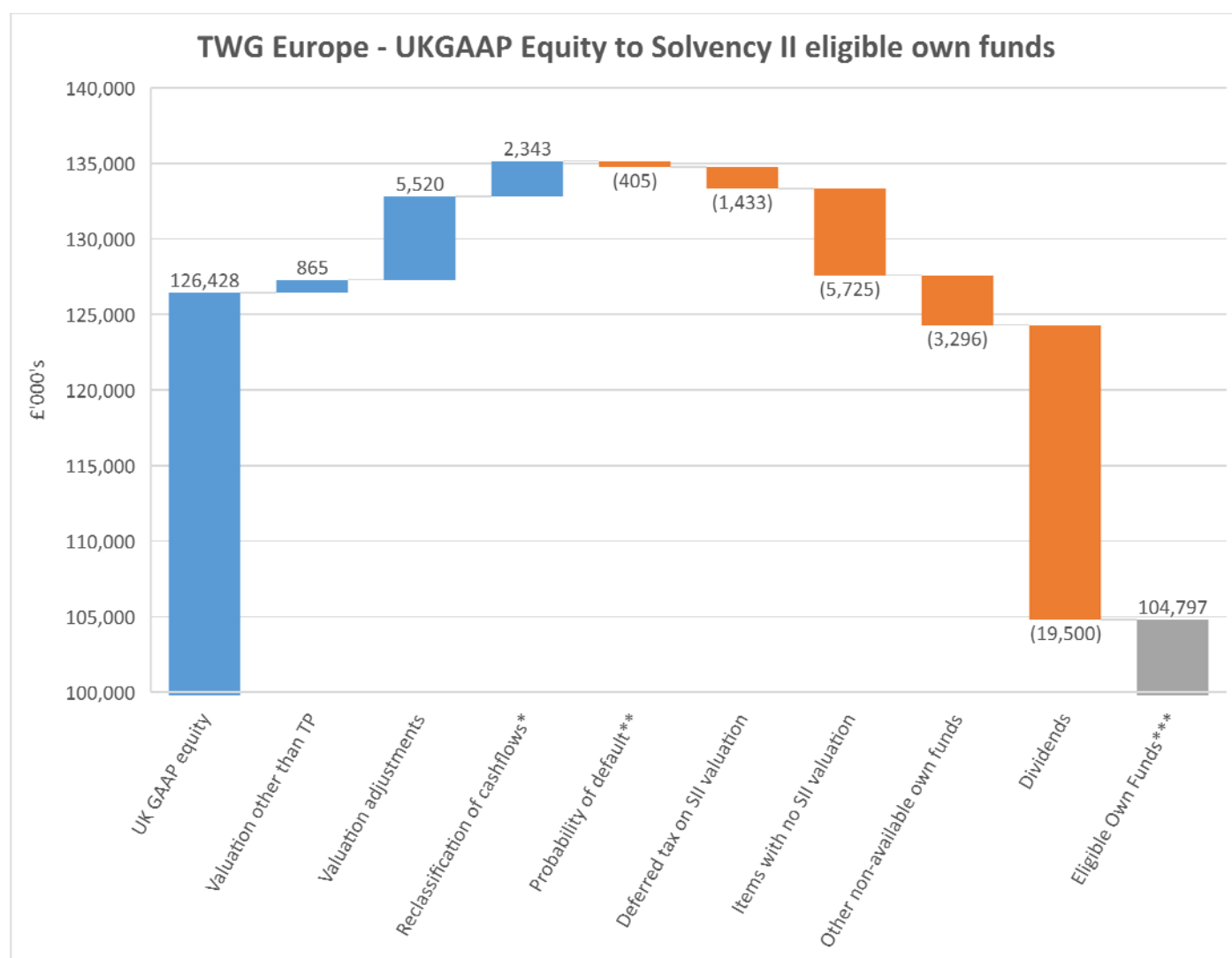
TWGE own funds for 2017 totalled £124.4m pre- foreseeable dividends, which has slightly increased over 2016 (£124.0m). Tier 1 funds represent 97.0% of TWGE, with Tier 3 funds making up the balance of 3.0%. TWGE has foreseeable dividends of £19.5m, to be paid from Tier 1 funds, which reduces the TWGE own funds for 2017 to £104.9m. The Tier 3 funds are made up of deferred tax assets.

The business plan is projected for four years, so at least three complete years of future business is planned for at any point in time through the year. The planning process has not flagged or caused concern of capital strain in future years. No material changes or transactions are anticipated or included in the planning process.

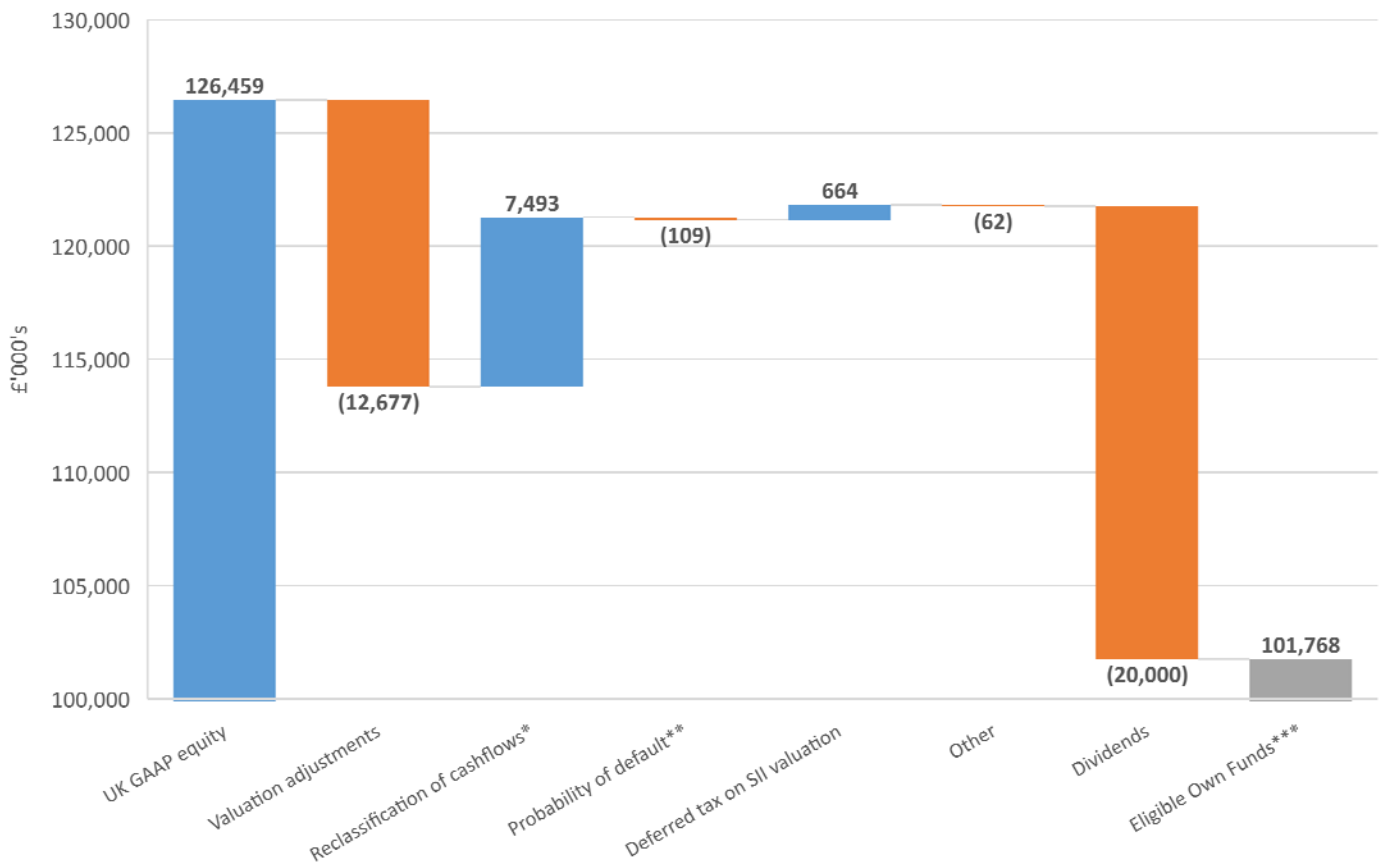
Group own funds are reported net of any intra-group transactions, as all intra-group balances are eliminated on consolidation (including internal subordinated debt balances).

Differences between equity on the UKGAAP balance sheet and assets over liabilities for Solvency II are detailed below for TWG Europe, LGI and LGL.

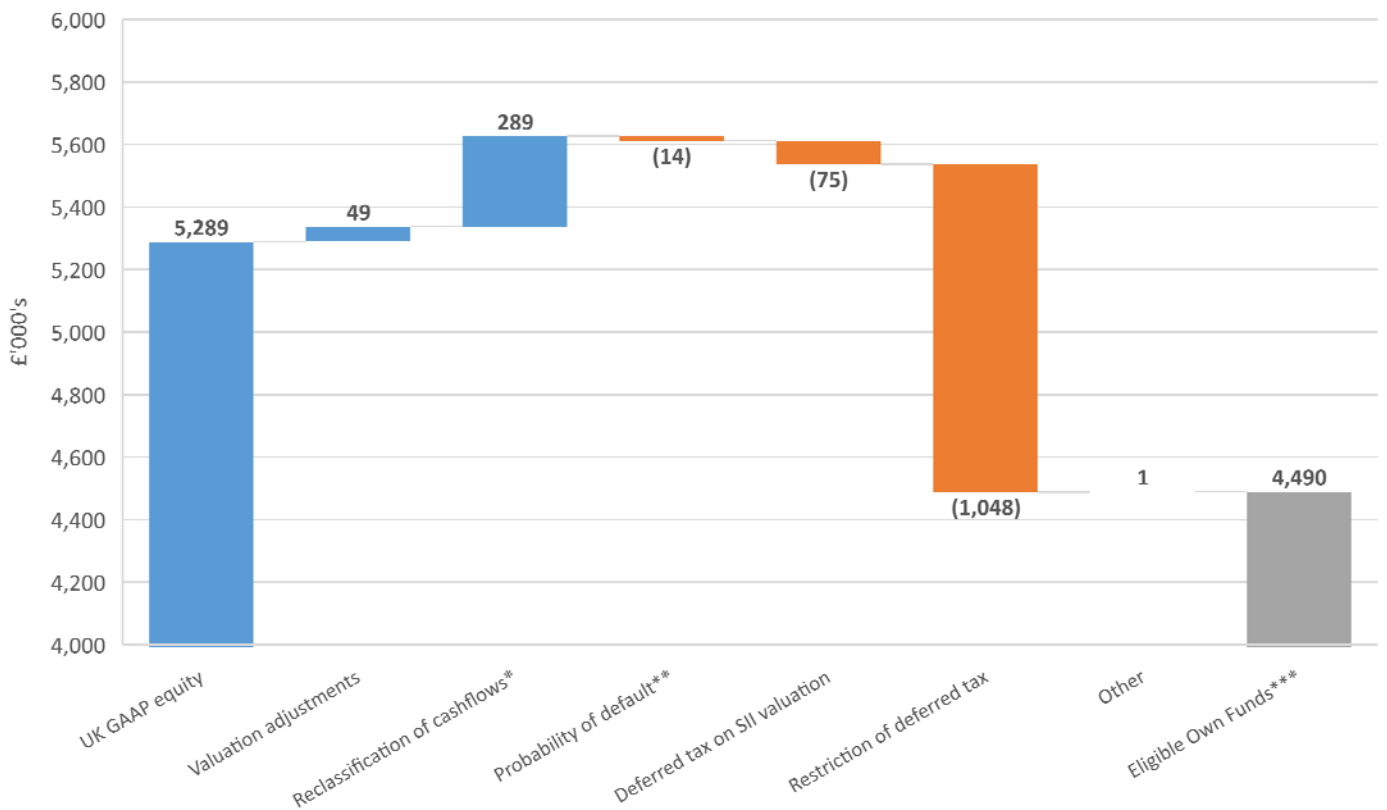
Note that the abbreviation TP stands for Technical Provisions in the first chart below.



LGI - UKGAAP Equity to Solvency II Eligible Own Funds



LGL - UKGAAP Equity to Solvency II Eligible Own Funds



*Reclassification of not due cashflows to premiums reported in technical provisions

**Probability of default from expected payables

***Eligible own funds;

- For TWGE this is the “Eligible Own Funds to meet the consolidated group SCR”.
- For LGI this is the “Eligible Own Funds to meet the solo SCR”.
- For LGL this is the “Eligible Own Funds to meet the solo MCR”.

Valuation adjustments in the above graphs are the differences between the value of technical provisions per the financial statements and the recalculated Solvency II technical provisions.

In the TWGE chart above, the “Other non-available own funds” is made up of a diversification benefit at group level (£2.5m) and the ineligible deferred tax assets arising in LGL (£0.8m).

E.2. **Solvency Capital Requirement and Minimum Capital Requirement**

SCR

TWG Europe and the solo insurance entities all use the Standard Formula to quantify regulatory solvency needs.

LGI (and thus TWG Europe at the group level) have received PRA approval to use a USP for the miscellaneous financial loss risk category. This amends the standard formula parameter of 13% to an undertaking-specific parameter reflecting LGI’s specific volatility experience. This reduction in parameter results in an overall reduction in the SCR compared to the standard formula. The parameter is updated annually in line with the TWGE USP Policy and was changed from 9.96% to 9.35% in 2017. The annual refresh of the USP for 2018 is currently underway.

No simplification methods are applied to the risk modules of the SCR.

The final amount of the Solvency Capital Requirement is still subject to supervisory assessment.

Below is a breakdown of the Solvency Capital Requirement (SCR) and Minimum Capital Requirement (MCR), for the group and solo entities:

| Regulatory Solvency Requirements (£'000's) | TWG Europe | | LGI | | LGL | |
|--|---------------|---------------|---------------|---------------|--------------|--------------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Non-life underwriting risk (Insurance risk) | 58,301 | 82,068 | 58,301 | 82,068 | - | - |
| Health Underwriting risk (Insurance Risk) | 6,829 | 5,727 | 6,672 | 5,630 | 34 | 65 |
| Life Underwriting risk (Insurance Risk) | 602 | 639 | - | - | 598 | 636 |
| Market Risk | 12,701 | 11,658 | 12,041 | 10,704 | 1,012 | 1,081 |
| Counterparty default risk | 8,298 | 8,435 | 6,060 | 5,618 | 143 | - |
| Diversification | -18,445 | -17,637 | -16,543 | -15,198 | -426 | 376 |
| Basic SCR | 68,286 | 90,890 | 66,531 | 88,821 | 1,361 | 1,406 |
| Operational risk | 6,071 | 6,503 | 5,802 | 6,265 | 268 | 238 |
| Loss-absorbing capacity of technical provisions | - | - | - | - | - | - |
| SCR | 74,356 | 97,393 | 72,333 | 95,086 | 1,629 | 1,644 |
| MCR (minimum consolidated SCR for TWG Europe) | 26,281 | 27,103 | 23,031 | 23,771 | 3,251 | 3,332 |

As at the valuation date, eligible Own Funds remain in excess of the SCR and MCR, for both LGI and LGL:

| Regulatory Solvency Requirements | TWG Europe | | LGI | | LGL | |
|----------------------------------|------------|------|------|------|------|------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| SCR | 141% | 127% | 141% | 126% | 291% | 262% |
| MCR | 384% | 439% | 435% | 497% | 138% | 122% |

The above ratios are calculated in the following ways:

- SCR ratio = Total available own funds to meet SCR/SCR
- MCR ratio – Total available own funds to meet MCR/MCR

Minimum Capital Requirement (MCR)

The inputs used for the MCR are in accordance with the EIOPA standard formula for calculation of the MCR, with inputs to the calculation detailed in the 's.28.01.01' QRTs included in the appendix of this report.

For LGI as a non-life insurer, this involves calculating a capital charge based on the volume of premiums and technical provisions relating to each line of business. The factors are then summed to determine the MCR, before a corridor of the SCR is applied, restricting the MCR to between 25% and 45% of the SCR respectively. LGI's MCR is materially above the aMCR (absolute minimum capital requirement).

For LGL as a life insurer, the calculation factors are applied to the sum at risk and technical provisions at the valuation date, with a similar corridor approach taken to the MCR relative to the SCR. For LGL, the aMCR is materially above the calculated MCR, and so the aMCR of €3.7m is applied (per Article 129 of Solvency II Directive). At 31/12/2017 this equalled £3.25m.

As the aMCR is the final capital requirement for LGL, the deferred tax asset in the eligible own funds is removed on the solo LGL basis. At the group level, with the Group SCR in excess of the minimum consolidated group SCR, this restriction is not applicable at the Group level.

Movement in SCR during 2017

The following table shows the main movements in SCR during the 2017 year.

| SCR | LGI (1) | LGL aMCR | LGL SCR (2) | Other Group (3) | TWGE (1+2+3) |
|------------------------------------|-------------|------------|----------------|--------------------|-----------------|
| | £m | £m | | £m | £m |
| YE 2016 (Annual Submission) | 95.1 | 3.3 | 1.6 | 0.7 | 97.4 |
| Business Volumes | (15.2) | | | | |
| USP Update (2017) | (3.8) | | | | |
| GAP Reinsurance | (3.0) | | | | |
| Earning Profile Update | (1.9) | | | | |
| FX Impact | 1.0 | | | | |
| Market Risk | 0.3 | | | | |
| YE 2017 (Annual Submission) | 72.3 | 3.3 | 1.7 | 0.3 | 74.3 |

To clarify;

- The YE 2016 SCR stated is consistent with the revised YE 2016 SFCR (the reason for the revised SFCR was stated in the summary section of this document).
- For LGL the aMCR applies when looking at the solo entity, whereas the LGL SCR provides the contribution to the overall Group SCR (i.e. for TWGE).
- Business volumes have decreased (both actual, and planned). This decreases the SCR.
- The USP update during 2017 led to a slight decrease in parameter and hence a slight decrease in SCR. The USP changed from 9.96% to 9.35% in 2017.
- Placement of the GAP reinsurance reduces the Catastrophe Risk faced by TWGE and reduces the SCR.
- Earning Profile update also refers to business volumes and is an update to the estimate of how business will be earned over future months and years. This has quickened slightly and this leads to a fall in the SCR.
- FX Impact has been slightly negative due to weakening of the pound. This raises the SCR.
- Market Risk has risen negligibly during the year.

Full/partial Internal Model

TWG Europe, LGI and LGL do not currently utilise an internal or partial internal model for the calculation of regulatory capital requirements.

However, an Igloo capital model is currently under development, with the expectation that this will lead to the creation of a Partial Internal Model (PIM) in due course. Immediately, this will inform the Economic view of capital. In

the longer term, regulatory approval of the model may be sought. This would lead to the PIM result taking the place of the Standard Formula SCR.

E.3. **Any other information**

All information relating to capital management have been covered above

F. **Report from the external independent Auditors of TWG Europe Limited, to the Directors**

Report of the external independent auditor to the Directors of TWG Europe Limited ('the Group'), London General Insurance Company Limited and London General Life Company Limited pursuant to Rule 4.1 (2) of the External Audit Chapter of the PRA Rulebook applicable to Solvency II firms

Report on the Audit of the relevant elements of the Group Solvency and Financial Condition Report

Opinion

Except as stated below, we have audited the following documents prepared by TWG Europe Limited ('the Group'), comprising of TWG Europe Limited and the authorised insurance entities London General Insurance Company Limited and London General Life Company Limited ('the Companies') as at 31 December 2017:

- The 'Valuation for solvency purposes' and 'Capital Management' sections of the Group Solvency and Financial Condition Report of the Group as at 31 December 2017, (**the Narrative Disclosures subject to audit**); and
- Group templates S.02.01.02, S.23.01.22, S.25.01.22, S.32.01.22 (**the Group Templates subject to audit**);
- Company templates of London General Insurance Company Limited S.02.01.02, S.12.01.02, S.17.01.02, S.23.01.01, S.25.01.21, S.28.01.01 (**the Company Templates subject to audit**); and
- Company templates of London General Life Company Limited S.02.01.02, S.12.01.02, S.23.01.01, S.25.01.21, S.28.01.01 (**the Company Templates subject to audit**).

The Narrative Disclosures subject to audit and the Group and Company Templates subject to audit are collectively referred to as the '**relevant elements of the Group Solvency and Financial Condition Report**'.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the Other Information which comprises:

- The 'Business and performance', 'System of governance' and 'Risk profile' elements of the Group Solvency and Financial Condition Report;
- Group templates S.05.01.02, S.05.02.01;
- Company templates of London General Insurance Company Limited S.05.01.02, S.05.02.01, S.19.01.21;
- Company templates of London General Life Company Limited S.05.01.02, S.05.02.01; and
- the written acknowledgement by management of their responsibilities, including for the preparation of the Group Solvency and Financial Condition Report (**the Responsibility Statement**);

To the extent the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report includes amounts that are totals, sub-totals or calculations derived from the Other Information, we have relied without verification on the Other Information.

In our opinion, the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report of TWG Europe Limited as at 31 December 2017 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based as modified by relevant supervisory modifications, and as supplemented by supervisory approvals and determinations.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) (ISAs (UK)) including ISA (UK) 800 and ISA (UK) 805, and applicable law. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the relevant elements of the Group Solvency and Financial Condition Report* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the Group Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Directors' use of the going concern basis of accounting in the preparation of the Group Solvency and Financial Condition Report is not appropriate; or
- the Directors have not disclosed in the Group Solvency and Financial Condition Report any identified material uncertainties that may cast significant doubt about the Group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the Group Solvency and Financial Condition Report is authorised for issue.

Emphasis of Matter – Basis of Accounting & Restriction on Use

We draw attention to the 'Valuation for solvency purposes', 'Capital Management' and other relevant disclosures sections of the Group Solvency and Financial Condition Report, which describe the basis of accounting. The Group Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. As a result, the Solvency and Financial Condition Report may not be suitable for another purpose. The Group Solvency and Financial Condition Report is required to be published, and intended users include but are not limited to the Prudential Regulation Authority.

This report is made solely to the Directors of the Company in accordance with Rule 2.1 of External Audit Chapter of the PRA Rulebook for Solvency II firms. Our work has been undertaken so that we might report to the Directors those matters that we have agreed to state to them in this report and for no other purpose.

Our opinion is not modified in respect of this matter.

Other Information

The Directors are responsible for the Other Information. Our opinion on the relevant elements of the Group Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Group Solvency and Financial Condition Report, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Group Solvency and Financial Condition Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Group Solvency and Financial Condition Report or a material misstatement of the Other Information. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors for the Group Solvency and Financial Condition Report

The Directors are responsible for the preparation of the Group Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations on which they are based, which have been supplemented by the approval made by the PRA under section 138A of FSMA referred to in E.2.

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Group Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities for the Audit of the relevant elements of the Group Solvency and Financial Condition Report

It is our responsibility to form an independent opinion as to whether the relevant elements of the Group Solvency and Financial Condition Report are prepared, in all material respects, with financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Group Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Group Solvency and Financial Condition Report.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/Our-Work/Audit-and-Actuarial-Regulation/Audit-and-assurance/Standards-and-guidance/Standards-and-guidance-for-auditors/Auditors-responsibilities-for-audit/Description-of-auditors-responsibilities-for-audit.aspx>.

The same responsibilities apply to the audit of the Group Solvency and Financial Condition Report.

Report on Other Legal and Regulatory Requirements

Other Information

In accordance with Rule 4.1 (3) of the External Audit Chapter of the PRA Rulebook for Solvency II firms we are also required to consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of TWG Europe Limited, London General Insurance Company Limited and London General Life Company Limited statutory financial statements. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Ernst & Young LLP

Ernst & Young LLP
London
14 June 2018

The maintenance and integrity of the TWG Europe Limited web site is the responsibility of the Directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the Solvency and Financial Condition Report since it was initially presented on the web site.

Appendix 1 - Glossary

C

Claims

Demand by an insured for payment of benefits under an insurance contract.

Claims development triangles

Tabulations of claims development data. This data is set out with underwriting years along one axis and years of development. (e.g. calendar year end dates) along the other.

Claims incurred

Claims that have occurred, regardless of whether or not they have been reported to the insurer.

Claims outstanding

Claims which have been notified at the balance sheet date but not settled.

D

Deferred acquisition costs

Costs incurred for the acquisition or renewal of insurance policies (e.g. brokerage and underwriter related costs) which are capitalised and amortised over the term of those policies.

E

Earned premium

That proportion of a premium which relates to the portion of a risk which has expired during the period.

F

Financial Conduct Authority (FCA)

The FCA regulates financial firms providing services to consumers and maintains the integrity of the UK's financial markets. It focuses on the regulation of conduct by both retail and wholesale financial services firms. Like its predecessor the FSA, the FCA is structured as a company limited by guarantee.

G

Gross premiums written

Amounts payable by the insured, including any brokerage or commission deducted by intermediaries but excluding any taxes or duties levied on the premium.

I

Individual Capital Assessment (ICA) / Individual Capital guidance (ICG)

Up until 31/12/2015, the ICA and ICG regime was in place in the UK and governed the prudential

regulation of the Group and solo entities. Firms submitted their own confidential Individual Capital Assessment (ICA) calculations to the PRA, who then reviewed them and issued Individual Capital Guidance ("ICG"). If the PRA was happy with a firm's ICA calculations, it will issue no additional ICG. However, if the PRA believed that a firm had not adequately assessed all the risks to which it is exposed, it issued additional ICG, to be added to the ICA that the firm had calculated.

On 1/1/16, this prudential regime was replaced by Solvency II.

Incurred but not reported (IBNR)

Anticipated or likely claims that may result from an insured event although no claims have been reported so far.

M

Minimum Capital Requirement (MCR)

A minimum level below which the amount of financial resources should not fall. It is necessary that this level be calculated in accordance with a simple formula, which is subject to a defined floor and cap based on the risk-based SCR in order to allow for an escalating ladder of supervisory intervention, and that it is based on the data which can be audited. Solvency II also determines an absolute floor for the MCR – this is referred to as the absolute Minimum Capital Requirement (aMCR).

N

Net written premiums

Gross premiums written less outwards reinsurance premiums.

Net Retained Revenue

Net written premiums *plus* net written admin fees.

O

Own Funds

Value of capital instruments to meet the SCR. In essence this is the value of Assets *minus* Liabilities on the Solvency II balance sheet, but under Solvency II, restrictions and fungibility of own funds are considered to ensure eligibility to be used to meet the SCR and MCR levels. Rules for Own funds are set out in Directive 2009/138/EU (Solvency II) Chapter VI, Section 3, Articles 87 to 99.

Own Risk and Solvency Assessment

ORSA is the name given to the entirety of the processes and procedures employed by a (re)insurance undertaking to identify, assess, monitor, manage and report the short and long term risks it faces or may face and to determine the own funds necessary to ensure that the undertaking's overall solvency needs are met at all times.

P

Prudential Regulation Authority (PRA)

The PRA is part of the Bank of England. It works alongside the FCA and has two statutory objectives: to promote the safety and soundness of banks, building societies, credit unions, insurers and investment firms. to secure protection for policyholders

R

Risk Management Framework

An integrated framework expanding on internal control to provide a more robust and extensive focus on the broader subject of risk management.

S

Sarbanes-Oxley

An act passed by U.S. Congress in 2002 to protect investors from the possibility of fraudulent accounting activities by corporations. The Sarbanes-Oxley Act (SOX) mandated strict reforms to improve financial disclosures from corporations and prevent accounting fraud.

Solvency Capital Requirement (SCR)

Key quantitative capital requirement defined in the Solvency II Directive. The SCR is the higher of the two capital levels required in Solvency II and provides an approximant 1 in 200 year level of protection.

Standard Formula

A non-entity specific risk-based mathematical formula used by insurers to calculate their Solvency Capital Requirement under Solvency II.

Solvency II

From 1/1/16, the PRA aligned their prudential regulatory rules to those of the EU-wide Solvency II regulation, including the details include in the Delegated Act, Implementing Technical Standards (ITS) and subsequent guidance and consultation by the PRA.

Initiative launched by the European Commission to revise current EU insurance solvency rules, Solvency II focuses on capital requirements, risk modelling, prudential rules, supervisory control, market discipline and disclosure.

T

Technical provisions

The term 'technical provisions' is an all-embracing term to cover provisions for items such as unearned premiums, unexpired risk provisions, claims outstanding (whether or not reported) and equalisation provisions.

U

Undertaking Specific Parameter (USP)

When calculating the Solvency Capital Requirement, undertakings may replace a subset of parameters (standard parameters) within the standard formula by parameters specific to them, if the standard formula does not provide an appropriate representation of their underlying risks. This should help to promote sound risk management within insurance and reinsurance undertakings. LGI and TWG Europe have approval for a USP relating to the premium miscellaneous financial loss parameter. Further details of USPs are set out in Article 104(7), 110, 111, 230, 248(2) of Directive 2009/138/EU (Solvency II), as well as to Articles 218, 219, 220, 338 and 356 of Commission Delegated Regulation (EU) 2015/35 (Delegate Act).

Unearned premium

The portion of premium income written in the calendar year that is attributable to periods after the balance sheet date. It is accounted for as unearned premiums in the underwriting provisions.

Appendix 2 – 2017 Year-end, SFCR Qualitative Reporting Templates (QRTs)

This appendix contains the revised SFCR Qualitative Reporting Templates (QRTs) the Group (TWG Europe), and solo templates for both London General Insurance Company Limited (LGI) and London General Life Company Limited (LGL), as required by the Commission Implementing Regulation (EU) 2015/2453, which sets out the implementing technical standards of Solvency II.

The below table details the templates included in this appendix:

| Entity | QRT number | QRT name |
|-------------------|------------|--|
| TWG Europe | S.02.01.02 | Balance sheet |
| | S.05.01.02 | Premiums, claims and expenses by line of business |
| | S.05.02.01 | Premiums, claims and expenses by country |
| | S.23.01.22 | Own funds |
| | S.25.02.22 | SCR – for groups on standard formula |
| | S.32.01.22 | Undertakings in the scope of the group |
| LGI | S.02.01.02 | Balance sheet |
| | S.05.01.02 | Premiums, claims and expenses by line of business |
| | S.05.02.01 | Premiums, claims and expenses by country |
| | S.12.01.02 | Life and Health SLT Technical Provisions |
| | S.17.01.02 | Non-life Technical Provisions |
| | S.19.01.21 | Non-life insurance claims – Accident Year |
| | S.23.01.01 | Own funds |
| | S.25.01.21 | SCR – for undertakings on standard formula |
| | S.28.01.01 | MCR – Only Life or only non-life insurance or reinsurance activity |
| LGL | S.02.01.02 | Balance sheet |
| | S.05.01.02 | Premiums, claims and expenses by line of business |
| | S.05.02.01 | Premiums, claims and expenses by country |
| | S.12.01.02 | Life and Health SLT Technical Provisions |
| | S.23.01.01 | Own funds |
| | S.25.01.21 | SCR – for undertakings on standard formula |
| | S.28.01.01 | MCR – Only Life or only non-life insurance or reinsurance activity |

The information contained in these forms are presented in thousands of pounds (except for ratios).

TWG Europe Limited

Solvency and Financial Condition Report

Disclosures

31 December

2017

(Monetary amounts in GBP thousands)

General information

| | |
|---|---|
| Participating undertaking name | TWG Europe Limited |
| Group identification code | 213800DN9XK5ME6AVH90 |
| Type of code of group | LEI |
| Country of the group supervisor | GB |
| Language of reporting | en |
| Reporting reference date | 31 December 2017 |
| Currency used for reporting | GBP |
| Accounting standards | Local GAAP |
| Method of Calculation of the group SCR | Standard formula |
| Method of group solvency calculation | Method 1 is used exclusively |
| Matching adjustment | No use of matching adjustment |
| Volatility adjustment | No use of volatility adjustment |
| Transitional measure on the risk-free interest rate | No use of transitional measure on the risk-free interest rate |
| Transitional measure on technical provisions | No use of transitional measure on technical provisions |

List of reported templates

S.02.01.02 - Balance sheet
S.05.01.02 - Premiums, claims and expenses by line of business
S.05.01.02 - Premiums, claims and expenses by line of business
S.05.02.01 - Premiums, claims and expenses by country
S.05.02.01 - Premiums, claims and expenses by country
S.23.01.22 - Own Funds
S.25.01.22 - Solvency Capital Requirement - for groups on Standard Formula
S.32.01.22 - Undertakings in the scope of the group

S.02.01.02

Balance sheet

| Solvency II value | |
|-------------------|---------|
| C0010 | |
| | 0 |
| | 4,561 |
| | 0 |
| | 902 |
| | 242,791 |
| | 0 |
| | 0 |
| | 401 |
| | 0 |
| | 401 |
| | 212,128 |
| | 77,498 |
| | 130,250 |
| | 0 |
| | 4,380 |
| | 16,362 |
| | 0 |
| | 13,900 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 26,855 |
| | 20,630 |
| | 20,630 |
| | 0 |
| | 6,225 |
| | 6,225 |
| | 0 |
| | 0 |
| | 0 |
| | 7,074 |
| | 3,949 |
| | 6,026 |
| | 0 |
| | 0 |
| | 34,418 |
| | 0 |
| | 326,575 |

Assets

| | |
|-------|--|
| R0030 | Intangible assets |
| R0040 | Deferred tax assets |
| R0050 | Pension benefit surplus |
| R0060 | Property, plant & equipment held for own use |
| R0070 | Investments (other than assets held for index-linked and unit-linked contracts) |
| R0080 | <i>Property (other than for own use)</i> |
| R0090 | <i>Holdings in related undertakings, including participations</i> |
| R0100 | <i>Equities</i> |
| R0110 | <i>Equities - listed</i> |
| R0120 | <i>Equities - unlisted</i> |
| R0130 | <i>Bonds</i> |
| R0140 | <i>Government Bonds</i> |
| R0150 | <i>Corporate Bonds</i> |
| R0160 | <i>Structured notes</i> |
| R0170 | <i>Collateralised securities</i> |
| R0180 | <i>Collective Investments Undertakings</i> |
| R0190 | <i>Derivatives</i> |
| R0200 | <i>Deposits other than cash equivalents</i> |
| R0210 | <i>Other investments</i> |
| R0220 | Assets held for index-linked and unit-linked contracts |
| R0230 | Loans and mortgages |
| R0240 | <i>Loans on policies</i> |
| R0250 | <i>Loans and mortgages to individuals</i> |
| R0260 | <i>Other loans and mortgages</i> |
| R0270 | Reinsurance recoverables from: |
| R0280 | <i>Non-life and health similar to non-life</i> |
| R0290 | <i>Non-life excluding health</i> |
| R0300 | <i>Health similar to non-life</i> |
| R0310 | <i>Life and health similar to life, excluding index-linked and unit-linked</i> |
| R0320 | <i>Health similar to life</i> |
| R0330 | <i>Life excluding health and index-linked and unit-linked</i> |
| R0340 | <i>Life index-linked and unit-linked</i> |
| R0350 | Deposits to cedants |
| R0360 | Insurance and intermediaries receivables |
| R0370 | Reinsurance receivables |
| R0380 | Receivables (trade, not insurance) |
| R0390 | Own shares (held directly) |
| R0400 | Amounts due in respect of own fund items or initial fund called up but not yet paid in |
| R0410 | Cash and cash equivalents |
| R0420 | Any other assets, not elsewhere shown |
| R0500 | Total assets |

S.02.01.02

Balance sheet

| | | Solvency II value |
|--------------------|--|----------------------|
| | | C0010 |
| Liabilities | | |
| R0510 | Technical provisions - non-life | 102,562 |
| R0520 | <i>Technical provisions - non-life (excluding health)</i> | 102,562 |
| R0530 | <i>TP calculated as a whole</i> | 0 |
| R0540 | <i>Best Estimate</i> | 97,051 |
| R0550 | <i>Risk margin</i> | 5,510 |
| R0560 | <i>Technical provisions - health (similar to non-life)</i> | 0 |
| R0570 | <i>TP calculated as a whole</i> | 0 |
| R0580 | <i>Best Estimate</i> | 0 |
| R0590 | <i>Risk margin</i> | 0 |
| R0600 | Technical provisions - life (excluding index-linked and unit-linked) | 36,672 |
| R0610 | <i>Technical provisions - health (similar to life)</i> | 32,647 |
| R0620 | <i>TP calculated as a whole</i> | 0 |
| R0630 | <i>Best Estimate</i> | 30,878 |
| R0640 | <i>Risk margin</i> | 1,769 |
| R0650 | <i>Technical provisions - life (excluding health and index-linked and unit-linked)</i> | 4,025 |
| R0660 | <i>TP calculated as a whole</i> | 0 |
| R0670 | <i>Best Estimate</i> | 3,920 |
| R0680 | <i>Risk margin</i> | 105 |
| R0690 | Technical provisions - index-linked and unit-linked | 0 |
| R0700 | <i>TP calculated as a whole</i> | 0 |
| R0710 | <i>Best Estimate</i> | 0 |
| R0720 | <i>Risk margin</i> | 0 |
| R0740 | Contingent liabilities | 0 |
| R0750 | Provisions other than technical provisions | 5,619 |
| R0760 | Pension benefit obligations | 0 |
| R0770 | Deposits from reinsurers | 0 |
| R0780 | Deferred tax liabilities | 3,488 |
| R0790 | Derivatives | 0 |
| R0800 | Debts owed to credit institutions | 0 |
| R0810 | Financial liabilities other than debts owed to credit institutions | 0 |
| R0820 | Insurance & intermediaries payables | 33,718 |
| R0830 | Reinsurance payables | 0 |
| R0840 | Payables (trade, not insurance) | 16,924 |
| R0850 | Subordinated liabilities | 0 |
| R0860 | <i>Subordinated liabilities not in BOF</i> | 0 |
| R0870 | <i>Subordinated liabilities in BOF</i> | 0 |
| R0880 | Any other liabilities, not elsewhere shown | 0 |
| R0900 | Total liabilities | 198,983 |
| R1000 | Excess of assets over liabilities | 127,592 |

Premiums, claims and expenses by line of business

[illegible]

Premiums, claims and expenses by line of business

[illegible]

S.05.02.01

Premiums, claims and expenses by country

Non-life

R0010

| C0010 | C0020 | C0030 | C0040 | C0050 | C0060 | C0070 |
|--------------|--|-------|-------|--|-------|------------------------------|
| Home Country | Top 5 countries (by amount of gross premiums written) - non-life obligations | | | Top 5 countries (by amount of gross premiums written) - non-life obligations | | Total Top 5 and home country |
| | PL | IT | DE | ES | FR | |
| C0080 | C0090 | C0100 | C0110 | C0120 | C0130 | C0140 |

Premiums written

| | | | | | | | | |
|-------|---|--------|--------|--------|-------|-------|-------|---------|
| R0110 | Gross - Direct Business | 79,165 | 12,174 | 10,655 | 7,181 | 5,531 | 5,064 | 119,770 |
| R0120 | Gross - Proportional reinsurance accepted | 266 | 0 | 138 | 0 | 95 | 0 | 498 |
| R0130 | Gross - Non-proportional reinsurance accepted | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R0140 | Reinsurers' share | 42,781 | 2,435 | 2,741 | 1,453 | 2,100 | 2,073 | 53,583 |
| R0200 | Net | 36,650 | 9,739 | 8,051 | 5,728 | 3,526 | 2,991 | 66,684 |

Premiums earned

| | | | | | | | | |
|-------|---|--------|--------|--------|-------|-------|-------|---------|
| R0210 | Gross - Direct Business | 97,276 | 15,386 | 18,197 | 4,002 | 4,370 | 8,327 | 147,559 |
| R0220 | Gross - Proportional reinsurance accepted | 317 | 8 | 187 | 0 | 480 | 152 | 1,144 |
| R0230 | Gross - Non-proportional reinsurance accepted | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R0240 | Reinsurers' share | 51,153 | 3,079 | 3,808 | 820 | 1,311 | 3,202 | 63,373 |
| R0300 | Net | 46,441 | 12,315 | 14,576 | 3,182 | 3,539 | 5,277 | 85,330 |

Claims incurred

| | | | | | | | | |
|-------|---|--------|-------|-------|-------|-------|-------|--------|
| R0310 | Gross - Direct Business | 34,053 | 2,893 | 7,577 | 2,162 | 1,184 | 1,428 | 49,297 |
| R0320 | Gross - Proportional reinsurance accepted | 120 | 15 | 1 | 0 | 123 | -143 | 116 |
| R0330 | Gross - Non-proportional reinsurance accepted | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R0340 | Reinsurers' share | 23,004 | 662 | 1,637 | 459 | 544 | 313 | 26,619 |
| R0400 | Net | 11,169 | 2,246 | 5,940 | 1,703 | 764 | 972 | 22,794 |

Changes in other technical provisions

| | | | | | | | | |
|-------|---|---|---|---|---|---|---|---|
| R0410 | Gross - Direct Business | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R0420 | Gross - Proportional reinsurance accepted | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R0430 | Gross - Non-proportional reinsurance accepted | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R0440 | Reinsurers' share | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R0500 | Net | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | |
|-------|-------------------|--------|-------|-------|-------|-------|-------|--------|
| R0550 | Expenses incurred | 32,809 | 9,800 | 6,735 | 1,888 | 1,401 | 2,662 | 55,295 |
| R1200 | Other expenses | | | | | | | |
| R1300 | Total expenses | | | | | | | 55,295 |

S.05.02.01
Premiums, claims and expenses by country

Life

R1400

| C0150 | C0160 | C0170 | C0180 | C0190 | C0200 | C0210 |
|--------------|--|-------|-------|--|-------|------------------------------|
| Home Country | Top 5 countries (by amount of gross premiums written) - life obligations | | | Top 5 countries (by amount of gross premiums written) - life obligations | | Total Top 5 and home country |
| | NL | IE | BE | ES | DE | |
| C0220 | C0230 | C0240 | C0250 | C0260 | C0270 | C0280 |
| 2,867 | 4,645 | 4,967 | 8,238 | 282 | 19 | 21,018 |
| 1,328 | 1,268 | 1,190 | 324 | 30 | 4 | 4,145 |
| 1,539 | 3,377 | 3,777 | 7,914 | 251 | 15 | 16,873 |
| | | | | | | |
| 2,973 | 14,000 | 5,181 | 3,569 | 569 | 51 | 26,342 |
| 1,358 | 1,293 | 1,215 | 349 | 55 | 29 | 4,298 |
| 1,615 | 12,707 | 3,965 | 3,221 | 514 | 22 | 22,044 |
| | | | | | | |
| 1,236 | 7,073 | 1,011 | 637 | -23 | 6 | 9,940 |
| 443 | 1,614 | 566 | 51 | 9 | 6 | 2,689 |
| 793 | 5,459 | 445 | 586 | -32 | 0 | 7,251 |
| | | | | | | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 859 | 5,160 | 1,945 | 2,781 | 138 | 13 | 10,897 |
| | | | | | | |
| | | | | | | 10,897 |

Own Funds

Ordinary share capital (gross of own shares)
Non-available called but not paid in ordinary share capital at group level

Share premium account related to ordinary share capital

Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings

Subordinated mutual member accounts
Non-available subordinated mutual member accounts at group level

Surplus funds
Non-available surplus funds at group level

Preference shares
Non-available preference shares at group level

Share premium account related to preference shares
Non-available share premium account related to preference shares at group level

Reconciliation reserve

Subordinated liabilities
Non-available subordinated liabilities at group level

An amount equal to the value of net deferred tax assets
The amount equal to the value of net deferred tax assets not available at the group level

Other items approved by supervisory authority as basic own funds not specified above
Non available own funds related to other own funds items approved by supervisory authority

Minority interests (if not reported as part of a specific own fund item)
Non-available minority interests at group level

R0230 Deductions for participations in other financial undertakings, including non-regulated undertakings carrying out financial activities

R0250 Deductions for participations where there is non-availability of information (Article 229)

R0260 Deduction for participations included by using D&A when a combination of methods is used

R0270 Total of non-available own fund items

R0280 **Total deductions**

R0290 Total basic own funds after deductions

R0300 Unpaid and uncalled ordinary share capital callable on demand

R0310 Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand

R0320 Unpaid and uncalled preference shares callable on demand

R0330 A legally binding commitment to subscribe and pay for subordinated liabilities on demand

R0340 Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC

R0350 Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC

R0360 Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC

R0370 Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC

R0380 Non available ancillary own funds at group level

R0390 Other ancillary own funds

R0400 Total ancillary own funds

R0410 Credit Institutions, investment firms, financial institutions, alternative investment fund managers, UCITS management companies

R0420 Institutions for occupational retirement provision

R0430 Non regulated entities carrying out financial activities

R0440 Total own funds of other financial sectors

| Total | Tier 1 unrestricted | Tier 1 restricted | Tier 2 | Tier 3 |
|---------|------------------------|----------------------|--------|--------|
| C0010 | C0020 | C0030 | C0040 | C0050 |
| 49,550 | 49,550 | | 0 | |
| 0 | | | | |
| 0 | 0 | | 0 | |
| 0 | 0 | | 0 | |
| 0 | | 0 | 0 | 0 |
| 0 | | | | |
| 0 | 0 | | | |
| 0 | 0 | | | |
| 0 | | 0 | 0 | 0 |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 51,491 | 51,491 | | | |
| 0 | | 0 | 0 | 0 |
| 0 | | | | |
| 4,561 | | | | 4,561 |
| 804 | | | | 804 |
| 0 | 0 | 0 | 0 | 0 |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| | | | | |
| | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 804 | 0 | 0 | 0 | 804 |
| 804 | 0 | 0 | 0 | 804 |
| 104,797 | 101,041 | 0 | 0 | 3,757 |
| | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | 0 | 0 |
| | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | 0 | 0 | 0 | |

5.23.01.22

Own Funds

Basic own funds before deduction for participations in other financial sector

Own funds when using the D&A, exclusively or in combination of method 1

R0450 Own funds aggregated when using the D&A and combination of method

R0460 Own funds aggregated when using the D&A and combination of method net of IGT

R0520 Total available own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A)

R0530 Total available own funds to meet the minimum consolidated group SCR

R0560 Total eligible own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A)

R0570 Total eligible own funds to meet the minimum consolidated group SCR (group)

R0610 Minimum consolidated Group SCR

R0650 Ratio of Eligible own funds to Minimum Consolidated Group SCR

R0660 Total eligible own funds to meet the group SCR (including own funds from other financial sector and from the undertakings included via D&A)

R0680 Group SCR

R0690 Ratio of Eligible own funds to group SCR including other financial sectors and the undertakings included via D&A

Reconciliation reserve

R0700 Excess of assets over liabilities

R0710 Own shares (held directly and indirectly)

R0720 Forseeable dividends, distributions and charges

R0730 Other basic own fund items

R0740 Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds

R0750 Other non available own funds

R0760 Reconciliation reserve

Expected profits

R0770 Expected profits included in future premiums (EPIFP) - Life business

R0780 Expected profits included in future premiums (EPIFP) - Non- life business

R0790 Total Expected profits included in future premiums (EPIFP)

| Total | Tier 1 unrestricted | Tier 1 restricted | Tier 2 | Tier 3 |
|-------|------------------------|----------------------|--------|--------|
| C0010 | C0020 | C0030 | C0040 | C0050 |

| | | | | |
|---|--|--|--|--|
| 0 | | | | |
| 0 | | | | |

| | | | | |
|---------|---------|---|---|-------|
| 104,797 | 101,041 | 0 | 0 | 3,757 |
| 101,041 | 101,041 | 0 | 0 | |
| 104,797 | 101,041 | 0 | 0 | 3,757 |
| 101,041 | 101,041 | 0 | 0 | |

| | | | | |
|---------|---------|---|---|-------|
| 26,281 | | | | |
| 384.46% | | | | |
| 104,797 | 101,041 | 0 | 0 | 3,757 |
| 74,356 | | | | |
| 140.94% | | | | |

| |
|---------|
| C0060 |
| 127,592 |
| |
| 19,500 |
| 54,111 |
| 0 |
| 2,491 |
| 51,491 |
| |
| 238 |
| 3,752 |
| 3,990 |

S.25.01.22

Solvency Capital Requirement - for groups on Standard Formula

| | Gross solvency capital requirement | USP | Simplifications |
|--|------------------------------------|-------|-----------------|
| | C0110 | C0090 | C0120 |
| R0010 Market risk | 12,701 | | |
| R0020 Counterparty default risk | 8,298 | | |
| R0030 Life underwriting risk | 602 | | |
| R0040 Health underwriting risk | 6,829 | | |
| R0050 Non-life underwriting risk | 58,301 | 6 | |
| R0060 Diversification | -18,445 | | |
| R0070 Intangible asset risk | 0 | | |
| R0100 Basic Solvency Capital Requirement | 68,286 | | |
| Calculation of Solvency Capital Requirement | C0100 | | |
| R0130 Operational risk | 6,071 | | |
| R0140 Loss-absorbing capacity of technical provisions | 0 | | |
| R0150 Loss-absorbing capacity of deferred taxes | 0 | | |
| R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC | 0 | | |
| R0200 Solvency Capital Requirement excluding capital add-on | 74,356 | | |
| R0210 Capital add-ons already set | 0 | | |
| R0220 Solvency capital requirement for undertakings under consolidated method | 74,356 | | |
| Other information on SCR | | | |
| R0400 Capital requirement for duration-based equity risk sub-module | 0 | | |
| R0410 Total amount of Notional Solvency Capital Requirements for remaining part | 0 | | |
| R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds | 0 | | |
| R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios | 0 | | |
| R0440 Diversification effects due to RFF nSCR aggregation for article 304 | 0 | | |
| R0470 Minimum consolidated group solvency capital requirement | 26,281 | | |
| Information on other entities | | | |
| R0500 Capital requirement for other financial sectors (Non-insurance capital requirements) | 0 | | |
| R0510 <i>Credit institutions, investment firms and financial institutions, alternative investment funds managers, UCITS management companies</i> | 0 | | |
| R0520 <i>Institutions for occupational retirement provisions</i> | 0 | | |
| R0530 <i>Capital requirement for non-regulated entities carrying out financial activities</i> | 0 | | |
| R0540 Capital requirement for non-controlled participation requirements | 0 | | |
| R0550 Capital requirement for residual undertakings | 0 | | |
| Overall SCR | | | |
| R0560 SCR for undertakings included via D&A | 0 | | |
| R0570 Solvency capital requirement | 74,356 | | |

S.32.01.22

Undertakings in the scope of the group

| | Country | Identification code of the undertaking | Type of code of the ID of the undertaking | Legal Name of the undertaking | Type of undertaking | Legal form | Category (mutual/non mutual) | Supervisory Authority |
|-----|---------|--|---|--|--|-------------------|------------------------------|---------------------------------|
| Row | C0010 | C0020 | C0030 | C0040 | C0050 | C0060 | C0070 | C0080 |
| 1 | GB | 213800QOT4WOYB | LEI | London General Insurance Company Limited | Non life insurance undertaking | limited by shares | Non-mutual | Prudential Regulation Authority |
| 2 | GB | 213800HE9OSV4773 | LEI | London General Life Company Limited | Life insurance undertaking | limited by shares | Non-mutual | Prudential Regulation Authority |
| 3 | GB | 213800UHNTC599U | LEI | TWG Services Limited | Ancillary services undertaking as defined in Article 1 (53) of Delegated Regulation (EU) 2015/35 | limited by shares | Non-mutual | Financial Conduct Authority |
| 4 | GB | 213800DN9XK5ME6 | LEI | TWG Europe Limited | Insurance holding company as defined in Article 212(1) (f) of Directive 2009/138/EC | limited by shares | Non-mutual | |

S.32.01.22

Undertakings in the scope of the group

| | | | Criteria of influence | | | | | | Inclusion in the scope of Group supervision | | Group solvency calculation | |
|---------|--|---|-----------------------|---|-----------------|----------------|--------------------|--|---|---|--|------------------------------|
| Country | Identification code of the undertaking | Type of code of the ID of the undertaking | % capital share | % used for the establishment of consolidated accounts | % voting rights | Other criteria | Level of influence | Proportional share used for group solvency calculation | YES/NO | Date of decision if art. 214 is applied | Method used and under method 1, treatment of the undertaking | |
| Row | C0010 | C0020 | C0030 | C0180 | C0190 | C0200 | C0210 | C0220 | C0230 | C0240 | C0250 | C0260 |
| 1 | GB | 213800QOT4WOYB | LEI | 100.00% | 100.00% | 100.00% | | Dominant | 100.00% | Included in the scope | | Method 1: Full consolidation |
| 2 | GB | 213800HE9OSV4773 | LEI | 100.00% | 100.00% | 100.00% | | Dominant | 100.00% | Included in the scope | | Method 1: Full consolidation |
| 3 | GB | 213800UHNTC599U | LEI | 100.00% | 100.00% | 100.00% | | Dominant | 100.00% | Included in the scope | | Method 1: Full consolidation |
| 4 | GB | 213800DN9XK5ME6 | LEI | | | | | | | Included in the scope | | Method 1: Full consolidation |

London General Insurance Company Limited

Solvency and Financial Condition Report

Disclosures

31 December

2017

(Monetary amounts in GBP thousands)

General information

| | |
|---|---|
| Undertaking name | London General Insurance Company Limited |
| Undertaking identification code | 213800QOT4WOYBK3SN79 |
| Type of code of undertaking | LEI |
| Type of undertaking | Non-life undertakings |
| Country of authorisation | GB |
| Language of reporting | en |
| Reporting reference date | 31 December 2017 |
| Currency used for reporting | GBP |
| Accounting standards | Local GAAP |
| Method of Calculation of the SCR | Standard formula |
| Matching adjustment | No use of matching adjustment |
| Volatility adjustment | No use of volatility adjustment |
| Transitional measure on the risk-free interest rate | No use of transitional measure on the risk-free interest rate |
| Transitional measure on technical provisions | No use of transitional measure on technical provisions |

List of reported templates

- S.02.01.02 - Balance sheet
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.02.01 - Premiums, claims and expenses by country
- S.05.02.01 - Premiums, claims and expenses by country
- S.12.01.02 - Life and Health SLT Technical Provisions
- S.17.01.02 - Non-Life Technical Provisions
- S.19.01.21 - Non-Life insurance claims
- S.23.01.01 - Own Funds
- S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula
- S.28.01.01 - Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

S.02.01.02

Balance sheet

| Solvency II value | |
|-------------------|---------|
| C0010 | |
| | 0 |
| | 1,626 |
| | 0 |
| | 17 |
| | 234,190 |
| | 0 |
| | 0 |
| | 401 |
| | 0 |
| | 401 |
| | 205,445 |
| | 74,923 |
| | 126,142 |
| | 0 |
| | 4,380 |
| | 14,444 |
| | 0 |
| | 13,900 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 26,847 |
| | 20,630 |
| | 20,630 |
| | 0 |
| | 6,216 |
| | 6,216 |
| | 0 |
| | 0 |
| | 0 |
| | 2,534 |
| | 3,949 |
| | 3,158 |
| | 0 |
| | 0 |
| | 9,618 |
| | 0 |
| | 281,939 |

Assets

| | |
|-------|--|
| R0030 | Intangible assets |
| R0040 | Deferred tax assets |
| R0050 | Pension benefit surplus |
| R0060 | Property, plant & equipment held for own use |
| R0070 | Investments (other than assets held for index-linked and unit-linked contracts) |
| R0080 | <i>Property (other than for own use)</i> |
| R0090 | <i>Holdings in related undertakings, including participations</i> |
| R0100 | <i>Equities</i> |
| R0110 | <i>Equities - listed</i> |
| R0120 | <i>Equities - unlisted</i> |
| R0130 | <i>Bonds</i> |
| R0140 | <i>Government Bonds</i> |
| R0150 | <i>Corporate Bonds</i> |
| R0160 | <i>Structured notes</i> |
| R0170 | <i>Collateralised securities</i> |
| R0180 | <i>Collective Investments Undertakings</i> |
| R0190 | <i>Derivatives</i> |
| R0200 | <i>Deposits other than cash equivalents</i> |
| R0210 | <i>Other investments</i> |
| R0220 | Assets held for index-linked and unit-linked contracts |
| R0230 | Loans and mortgages |
| R0240 | <i>Loans on policies</i> |
| R0250 | <i>Loans and mortgages to individuals</i> |
| R0260 | <i>Other loans and mortgages</i> |
| R0270 | Reinsurance recoverables from: |
| R0280 | <i>Non-life and health similar to non-life</i> |
| R0290 | <i>Non-life excluding health</i> |
| R0300 | <i>Health similar to non-life</i> |
| R0310 | <i>Life and health similar to life, excluding index-linked and unit-linked</i> |
| R0320 | <i>Health similar to life</i> |
| R0330 | <i>Life excluding health and index-linked and unit-linked</i> |
| R0340 | <i>Life index-linked and unit-linked</i> |
| R0350 | Deposits to cedants |
| R0360 | Insurance and intermediaries receivables |
| R0370 | Reinsurance receivables |
| R0380 | Receivables (trade, not insurance) |
| R0390 | Own shares (held directly) |
| R0400 | Amounts due in respect of own fund items or initial fund called up but not yet paid in |
| R0410 | Cash and cash equivalents |
| R0420 | Any other assets, not elsewhere shown |
| R0500 | Total assets |

S.02.01.02

Balance sheet

| | | Solvency II value |
|--------------------|--|----------------------|
| | | C0010 |
| Liabilities | | |
| R0510 | Technical provisions - non-life | 105,100 |
| R0520 | <i>Technical provisions - non-life (excluding health)</i> | 105,100 |
| R0530 | <i>TP calculated as a whole</i> | 0 |
| R0540 | <i>Best Estimate</i> | 99,590 |
| R0550 | <i>Risk margin</i> | 5,510 |
| R0560 | <i>Technical provisions - health (similar to non-life)</i> | 0 |
| R0570 | <i>TP calculated as a whole</i> | 0 |
| R0580 | <i>Best Estimate</i> | 0 |
| R0590 | <i>Risk margin</i> | 0 |
| R0600 | Technical provisions - life (excluding index-linked and unit-linked) | 31,904 |
| R0610 | <i>Technical provisions - health (similar to life)</i> | 31,904 |
| R0620 | <i>TP calculated as a whole</i> | 0 |
| R0630 | <i>Best Estimate</i> | 30,139 |
| R0640 | <i>Risk margin</i> | 1,765 |
| R0650 | <i>Technical provisions - life (excluding health and index-linked and unit-linked)</i> | 0 |
| R0660 | <i>TP calculated as a whole</i> | 0 |
| R0670 | <i>Best Estimate</i> | 0 |
| R0680 | <i>Risk margin</i> | 0 |
| R0690 | Technical provisions - index-linked and unit-linked | 0 |
| R0700 | <i>TP calculated as a whole</i> | 0 |
| R0710 | <i>Best Estimate</i> | 0 |
| R0720 | <i>Risk margin</i> | 0 |
| R0740 | Contingent liabilities | 0 |
| R0750 | Provisions other than technical provisions | 0 |
| R0760 | Pension benefit obligations | 0 |
| R0770 | Deposits from reinsurers | 0 |
| R0780 | Deferred tax liabilities | 1,346 |
| R0790 | Derivatives | 0 |
| R0800 | Debts owed to credit institutions | 0 |
| R0810 | Financial liabilities other than debts owed to credit institutions | 0 |
| R0820 | Insurance & intermediaries payables | 0 |
| R0830 | Reinsurance payables | 0 |
| R0840 | Payables (trade, not insurance) | 21,821 |
| R0850 | Subordinated liabilities | 0 |
| R0860 | <i>Subordinated liabilities not in BOF</i> | 0 |
| R0870 | <i>Subordinated liabilities in BOF</i> | 0 |
| R0880 | Any other liabilities, not elsewhere shown | 0 |
| R0900 | Total liabilities | 160,171 |
| R1000 | Excess of assets over liabilities | 121,768 |

Premiums, claims and expenses by line of business

[illegible]

Premiums, claims and expenses by line of business

[illegible]

S.05.02.01

Premiums, claims and expenses by country

Non-life

R0010

| C0010 | C0020 | C0030 | C0040 | C0050 | C0060 | C0070 |
|--------------|--|-------|-------|--|-------|------------------------------|
| Home Country | Top 5 countries (by amount of gross premiums written) - non-life obligations | | | Top 5 countries (by amount of gross premiums written) - non-life obligations | | Total Top 5 and home country |
| | PL | IT | DE | ES | FR | |
| C0080 | C0090 | C0100 | C0110 | C0120 | C0130 | C0140 |

Premiums written

| | | | | | | | | |
|-------|---|--------|--------|--------|-------|-------|-------|---------|
| R0110 | Gross - Direct Business | 79,165 | 12,174 | 10,655 | 7,181 | 5,531 | 5,064 | 119,770 |
| R0120 | Gross - Proportional reinsurance accepted | 266 | 0 | 138 | 0 | 95 | 0 | 498 |
| R0130 | Gross - Non-proportional reinsurance accepted | | | | | | | 0 |
| R0140 | Reinsurers' share | 42,781 | 2,435 | 2,741 | 1,453 | 2,100 | 2,073 | 53,583 |
| R0200 | Net | 36,650 | 9,739 | 8,051 | 5,728 | 3,526 | 2,991 | 66,684 |

Premiums earned

| | | | | | | | | |
|-------|---|--------|--------|--------|-------|-------|-------|---------|
| R0210 | Gross - Direct Business | 97,276 | 15,386 | 18,197 | 4,002 | 4,370 | 8,327 | 147,559 |
| R0220 | Gross - Proportional reinsurance accepted | 317 | 8 | 187 | 0 | 480 | 152 | 1,144 |
| R0230 | Gross - Non-proportional reinsurance accepted | | | | | | | 0 |
| R0240 | Reinsurers' share | 51,153 | 3,079 | 3,808 | 820 | 1,311 | 3,202 | 63,373 |
| R0300 | Net | 46,441 | 12,315 | 14,576 | 3,182 | 3,539 | 5,277 | 85,330 |

Claims incurred

| | | | | | | | | |
|-------|---|--------|-------|-------|-------|-------|-------|--------|
| R0310 | Gross - Direct Business | 34,053 | 2,893 | 7,577 | 2,162 | 1,184 | 1,428 | 49,297 |
| R0320 | Gross - Proportional reinsurance accepted | 120 | 15 | 1 | 0 | 123 | -143 | 116 |
| R0330 | Gross - Non-proportional reinsurance accepted | | | | | | | 0 |
| R0340 | Reinsurers' share | 23,004 | 662 | 1,637 | 459 | 544 | 313 | 26,619 |
| R0400 | Net | 11,169 | 2,246 | 5,940 | 1,703 | 764 | 972 | 22,794 |

Changes in other technical provisions

| | | | | | | | | |
|-------|---|---|---|---|---|---|---|---|
| R0410 | Gross - Direct Business | | | | | | | 0 |
| R0420 | Gross - Proportional reinsurance accepted | | | | | | | 0 |
| R0430 | Gross - Non-proportional reinsurance accepted | | | | | | | 0 |
| R0440 | Reinsurers' share | | | | | | | 0 |
| R0500 | Net | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | |
|-------|-------------------|--------|-------|-------|-------|-------|-------|--------|
| R0550 | Expenses incurred | 32,809 | 9,800 | 6,735 | 1,888 | 1,401 | 2,662 | 55,295 |
| R1200 | Other expenses | | | | | | | |
| R1300 | Total expenses | | | | | | | 55,295 |

S.05.02.01
Premiums, claims and expenses by country

Life

R1400

| C0150 | C0160 | C0170 | C0180 | C0190 | C0200 | C0210 |
|--------------|--|-------|-------|--|-------|------------------------------|
| Home Country | Top 5 countries (by amount of gross premiums written) - life obligations | | | Top 5 countries (by amount of gross premiums written) - life obligations | | Total Top 5 and home country |
| | NL | IE | BE | ES | DE | |
| C0220 | C0230 | C0240 | C0250 | C0260 | C0270 | C0280 |
| 2,796 | 6,340 | 4,592 | 1,619 | 151 | 19 | 15,517 |
| 1,315 | 1,268 | 1,190 | 324 | 30 | 4 | 4,131 |
| 1,481 | 5,072 | 3,402 | 1,295 | 121 | 15 | 11,386 |
| | | | | | | |
| 2,820 | 10,375 | 4,651 | 1,299 | 435 | 51 | 19,631 |
| 1,340 | 1,293 | 1,215 | 349 | 55 | 29 | 4,280 |
| 1,480 | 9,083 | 3,436 | 951 | 380 | 22 | 15,351 |
| | | | | | | |
| 1,226 | 6,732 | 969 | 368 | -27 | 6 | 9,274 |
| 443 | 1,614 | 566 | 51 | 9 | 6 | 2,689 |
| 783 | 5,118 | 403 | 317 | -35 | 0 | 6,585 |
| | | | | | | |
| | | | | | | 0 |
| | | | | | | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 793 | 3,522 | 1,603 | 789 | 47 | 13 | 6,767 |
| | | | | | | |
| | | | | | | 6,767 |

S.12.01.02
Life and Health SLT Technical Provisions

| | | Insurance with profit participation | Index-linked and unit-linked insurance | | | Other life insurance | | | Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations | Accepted reinsurance | Total (Life other than health insurance, including Unit-Linked) | Health insurance (direct business) | | | Annuities stemming from non-life insurance contracts and relating to health insurance obligations | Health reinsurance (reinsurance accepted) | Total (Health similar to life insurance) |
|---|---|-------------------------------------|--|--|--------------------------------------|----------------------|--|--------------------------------------|---|----------------------|---|------------------------------------|--|--------------------------------------|---|---|--|
| | | | | Contracts without options and guarantees | Contracts with options or guarantees | | Contracts without options and guarantees | Contracts with options or guarantees | | | | | Contracts without options and guarantees | Contracts with options or guarantees | | | |
| | | C0020 | C0030 | C0040 | C0050 | C0060 | C0070 | C0080 | C0090 | C0100 | C0150 | C0160 | C0170 | C0180 | C0190 | C0200 | C0210 |
| R0010 | Technical provisions calculated as a whole | | | | | | | | | | | | | | | | 0 |
| | Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole | | | | | | | | | | | | | | | | 0 |
| R0020 | | | | | | | | | | | | | | | | | |
| Technical provisions calculated as a sum of BE and RM | | | | | | | | | | | | | | | | | |
| Best estimate | | | | | | | | | | | | | | | | | |
| R0030 | Gross Best Estimate | | | | | | | | | | | | 30,139 | | | | 30,139 |
| | Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default | | | | | | | | | | | | 6,216 | | | | 6,216 |
| R0080 | | | | | | | | | | | | | | | | | |
| R0090 | Best estimate minus recoverables from reinsurance/SPV and Finite Re | | | | | | | | | | | | 23,923 | 0 | | | 23,923 |
| R0100 | Risk margin | | | | | | | | | | | 1,765 | | | | | 1,765 |
| Amount of the transitional on Technical Provisions | | | | | | | | | | | | | | | | | |
| R0110 | Technical Provisions calculated as a whole | | | | | | | | | | | | | | | | 0 |
| R0120 | Best estimate | | | | | | | | | | | | | | | | 0 |
| R0130 | Risk margin | | | | | | | | | | | | | | | | 0 |
| R0200 | Technical provisions - total | | | | | | | | | | | 31,904 | | | | | 31,904 |

S.17.01.02

Non-Life Technical Provisions

| | | Direct business and accepted proportional reinsurance | | | | | | | | | | | Accepted non-proportional reinsurance | | | | Total Non-Life obligation | |
|---|---|---|-----------------------------|---------------------------------|-----------------------------------|-----------------------|--|---|-----------------------------|---------------------------------|--------------------------|------------|---------------------------------------|-------------------------------------|---------------------------------------|---|---------------------------|---------------------------------------|
| | | Medical expense insurance | Income protection insurance | Workers' compensation insurance | Motor vehicle liability insurance | Other motor insurance | Marine, aviation and transport insurance | Fire and other damage to property insurance | General liability insurance | Credit and suretyship insurance | Legal expenses insurance | Assistance | Miscellaneous financial loss | Non-proportional health reinsurance | Non-proportional casualty reinsurance | Non-proportional marine, aviation and transport reinsurance | | Non-proportional property reinsurance |
| | | C0020 | C0030 | C0040 | C0050 | C0060 | C0070 | C0080 | C0090 | C0100 | C0110 | C0120 | C0130 | C0140 | C0150 | C0160 | C0170 | C0180 |
| R0010 | Technical provisions calculated as a whole | | | | | | | 0 | | | | | 0 | | | | | 0 |
| R0050 | Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole | | | | | | | | | | | | | | | | | 0 |
| Technical provisions calculated as a sum of BE and RM | | | | | | | | | | | | | | | | | | |
| Best estimate | | | | | | | | | | | | | | | | | | |
| Premium provisions | | | | | | | | | | | | | | | | | | |
| R0060 | Gross | | | | | | | 9,664 | | | | | 77,973 | | | | | 87,638 |
| R0140 | Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default | | | | | | | 2,235 | | | | | 15,229 | | | | | 17,465 |
| R0150 | Net Best Estimate of Premium Provisions | | | | | | | 7,429 | | | | | 62,744 | | | | | 70,173 |
| Claims provisions | | | | | | | | | | | | | | | | | | |
| R0160 | Gross | | | | | | | 4,434 | | | | | 7,519 | | | | | 11,952 |
| R0240 | Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default | | | | | | | 1,343 | | | | | 1,822 | | | | | 3,166 |
| R0250 | Net Best Estimate of Claims Provisions | | | | | | | 3,090 | | | | | 5,696 | | | | | 8,787 |
| R0260 | Total best estimate - gross | | | | | | | 14,098 | | | | | 85,492 | | | | | 99,590 |
| R0270 | Total best estimate - net | | | | | | | 10,519 | | | | | 68,441 | | | | | 78,960 |
| R0280 | Risk margin | | | | | | | 967 | | | | | 4,543 | | | | | 5,510 |
| Amount of the transitional on Technical Provisions | | | | | | | | | | | | | | | | | | |
| R0290 | Technical Provisions calculated as a whole | | | | | | | | | | | | | | | | | 0 |
| R0300 | Best estimate | | | | | | | | | | | | | | | | | 0 |
| R0310 | Risk margin | | | | | | | | | | | | | | | | | 0 |
| R0320 | Technical provisions - total | | | | | | | 15,065 | | | | | 90,035 | | | | | 105,100 |
| R0330 | Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total | | | | | | | 3,579 | | | | | 17,051 | | | | | 20,630 |
| R0340 | Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total | | | | | | | 11,487 | | | | | 72,984 | | | | | 84,470 |

Non-Life insurance claims

Z0020

R0100
R0160
R0170
R0180
R0190
R0200
R0210
R0220
R0230
R0240
R0250
R0260

R0100
R0160
R0170
R0180
R0190
R0200
R0210
R0220
R0230
R0240
R0250
R0260

S.23.01.01

Own Funds

Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35

| | |
|-------|---|
| R0010 | Ordinary share capital (gross of own shares) |
| R0030 | Share premium account related to ordinary share capital |
| R0040 | Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings |
| R0050 | Subordinated mutual member accounts |
| R0070 | Surplus funds |
| R0090 | Preference shares |
| R0110 | Share premium account related to preference shares |
| R0130 | Reconciliation reserve |
| R0140 | Subordinated liabilities |
| R0160 | An amount equal to the value of net deferred tax assets |
| R0180 | Other own fund items approved by the supervisory authority as basic own funds not specified above |
| R0220 | Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds |
| R0230 | Deductions for participations in financial and credit institutions |
| R0290 | Total basic own funds after deductions |

Ancillary own funds

| | |
|-------|---|
| R0300 | Unpaid and uncalled ordinary share capital callable on demand |
| R0310 | Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand |
| R0320 | Unpaid and uncalled preference shares callable on demand |
| R0330 | A legally binding commitment to subscribe and pay for subordinated liabilities on demand |
| R0340 | Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC |
| R0350 | Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC |
| R0360 | Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC |
| R0370 | Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC |
| R0390 | Other ancillary own funds |
| R0400 | Total ancillary own funds |

Available and eligible own funds

| | |
|-------|---|
| R0500 | Total available own funds to meet the SCR |
| R0510 | Total available own funds to meet the MCR |
| R0540 | Total eligible own funds to meet the SCR |
| R0550 | Total eligible own funds to meet the MCR |

R0580 SCR

R0600 MCR

R0620 Ratio of Eligible own funds to SCR

R0640 Ratio of Eligible own funds to MCR

Reconciliation reserve

| | |
|-------|---|
| R0700 | Excess of assets over liabilities |
| R0710 | Own shares (held directly and indirectly) |
| R0720 | Foreseeable dividends, distributions and charges |
| R0730 | Other basic own fund items |
| R0740 | Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds |
| R0760 | Reconciliation reserve |

Expected profits

| | |
|-------|---|
| R0770 | Expected profits included in future premiums (EPIFP) - Life business |
| R0780 | Expected profits included in future premiums (EPIFP) - Non- life business |
| R0790 | Total Expected profits included in future premiums (EPIFP) |

| Total | Tier 1 unrestricted | Tier 1 restricted | Tier 2 | Tier 3 |
|--------|------------------------|----------------------|--------|--------|
| C0010 | C0020 | C0030 | C0040 | C0050 |
| 34,000 | 34,000 | | 0 | |
| 0 | 0 | | 0 | |
| 0 | 0 | | 0 | |
| 0 | | 0 | 0 | 0 |
| 0 | 0 | | | |
| 0 | | 0 | 0 | 0 |
| 0 | | 0 | 0 | 0 |
| 66,143 | 66,143 | | | |
| 0 | | 0 | 0 | 0 |
| 1,626 | | | | 1,626 |
| 0 | 0 | 0 | 0 | 0 |

| | | | | |
|---------|---------|---|---|-------|
| 0 | | | | |
| 0 | | | | |
| 101,768 | 100,143 | 0 | 0 | 1,626 |

| | | | |
|---|--|---|---|
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | | |
| 0 | | 0 | 0 |

| | | | | |
|---------|---------|---|---|-------|
| 101,768 | 100,143 | 0 | 0 | 1,626 |
| 100,143 | 100,143 | 0 | 0 | |
| 101,768 | 100,143 | 0 | 0 | 1,626 |
| 100,143 | 100,143 | 0 | 0 | |

| |
|---------|
| 72,333 |
| 23,031 |
| 140.69% |
| 434.82% |

| |
|---------|
| C0060 |
| 121,768 |
| 0 |
| 20,000 |
| 35,626 |
| 0 |
| 66,143 |

| |
|-----|
| 32 |
| 604 |
| 636 |

S.25.01.21

Solvency Capital Requirement - for undertakings on Standard Formula

R0010 Market risk
R0020 Counterparty default risk
R0030 Life underwriting risk
R0040 Health underwriting risk
R0050 Non-life underwriting risk
R0060 Diversification

R0070 Intangible asset risk

R0100 **Basic Solvency Capital Requirement**

Calculation of Solvency Capital Requirement

R0130 Operational risk
R0140 Loss-absorbing capacity of technical provisions
R0150 Loss-absorbing capacity of deferred taxes
R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC
R0200 **Solvency Capital Requirement excluding capital add-on**
R0210 Capital add-ons already set
R0220 **Solvency capital requirement**

Other information on SCR

R0400 Capital requirement for duration-based equity risk sub-module
R0410 Total amount of Notional Solvency Capital Requirements for remaining part
R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds
R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios
R0440 Diversification effects due to RFF nSCR aggregation for article 304

| Gross solvency capital requirement | USP | Simplifications |
|------------------------------------|-------|-----------------|
| C0110 | C0090 | C0120 |
| 12,041 | | |
| 6,060 | | |
| 0 | | |
| 6,672 | | |
| 58,301 | 6 | |
| -16,543 | | |
| 0 | | |
| 66,531 | | |
| C0100 | | |
| 5,802 | | |
| 0 | | |
| 0 | | |
| 0 | | |
| 72,333 | | |
| 0 | | |
| 72,333 | | |
| 0 | | |
| 0 | | |
| 0 | | |
| 0 | | |

S.28.01.01

Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations

R0010 MCR_{NL} Result

C0010

22,132

| Net (of reinsurance/SPV) best estimate and TP calculated as a whole | Net (of reinsurance) written premiums in the last 12 months |
|---|---|
| C0020 | C0030 |
| 0 | |
| 0 | |
| 0 | |
| 0 | |
| 0 | |
| 0 | |
| 10,519 | 10,974 |
| 0 | |
| 0 | |
| 0 | |
| 0 | |
| 68,441 | 62,215 |
| 0 | |
| 0 | |
| 0 | |
| 0 | |

| | |
|-------|--|
| R0020 | Medical expense insurance and proportional reinsurance |
| R0030 | Income protection insurance and proportional reinsurance |
| R0040 | Workers' compensation insurance and proportional reinsurance |
| R0050 | Motor vehicle liability insurance and proportional reinsurance |
| R0060 | Other motor insurance and proportional reinsurance |
| R0070 | Marine, aviation and transport insurance and proportional reinsurance |
| R0080 | Fire and other damage to property insurance and proportional reinsurance |
| R0090 | General liability insurance and proportional reinsurance |
| R0100 | Credit and suretyship insurance and proportional reinsurance |
| R0110 | Legal expenses insurance and proportional reinsurance |
| R0120 | Assistance and proportional reinsurance |
| R0130 | Miscellaneous financial loss insurance and proportional reinsurance |
| R0140 | Non-proportional health reinsurance |
| R0150 | Non-proportional casualty reinsurance |
| R0160 | Non-proportional marine, aviation and transport reinsurance |
| R0170 | Non-proportional property reinsurance |

Linear formula component for life insurance and reinsurance obligations

R0200 MCR_L Result

C0040

899

| Net (of reinsurance/SPV) best estimate and TP calculated as a whole | Net (of reinsurance/SPV) total capital at risk |
|---|--|
| C0050 | C0060 |
| | |
| | |
| | |
| 23,923 | |
| | 566,344 |

| | |
|-------|---|
| R0210 | Obligations with profit participation - guaranteed benefits |
| R0220 | Obligations with profit participation - future discretionary benefits |
| R0230 | Index-linked and unit-linked insurance obligations |
| R0240 | Other life (re)insurance and health (re)insurance obligations |
| R0250 | Total capital at risk for all life (re)insurance obligations |

Overall MCR calculation

C0070

| | |
|-------|-----------------------------|
| R0300 | Linear MCR |
| R0310 | SCR |
| R0320 | MCR cap |
| R0330 | MCR floor |
| R0340 | Combined MCR |
| R0350 | Absolute floor of the MCR |
| R0400 | Minimum Capital Requirement |

| |
|--------|
| 23,031 |
| 72,333 |
| 32,550 |
| 18,083 |
| 23,031 |
| 3,251 |
| 23,031 |

London General Life Company Limited

Solvency and Financial Condition Report

Disclosures

31 December
2017

(Monetary amounts in GBP thousands)

General information

| | |
|---|---|
| Undertaking name | London General Life Company Limited |
| Undertaking identification code | 213800HE9OSV4773SU18 |
| Type of code of undertaking | LEI |
| Type of undertaking | Life undertakings |
| Country of authorisation | GB |
| Language of reporting | en |
| Reporting reference date | 31 December 2017 |
| Currency used for reporting | GBP |
| Accounting standards | Local GAAP |
| Method of Calculation of the SCR | Standard formula |
| Matching adjustment | No use of matching adjustment |
| Volatility adjustment | No use of volatility adjustment |
| Transitional measure on the risk-free interest rate | No use of transitional measure on the risk-free interest rate |
| Transitional measure on technical provisions | No use of transitional measure on technical provisions |

List of reported templates

- S.02.01.02 - Balance sheet
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.02.01 - Premiums, claims and expenses by country
- S.12.01.02 - Life and Health SLT Technical Provisions
- S.23.01.01 - Own Funds
- S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula
- S.28.01.01 - Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

S.02.01.02
Balance sheet

| Solvency II value | |
|----------------------|--------|
| C0010 | |
| | 0 |
| | 1,048 |
| | 0 |
| | 0 |
| | 8,601 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 6,683 |
| | 2,575 |
| | 4,108 |
| | 0 |
| | 0 |
| | 1,917 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 0 |
| | 9 |
| | 0 |
| | 0 |
| | 0 |
| | 9 |
| | 9 |
| | 0 |
| | 0 |
| | 0 |
| | 647 |
| | 0 |
| | 101 |
| | 0 |
| | 0 |
| | 444 |
| | 0 |
| | 10,850 |

Assets

| | |
|-------|--|
| R0030 | Intangible assets |
| R0040 | Deferred tax assets |
| R0050 | Pension benefit surplus |
| R0060 | Property, plant & equipment held for own use |
| R0070 | Investments (other than assets held for index-linked and unit-linked contracts) |
| R0080 | <i>Property (other than for own use)</i> |
| R0090 | <i>Holdings in related undertakings, including participations</i> |
| R0100 | <i>Equities</i> |
| R0110 | <i>Equities - listed</i> |
| R0120 | <i>Equities - unlisted</i> |
| R0130 | <i>Bonds</i> |
| R0140 | <i>Government Bonds</i> |
| R0150 | <i>Corporate Bonds</i> |
| R0160 | <i>Structured notes</i> |
| R0170 | <i>Collateralised securities</i> |
| R0180 | <i>Collective Investments Undertakings</i> |
| R0190 | <i>Derivatives</i> |
| R0200 | <i>Deposits other than cash equivalents</i> |
| R0210 | <i>Other investments</i> |
| R0220 | Assets held for index-linked and unit-linked contracts |
| R0230 | Loans and mortgages |
| R0240 | <i>Loans on policies</i> |
| R0250 | <i>Loans and mortgages to individuals</i> |
| R0260 | <i>Other loans and mortgages</i> |
| R0270 | Reinsurance recoverables from: |
| R0280 | <i>Non-life and health similar to non-life</i> |
| R0290 | <i>Non-life excluding health</i> |
| R0300 | <i>Health similar to non-life</i> |
| R0310 | <i>Life and health similar to life, excluding index-linked and unit-linked</i> |
| R0320 | <i>Health similar to life</i> |
| R0330 | <i>Life excluding health and index-linked and unit-linked</i> |
| R0340 | <i>Life index-linked and unit-linked</i> |
| R0350 | Deposits to cedants |
| R0360 | Insurance and intermediaries receivables |
| R0370 | Reinsurance receivables |
| R0380 | Receivables (trade, not insurance) |
| R0390 | Own shares (held directly) |
| R0400 | Amounts due in respect of own fund items or initial fund called up but not yet paid in |
| R0410 | Cash and cash equivalents |
| R0420 | Any other assets, not elsewhere shown |
| R0500 | Total assets |

S.02.01.02

Balance sheet

| Solvency II value |
|----------------------|
| C0010 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 4,203 |
| 201 |
| 0 |
| 196 |
| 5 |
| 4,002 |
| 0 |
| 3,897 |
| 105 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 118 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 990 |
| 0 |
| 0 |
| 0 |
| 0 |
| 5,311 |
| 5,539 |

S.05.01.02

Premiums, claims and expenses by line of business

Life

| Line of Business for: life insurance obligations | | | | | | Life reinsurance obligations | | Total |
|--|-------------------------------------|--|----------------------|---|--|------------------------------|------------------|-------|
| Health insurance | Insurance with profit participation | Index-linked and unit-linked insurance | Other life insurance | Annuities stemming from non-life insurance contracts and relating to health insurance obligations | Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations | Health reinsurance | Life reinsurance | |
| C0210 | C0220 | C0230 | C0240 | C0250 | C0260 | C0270 | C0280 | C0300 |
| Premiums written | | | | | | | | |
| R1410 Gross | 3 | | 5,498 | | | | | 5,501 |
| R1420 Reinsurers' share | 0 | | 14 | | | | | 13 |
| R1500 Net | 3 | | 5,484 | | | | | 5,487 |
| Premiums earned | | | | | | | | |
| R1510 Gross | 144 | | 6,567 | | | | | 6,711 |
| R1520 Reinsurers' share | 1 | | 16 | | | | | 18 |
| R1600 Net | 143 | | 6,550 | | | | | 6,694 |
| Claims incurred | | | | | | | | |
| R1610 Gross | 8 | | 658 | | | | | 666 |
| R1620 Reinsurers' share | 0 | | 0 | | | | | 0 |
| R1700 Net | 9 | | 658 | | | | | 666 |
| Changes in other technical provisions | | | | | | | | |
| R1710 Gross | | | | | | | | 0 |
| R1720 Reinsurers' share | | | | | | | | 0 |
| R1800 Net | 0 | | 0 | | | | | 0 |
| R1900 Expenses incurred | 94 | | 4,036 | | | | | 4,129 |
| R2500 Other expenses | | | | | | | | |
| R2600 Total expenses | | | | | | | | 4,129 |

S.05.02.01

Premiums, claims and expenses by country

Life

| | | C0150 | C0160 | C0170 | C0180 | C0190 | C0200 | C0210 |
|---------------------------------------|-------------------|--|-------|-------|--|--------|------------------------------|-------|
| R1400 | Home Country | Top 5 countries (by amount of gross premiums written) - life obligations | | | Top 5 countries (by amount of gross premiums written) - life obligations | | Total Top 5 and home country | |
| | | BE | IE | ES | NL | | | |
| | | C0220 | C0230 | C0240 | C0250 | C0260 | C0270 | C0280 |
| Premiums written | | | | | | | | |
| R1410 | Gross | 71 | 6,619 | 375 | 131 | -1,695 | | 5,501 |
| R1420 | Reinsurers' share | 13 | 0 | 0 | 0 | 0 | | 13 |
| R1500 | Net | 58 | 6,619 | 375 | 131 | -1,695 | 0 | 5,487 |
| Premiums earned | | | | | | | | |
| R1510 | Gross | 153 | 2,270 | 529 | 134 | 3,624 | | 6,711 |
| R1520 | Reinsurers' share | 18 | 0 | 0 | 0 | 0 | | 18 |
| R1600 | Net | 136 | 2,270 | 529 | 134 | 3,624 | 0 | 6,694 |
| Claims incurred | | | | | | | | |
| R1610 | Gross | 10 | 269 | 42 | 4 | 341 | | 666 |
| R1620 | Reinsurers' share | 0 | | | | | | 0 |
| R1700 | Net | 11 | 269 | 42 | 4 | 341 | 0 | 666 |
| Changes in other technical provisions | | | | | | | | |
| R1710 | Gross | | | | | | | 0 |
| R1720 | Reinsurers' share | | | | | | | 0 |
| R1800 | Net | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| R1900 | Expenses incurred | 66 | 1,992 | 342 | 91 | 1,638 | | 4,129 |
| R2500 | Other expenses | | | | | | | |
| R2600 | Total expenses | | | | | | | 4,129 |

S.12.01.02
Life and Health SLT Technical Provisions

| | | Index-linked and unit-linked insurance | | | Other life insurance | | | Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations | Accepted reinsurance | Total (Life other than health insurance, including Unit-Linked) | Health insurance (direct business) | | | Annuities stemming from non-life insurance contracts and relating to health insurance obligations | Health reinsurance (reinsurance accepted) | Total (Health similar to life insurance) |
|---|---|--|--|--------------------------------------|----------------------|--|--------------------------------------|---|----------------------|---|------------------------------------|--|--------------------------------------|---|---|--|
| | | | Contracts without options and guarantees | Contracts with options or guarantees | | Contracts without options and guarantees | Contracts with options or guarantees | | | | | Contracts without options and guarantees | Contracts with options or guarantees | | | |
| C0020 | | C0030 | C0040 | C0050 | C0060 | C0070 | C0080 | C0090 | C0100 | C0150 | C0160 | C0170 | C0180 | C0190 | C0200 | C0210 |
| R0010 | Technical provisions calculated as a whole | | | | | | | | | 0 | | | | | | 0 |
| R0020 | Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole | | | | | | | | | 0 | | | | | | 0 |
| Technical provisions calculated as a sum of BE and RM | | | | | | | | | | | | | | | | |
| Best estimate | | | | | | | | | | | | | | | | |
| R0030 | Gross Best Estimate | | | | | 3,897 | | | | 3,897 | | 196 | | | | 196 |
| R0080 | Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default | | | | | | | | | 0 | | 9 | | | | 9 |
| R0090 | Best estimate minus recoverables from reinsurance/SPV and Finite Re | | | | | 3,897 | 0 | | | 3,897 | | 187 | 0 | | | 187 |
| R0100 | Risk margin | | | | 105 | | | | | 105 | 5 | | | | | 5 |
| Amount of the transitional on Technical Provisions | | | | | | | | | | | | | | | | |
| R0110 | Technical Provisions calculated as a whole | | | | | | | | | 0 | | | | | | 0 |
| R0120 | Best estimate | | | | | | | | | 0 | | | | | | 0 |
| R0130 | Risk margin | | | | | | | | | 0 | | | | | | 0 |
| R0200 | Technical provisions - total | | | | 4,002 | | | | | 4,002 | 201 | | | | | 201 |

S.23.01.01

Own Funds

Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35

| | |
|-------|---|
| R0010 | Ordinary share capital (gross of own shares) |
| R0030 | Share premium account related to ordinary share capital |
| R0040 | Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings |
| R0050 | Subordinated mutual member accounts |
| R0070 | Surplus funds |
| R0090 | Preference shares |
| R0110 | Share premium account related to preference shares |
| R0130 | Reconciliation reserve |
| R0140 | Subordinated liabilities |
| R0160 | An amount equal to the value of net deferred tax assets |
| R0180 | Other own fund items approved by the supervisory authority as basic own funds not specified above |

R0220 Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

R0230 Deductions for participations in financial and credit institutions

R0290 Total basic own funds after deductions

Ancillary own funds

| | |
|-------|---|
| R0300 | Unpaid and uncalled ordinary share capital callable on demand |
| R0310 | Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand |
| R0320 | Unpaid and uncalled preference shares callable on demand |
| R0330 | A legally binding commitment to subscribe and pay for subordinated liabilities on demand |
| R0340 | Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC |
| R0350 | Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC |
| R0360 | Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC |
| R0370 | Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC |
| R0390 | Other ancillary own funds |
| R0400 | Total ancillary own funds |

Available and eligible own funds

| | |
|-------|---|
| R0500 | Total available own funds to meet the SCR |
| R0510 | Total available own funds to meet the MCR |
| R0540 | Total eligible own funds to meet the SCR |
| R0550 | Total eligible own funds to meet the MCR |

R0580 SCR

R0600 MCR

R0620 Ratio of Eligible own funds to SCR

R0640 Ratio of Eligible own funds to MCR

Reconciliation reserve

| | |
|-------|---|
| R0700 | Excess of assets over liabilities |
| R0710 | Own shares (held directly and indirectly) |
| R0720 | Foreseeable dividends, distributions and charges |
| R0730 | Other basic own fund items |
| R0740 | Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds |
| R0760 | Reconciliation reserve |

Expected profits

| | |
|-------|---|
| R0770 | Expected profits included in future premiums (EPIFP) - Life business |
| R0780 | Expected profits included in future premiums (EPIFP) - Non- life business |
| R0790 | Total Expected profits included in future premiums (EPIFP) |

| Total | Tier 1 unrestricted | Tier 1 restricted | Tier 2 | Tier 3 |
|-------|------------------------|----------------------|--------|--------|
| C0010 | C0020 | C0030 | C0040 | C0050 |
| 3,750 | 3,750 | | 0 | |
| 0 | 0 | | 0 | |
| 0 | 0 | | 0 | |
| 0 | | 0 | 0 | 0 |
| 0 | 0 | | | |
| 0 | | 0 | 0 | 0 |
| 0 | | 0 | 0 | 0 |
| 740 | 740 | | | |
| 0 | | 0 | 0 | 0 |
| 1,048 | | | | 1,048 |
| 0 | 0 | 0 | 0 | 0 |

| | | | | |
|-------|-------|---|---|-------|
| 0 | | | | |
| 0 | | | | |
| 5,539 | 4,490 | 0 | 0 | 1,048 |

| | | | | |
|---|--|--|---|---|
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | | |
| 0 | | | 0 | 0 |

| | | | | |
|-------|-------|---|---|-------|
| 5,539 | 4,490 | 0 | 0 | 1,048 |
| 4,490 | 4,490 | 0 | 0 | |
| 4,734 | 4,490 | 0 | 0 | 244 |
| 4,490 | 4,490 | 0 | 0 | |

| |
|---------|
| 1,629 |
| 3,251 |
| 290.61% |
| 138.13% |

| |
|-------|
| C0060 |
| 5,539 |
| 0 |
| 0 |
| 4,798 |
| 0 |
| 740 |

| |
|---|
| |
| |
| 0 |

S.25.01.21

Solvency Capital Requirement - for undertakings on Standard Formula

R0010 Market risk
 R0020 Counterparty default risk
 R0030 Life underwriting risk
 R0040 Health underwriting risk
 R0050 Non-life underwriting risk
 R0060 Diversification

R0070 Intangible asset risk

R0100 **Basic Solvency Capital Requirement**

Calculation of Solvency Capital Requirement

R0130 Operational risk
 R0140 Loss-absorbing capacity of technical provisions
 R0150 Loss-absorbing capacity of deferred taxes
 R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC
 R0200 **Solvency Capital Requirement excluding capital add-on**
 R0210 Capital add-ons already set
 R0220 **Solvency capital requirement**

Other information on SCR

R0400 Capital requirement for duration-based equity risk sub-module
 R0410 Total amount of Notional Solvency Capital Requirements for remaining part
 R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds
 R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios
 R0440 Diversification effects due to RFF nSCR aggregation for article 304

| Gross solvency capital requirement | USP | Simplifications |
|------------------------------------|-------|-----------------|
| C0110 | C0090 | C0120 |
| 1,012 | | |
| 143 | | |
| 598 | | |
| 34 | | |
| 0 | | |
| -426 | | |
| 0 | | |
| 1,361 | | |
| C0100 | | |
| 268 | | |
| 0 | | |
| 0 | | |
| 0 | | |
| 1,629 | | |
| 0 | | |
| 1,629 | | |
| 0 | | |
| 0 | | |
| 0 | | |
| 0 | | |

Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

C0010

0

C0020C0030[illegible]

C0040

296

C0050C0060

| | |
|-------|--------|
| | |
| | |
| | |
| 4,084 | |
| | 299,75 |

C0070

| |
|-------|
| 296 |
| 1,629 |
| 733 |
| 407 |
| 407 |
| 3,251 |
| 3,251 |

Appendix 3 – Financial Condition Report for LGI Switzerland





the warranty group

TWVG Europe

Financial Condition Report for LGI Switzerland

Year-end 31st December 2017

Reviewed and approved by the Board of London General Insurance
Company Limited on 25th April 2018



Financial Condition Report for LGI Switzerland

as at 31st December 2017

1.0. Introduction

This Financial Condition Report (FCR) is for the Swiss branch of London General Insurance Company Limited (referred to in this document as "LGI Switzerland"). It is intended to form part of the main Solvency and Financial Condition Report (SFCR) for TWG Europe Limited (TWGE) and will be included as a specific appendix to that report. The SFCR is prepared on a group basis for all subsidiaries of TWGE and includes details of London General Insurance Company Limited (LGI), London General Life Company Limited (LGL) and TWG Services limited (TWGSL). TWGSL is the Group's service company, that provides administration services to the group and directly to clients.

Due to differences in regulatory reporting deadlines, this FCR has been published before the corresponding Group SFCR, which will be available from 17 June 2018 onwards.

This FCR has been produced using FINMA guidance, namely "*Circular 2016/2 – Principles for the financial condition report*". The guidance makes it clear that insurance companies domiciled outside Switzerland, only need to complete provisions A and B set out within this guidance. This FCR has two main sections;

1. Provision A – Business activities
2. Provision B - Performance

Currently there is no auditing requirement for the Swiss FCR.

Previously, LGI Switzerland has been granted a temporary exemption from producing an FCR on the understanding that the group SFCR covered all of FINMA's requirements. However, after reviewing the group SFCR, FINMA decided that it did not meet all the FCR requirements and therefore was not renewed. Therefore, this is the first FCR which has been produced for LGI Switzerland.

Note that the figures quoted in Sterling have been converted using two exchange rates. Any balance sheet items have been converted using £1 = 1.318251 CHF (year-end 2017 closing rate). Any profit & loss account items have been converted using £1 = 1.268579 CHF (2017 average rate). This is to ensure consistency with our UK reporting as at year-end 2017.

2.0. Background

LGI Switzerland was established on 1st January 2006 as a branch of LGI and received approval to underwrite class B9. The branch is not a separate regulated legal insurance company entity thus forms part of LGI which retains full responsibility for all aspects of the branch. LGI Switzerland received authorisation by FINMA in 2011 to conduct insurance business in class B16 through its branch (B9 is Other damage of property and B16 is Pecuniary losses).

A fuller description of LGI's European business will be set out in the TWGE Group SFCR.

3.0. Provision A – Business Activities

3.1. Company strategy, objectives and key business segments

At a high level, the strategic goal of The Warranty Group is to drive profitable, sustainable growth to achieve company objectives.

Our mission is to provide extended warranty and other consumer products and services in a manner that exceeds the expectations of our customer's and enhances investor value while promoting a culture of individual growth, loyalty and ongoing achievement. Our success depends upon our ability to anticipate and respond to our customer's needs and deliver unparalleled value.

Our corporate strategy includes growth through innovative product design, entry into new markets, and leveraging our global market intelligence. The Warranty Group's conservative, disciplined underwriting approach and experienced management team are key elements that distinguish us in the marketplace.

Our objectives can be summarised as follows:

- Increase revenue and margins through efficiencies and worldwide growth;
- Focus on innovation with new and existing products;
- Continue to work as a strategic partner for our clients and act as an extension of their management;
- Provide an environment that allows associates to maximize their career potential within the organization through a defined career path with management support and mentoring;
- Increase profitable market share.

To date LGI Switzerland remains a key part of TWGE's overall European strategy as it provides a platform whereby future motor or Appliance & Technology (A&T) business may be underwritten in Switzerland – if for example such business should arise as part of a pan-European distribution strategy with Switzerland as a component country. Currently, two of the previously underwritten schemes have gone into run-off and there is only one source of live business.

The long-term plan is to write new business through LGI Switzerland as and when the opportunities arise. These will be discussed in advance with FINMA.

Potential new opportunities could come from some of our other pan European clients who desire a presence in Switzerland.

Our key business segments are covered in the group SFCR. This is currently available on The Warranty Group website (as at 31 December 2016). The updated version will be published later as mentioned earlier.

3.2. Group structure

LGI Switzerland is a branch operation of London General Insurance Company Limited (LGI), with its branch office located at

ORFA Audit SA
Avenue des Alpes 96
CH-1820 Montreux

LGI Switzerland is authorised and regulated by the Autorité Fédérale de Surveillance des Marchés Financiers (FINMA) in classes B9 (other damage to property/ autres dommages aux biens) and B16 (miscellaneous financial loss / pertes pécuniaires diverses).

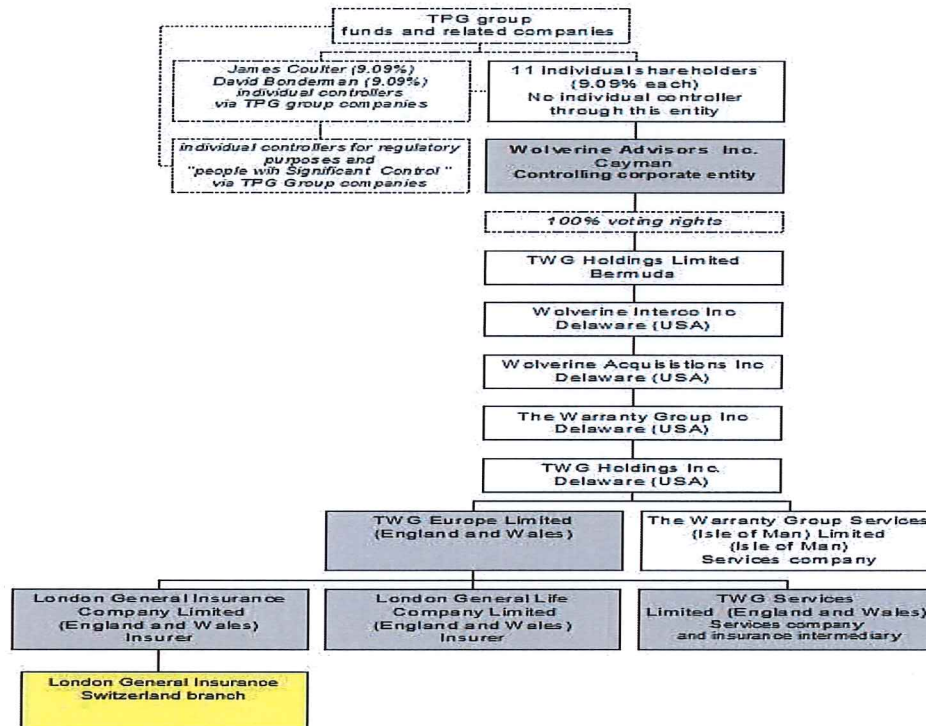
LGI is based in the United Kingdom and regulated by the Prudential Regulation Authority (PRA) as part of the TWGE group. TWGE comprise four companies based and registered in the UK:

- TWG Europe Ltd
- TWG Services Ltd

- London General Insurance Company Ltd; and
- London General Life Company Ltd

TWGE in turn is part of The Warranty Group, which has its headquarters in Chicago, Illinois, USA and operates globally. The Warranty Group is ultimately owned by the Texas Pacific Group (TPG) a private equity group, also based in the USA. Note the pending acquisition which we have mentioned below in section 3.6.

The corporate and ownership structure of TWGE is set out in the diagram below.



Please note:

- LGI Switzerland is a branch and not a subsidiary of LGI and is identified in yellow
- There are other EU based branches of the TWGE companies which for simplicity are not reflected in the chart.
- The grey shaded companies represent the four TWGE companies and the controlling corporate entity
- LGI does not have any subsidiaries; only branches in other EU states. However, it should be noted that, at the time of writing, TWGE is contemplating the establishment of new European insurance legal entities to allow TWGE to continue to underwrite insurance business within the EU after the UK's proposed exit from the European Union (known colloquially as Brexit).

- The above diagram shows the shareholdings of investors in the ultimate parent company, Wolverine Advisors Inc. who are based in the Cayman Islands.

3.3. Major shareholders

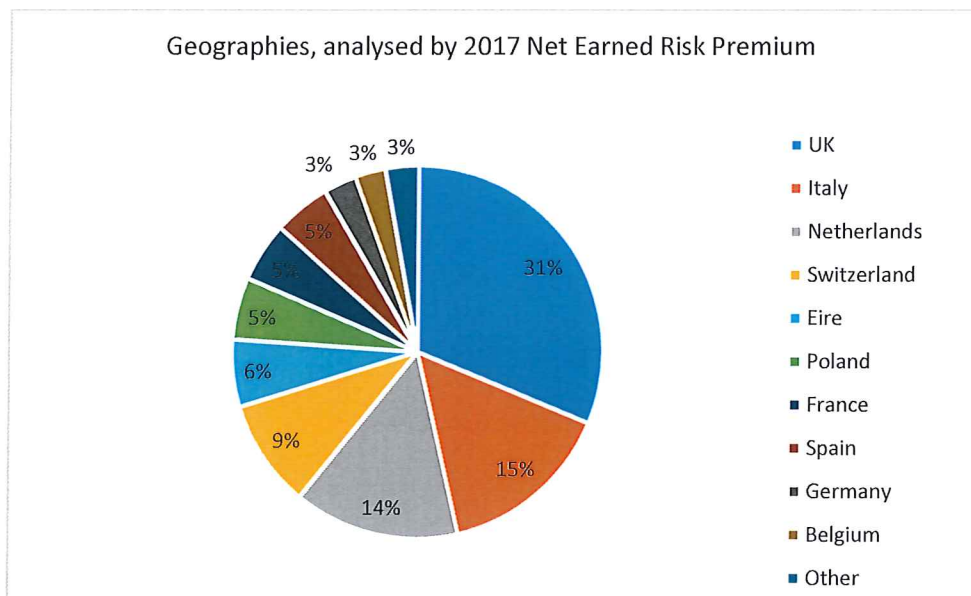
The organisational chart in the previous section shows major shareholdings at the ultimate parent level.

3.4. Major branches

The pie chart below shows that the top five branches based on net earned risk premium (as at 31 December 2017) are:

1. UK
2. Italy
3. Netherlands
4. Switzerland
5. Eire (Ireland)

Note that the Poland branch was closed in early 2018 and its business is in run off.



3.5. External auditors

TWGE appoint Ernst & Young (EY) as its external auditors. Consequently, LGI Switzerland also appoint EY Switzerland for external audit purposes.

EY Switzerland are approved by the Swiss Federal Audit Oversight Authority (FAOA).

3.6. Significant unusual events

On 18th October 2017, the acquisition of The Warranty Group by Assurant Inc was formally announced. This acquisition is still subject to regulatory and shareholder approval and is planned to be completed during the first half of 2018.

There are no current plans to change the operational basis of LGI Switzerland as a result of the pending acquisition. The ability to underwrite business in Switzerland remains a key part of TWGE's commercial franchise.

Apart from the above; there are currently no other known significant unusual events.

4.0. Performance

4.1. Financial performance

The volume of business underwritten within LGI Switzerland has been underwritten within the Appliance & Technology and Motor warranty business lines.

Between 2013 – 2015, there was growth in business underwritten via LGI Switzerland. However, during 2016 the largest client decided to terminate their contract and took their business in-house. Since this occurred, the volume of business written has reduced year on year; this is reflected in the declining levels of technical provisions shown further below.

Currently the Swiss business underwrites appliance and technology business in respect of personal electronic goods. The table below provides high-level summary of data for all clients. Note that net written premium is net of commission and admin fees; there is no reinsurance for LGI Switzerland.

Summary Data

| Currency | Inception to date* | | Projected per annum (2018 onwards) | |
|----------|-----------------------|---------------------|------------------------------------|---------------------|
| | Gross written premium | Net written premium | Gross written premium | Net written premium |
| CHF | 424,039 | 217,945 | 290,000 | 149,000 |
| GBP | 334,263 | 171,802 | 228,602 | 117,454 |

*Figures stated are for business currently being written only and are from inception to 31 December 2017

The table below shows the gross written premium from January 2017 to the end of December 2017 (i.e. year to date) for LGI Switzerland and LGI which identifies the modest volumes represented by LGI Switzerland's business.

| Gross Premium Written Jan 17 - Dec 17 | CHF | GBP |
|--|---------|-------------|
| LGI - Switzerland | 292,280 | 230,400 |
| LGI | | 144,959,000 |
| as a % of total LGI | | 0.16% |

4.2. Claims

The table below shows the incurred claims experience for LGI Switzerland.

| | Jan 17 - Dec 17 | | Inception to date in GBP |
|---------------------|-----------------|-----------|--------------------------|
| | CHF | GBP | |
| Claims incurred | 6,356,652* | 5,010,844 | 13,734,291** |
| Earned Risk Premium | 6,413,889 | 5,055,964 | 20,497,098 |
| Incurred loss ratio | 99.1% | 99.1% | 67.0% |

*Claims incurred includes the Security & Fluctuation Provision.

**Does not include the Security & Fluctuation Provision, hence the lower incurred loss ratio.

The table below shows the significant reduction in the related technical provisions over the recent financial years. This trend of decreasing technical provisions is projected to continue for LGI Switzerland due to a considerable proportion of the business in run-off.

| Technical Provisions(£) | YE 2015 | YE 2016 | Q1 2017 | Q2 2017 | Q3 2017 | YE 2017 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| LGI - Switzerland | 11,248,271 | 8,178,232 | 7,090,588 | 6,219,378 | 5,141,381 | 3,946,655 |
| LGI | 144,790,777 | 126,094,037 | 119,949,560 | 119,800,222 | 119,554,801 | 122,168,651 |
| As % of total LGI | 7.8% | 6.5% | 5.9% | 5.2% | 4.3% | 3.2% |

The following should be noted about the above table:

1. All figures have been converted using the YE 2017 closing rate of £1 = 1.318251 CHF.
2. The figures are the Solvency II computations at each quarter end.
3. The figures for LGI Switzerland have been produced on a Solvency II basis to make the comparison consistent with LGI. This means that the technical provisions for LGI Switzerland do not coincide directly with the technical provisions shown in the financial statements. The Solvency II basis models all future cash flows (for all business written up until the accounting date), allows discounting and removes any explicit margins held within the reserves.

4.3. Comparisons with previous report

This is the first FCR produced for LGI Switzerland.

4.4. Comments on Performance Non-Life Solo template

A significant amount of business written by LGI Switzerland is in run-off. This is evident from the template in the following places:

1. Drop in gross written premiums from the previous year versus the reporting year
2. Drop in acquisition and administration expenses from the previous year versus the reporting year.
3. An increase in gross insurance claims and change in technical provisions from the previous year versus the reporting year.

All of the above is in-line with expectations as the accounts which have been terminated run-off.

4.5. Investments

TWGE outsources its investment function to an external fund manager in respect of the portfolios of each of its companies. The fund manager has a very clear mandate aligned to TWGE's group risk appetite and specific investment mandates for each company and a separate mandate for LGI Switzerland.

The value of the LGI investment portfolio is represented in the table below:

| | As at Q4 2017 | |
|------------------------|---------------|------------|
| | CHF | GBP |
| Swiss Government Bonds | 13,459,447 | 10,210,079 |
| Corporate Bonds | 5,553,831 | 4,213,030 |
| Total | 19,013,278 | 14,423,109 |

The majority of the assets are in Swiss government bonds and collective investment vehicles (investing in corporate bonds and not equities). It is worth noting, that although the collective investment vehicles exceed the 5% threshold set by FINMA, we believe that the corporate bonds contained within the collective investment vehicle meet FINMA's specified requirements for liquidity, quality, transparency and reporting. As a result, we believe that these collective investment vehicles meet the technical requirements required to allow the 5% limit to be exceeded.

This is a minimal risk investment strategy which is in line with the wider TWGE strategy.

Conclusion

Whilst LGI Switzerland is a small branch (both in absolute and relative terms), it is part of a larger group which has robust governance and risk management processes, significant solvency coverage and underwriting capabilities. These are filtered down to branches and help TWGE to maintain stable, profitable and long-term branches in various EU locations.

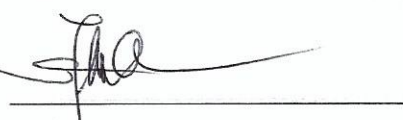
APPENDIX 1 – Completed template required by FINMA regulations

APPENDIX 2 – Management report

Reviewed and approved by the Board of London General Insurance Company Limited on 25th April 2018


David Owen, Company Secretary

Approved for, London General Insurance Company Limited Succursale de Montreux (Suisse)


Jean-Charles Turrian, General Representative

Appendix 1

Financial situation report: quantitative template "Performance Solo
NL"

Currency: CHF or annual report currency
Amounts stated in millions

| | G6110A | | | | | | | | | | G853EA | | | | G856EA | | | |
|---|-----------------------|-------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|---|-------------------|----------------------------------|-------------------|------------------|-------------------|------------------|-------------------|
| | Direct Swiss business | | | | | | | | | | | | | | | | | |
| | Total | | Accident | | Illness | | Motor vehicle | | Transport | | Fire, natural hazards, property damage | | General third-party liability | | Other branches | | | |
| | Previous year | Reporting year | Previous year | Reporting year | Previous year | Reporting year | Previous year | Reporting year | Previous year | Reporting year | Previous year | Reporting year | Previous year | Reporting year | Previous year | Reporting year | Previous year | Reporting year |
| 1 Gross premiums | 2.56 | 0.29 | | | | | | | | | 0.17 | 0.29 | | | 2.39 | 0.00 | | |
| 2 Reinsurers' share of gross premium | - | - | | | | | | | | | - | - | | | - | - | | |
| 3 Premiums for own account (1 + 2) | 2.56 | 0.29 | | | | | | | | | 0.17 | 0.29 | | | 2.39 | 0.00 | | |
| 4 Change in unearned premium reserve | 5.10 | 7.62 | | | | | | | | | 0.24 | 0.09 | | | 4.85 | 7.53 | | |
| 5 Reinsurers' share of change in unearned premium reserve | - | - | | | | | | | | | - | - | | | - | - | | |
| 6 Premiums earned for own account (3 + 4 + 5) | 7.65 | 7.91 | | | | | | | | | 0.41 | 0.38 | | | 7.24 | 7.53 | | |
| 7 Other income from insurance business | - | - | | | | | | | | | - | - | | | - | - | | |
| 8 Total income from underwriting business (6 + 7) | 7.65 | 7.91 | | | | | | | | | 0.41 | 0.38 | | | 7.24 | 7.53 | | |
| 9 Payments for insurance claims (gross) | 4.09 | 4.98 | | | | | | | | | 0.41 | 0.13 | | | 3.92 | 4.86 | | |
| 10 Reinsurers' share of payments for insurance claims | - | - | | | | | | | | | - | - | | | - | - | | |
| 11 Change in technical provision: | 1.10 | 1.37 | | | | | | | | | 0.41 | 0.94 | | | 0.69 | 0.43 | | |
| 12 Reinsurers' share of change in technical provision | - | - | | | | | | | | | - | - | | | - | - | | |
| 13 Change in technical provisions for unlinked life insurance | - | - | | | | | | | | | - | - | | | - | - | | |
| 14 | - | - | | | | | | | | | - | - | | | - | - | | |
| 15 Expenses for insurance claims for own account (9 + 10 + 11 + 12 + 13) | 5.20 | 6.36 | | | | | | | | | 0.59 | 1.06 | | | 4.61 | 5.29 | | |
| 16 Acquisition and administration expense | 0.51 | 0.17 | | | | | | | | | 0.10 | 0.17 | | | 0.41 | 0.00 | | |
| 17 Reinsurers' share of acquisition and administration expense | - | - | | | | | | | | | - | - | | | - | - | | |
| 18 Acquisition and administration expenses for own account (15 + 16) | 0.51 | 0.17 | | | | | | | | | 0.10 | 0.17 | | | 0.41 | 0.00 | | |
| 19 Other underwriting expenses for own account | - | - | | | | | | | | | - | - | | | - | - | | |
| 20 Total expenses from underwriting business (14 + 17 + 18) (non-life insurance only) | 5.71 | 6.53 | | | | | | | | | 0.69 | 1.24 | | | 5.02 | 5.29 | | |
| 21 Investment income | 0.37 | 0.51 | | | | | | | | | - | - | | | - | - | | |
| 22 Net investment income (20 + 21) | 0.40 | 0.36 | | | | | | | | | - | - | | | - | - | | |
| 23 Capital and interest income from unlinked life insurance | 0.03 | 0.14 | | | | | | | | | - | - | | | - | - | | |
| 24 Other financial income | 0.04 | 0.06 | | | | | | | | | - | - | | | - | - | | |
| 25 Other financial expense: | - | - | | | | | | | | | - | - | | | - | - | | |
| 26 Operating result (8 + 14 + 17 + 18 + 22 + 23 + 24 + 25) | 1.95 | 1.46 | | | | | | | | | - | - | | | - | - | | |
| 27 Interest expenses for interest-bearing liabilities | - | - | | | | | | | | | - | - | | | - | - | | |
| 28 Other income | - | - | | | | | | | | | - | - | | | - | - | | |
| 29 Other expenses | - | - | | | | | | | | | - | - | | | - | - | | |
| 30 Extraordinary income/expense | 1.19 | 0.79 | | | | | | | | | - | - | | | - | - | | |
| 31 Profit / loss before taxes (26 + 27 + 28 + 29 + 30) | 0.76 | 0.67 | | | | | | | | | - | - | | | - | - | | |
| 32 Direct taxes | 0.00 | 0.01 | | | | | | | | | - | - | | | - | - | | |
| 33 Profit / loss (31 + 32) | 0.76 | 0.66 | | | | | | | | | - | - | | | - | - | | |

Financial situation report: quantitative template "Performance NL"

[illegible]

Appendix 2

London General Insurance Company Limited - Switzerland Branch

MANAGEMENT REPORT

The report covers the activities of the Swiss branch of London General Insurance Company Limited (the "branch"). London General Insurance Company Limited (the "company") is registered in the United Kingdom with Registered Office at:

Twenty Kingston Road
Staines upon Thames
Surrey
TW18 4LG
United Kingdom

The management present their report and financial statements for the branch for the year ended 31 December 2017.

RESULTS

For 2017, general business premiums written were CHF 292,280 (2016: CHF 2,557,171), with a pre taxation profit of CHF 1,327,904 (2016: Loss of CHF 760,658).

PRINCIPAL ACTIVITIES

During 2016 the branch stopped underwriting motor vehicle extended warranty insurance but continued to write appliance and technology business in respect of personal electronic goods.

The company operates throughout Europe, through branch operations or through freedom of services arrangements. During 2017 the company operated through branch establishments in Austria, Belgium, Finland, France, Germany, Ireland, Italy, Netherlands, Poland, Spain, and Switzerland.

BUSINESS PERFORMANCE REVIEW

The branch's key financial performance indicators during the year were as follows:

| | 2017 CHF'000 | 2016 CHF'000 | Change % |
|-------------------------------------|-----------------|-----------------|-------------|
| Gross premiums written | 292 | 2,557 | -89% |
| Earned premiums, net of reinsurance | 7,910 | 7,653 | +3% |
| Net Claims Incurred | 4,975 | 4,172 | +19% |
| Underwriting Result | 2,763 | 2,969 | -7% |
| Expenses | 819 | 1,224 | -33% |
| Investment income | 221 | 66 | +232% |
| Balance sheet | | | |
| Technical Reserves | 10,732 | 16,981 | -37% |
| Capital Account | 7,629 | 3,305 | +131% |

The reduction in Gross Premium Written is mainly due to lower on motor warranty cover following the signing of a new agreement with our major client in 2016 which no longer includes business generated from the sale of new cars. The value of accidental damage and theft cover for technical equipment written in the year has also reduced following the cancellation of a scheme with a major client.

The branch underwriting result was a profit of CHF 2,763,220 (2016: CHF 2,772,144) as the motor warranty policies have entered the risk period after having previously expensed the acquisition costs incurred in securing new business which are not deferred according to Swiss accounting rules. The security and fluctuation provision has been calculated according to the branch's policy and the increase in the year is due to the improved underwriting performance.

The decrease in the balance sheet technical provisions is due to the reduced volume of policies written in the year partially offset by an increase in the security and fluctuation reserve.

ACCOUNTING POLICIES

- **Investments**
Long Term Bonds are stated at amortised cost as required under Swiss accounting rules. Stocks and Shares are stated at market value.
- **Technical Reserves**
Technical Reserves are stated in accordance with the company policy which has been supplied to FINMA.

PRINCIPAL RISKS AND UNCERTAINTIES

The TWG Europe's (the "group") Board Risk Committee is responsible for overseeing the effectiveness of the company's Risk Management framework. The group's Risk Management framework is underpinned by risk policies and the process of review and validation through the group's second line of defence.

The group's Risk Management function is responsible for ensuring that the risks facing the business are properly identified, evaluated and controlled, and for the maintenance of the Risk Register and the events log, reporting any material changes and additions to the Board and Management Risk Committees. The Board's Risk Committee receives a quarterly risk update that identifies any changes to the company's risk profile, together with the mitigating controls and actions that have been taken. That Committee in turn reports to the Board. The company, including the branch manages its risks in accordance with its risk appetite.

The principal risks facing the company, including the branch are set out below:

- **Insurance Risk**

Insurance risk is split into two distinct sub risks:

- Underwriting risk - Loss or adverse change in the value of insurance liabilities, due to inadequate pricing - i.e. underwritten events do not occur/crystallise as assumed in pricing business, including binary events, inadvertent coverage of products not priced for; and,
- Reserving risk - Loss or adverse change in the value of insurance liabilities, due to inadequate provisioning assumptions - i.e. Reserves (Claims, including Incurred But Not Reported (IBNR)) are inadequate to meet future liabilities.

Insurance risk is the key risk in the company's strategy, seeking profit from the underwriting of risk. This is managed with a clear and focussed underwriting approach and risk appetite, with regular reviews of profile and performance. Reserving risk is governed by the Reserving Policy and overseen by the Actuarial department. Inherently with high frequency, low severity claims experience and minimal latent claims, reserving risk is relatively low for the group. The creditor book has a higher risk profile, but are smaller than the Auto and A&T lines of business.

TWG Europe and the entities within the group, do not hold or have exposure to any off-balance sheet items or utilise special purpose vehicles.

- **Credit Risk**

Credit risk is the risk of loss or of adverse change in the financial situation, resulting from fluctuations in the credit standing of issuers of securities, counterparties and any debtors. The group manages credit risk in three material sub-risks:

- Adverse impact to financial position due to reinsurance exposure;
- Financial exposure arising from client captive reinsurance arrangements; and,
- Failure of counterparty/inability to collect monies owed.

- **Liquidity Risk**

Liquidity risk is the risk that the group is unable to realise investments and other assets to settle financial obligations when they fall due. The group manages this risk on two levels, one, considers the day-to-day cash flow needs of the business, including the associated processes for cash flow management; secondly, is in a crisis event, the liquidity of the investment portfolios.

- **Market Risk**

Market risk is the risk of loss or of adverse change in the financial situation resulting, directly or indirectly, from fluctuations in the level and in the volatility of market prices of assets, liabilities and financial instruments. TWG Europe manages market risk with the following sub-risks: adverse foreign exchange movements; credit spreads widen; interest rate increase; failure of an investment counterparty; equity risk; and, securitised securities risk.

Market risk is managed by the limits and tolerances outlined in the Investment Management Agreement between the group and the Investment Manager. Adherence to the agreement and market risk sensitivities are monitored by the Investment Committee.

- **Strategic and Emerging Risks**

Strategic risks are categories as risks that may cause loss that may arise from the pursuit of an unsuccessful business plan or inability to meet the assumptions used in the plan.

Strategic risks managed by the group include risks related to the acquisition of new business and the retention and improvements sought in existing business.

The key emerging risk currently being managed and monitored closely by the group is BREXIT. Inherently this risk is significant to the group, as a European insurer which relies on passporting rights within the EU to conduct business. This risk is closely controlled with a dedicated BREXIT project team whose primary purpose is to ensure that the group can continue to conduct and service its core business in its current territories of operation.

- **Operational Risk**

Operational risk is associated with the internal or day-to-day operation of the organisation; it is the risk of loss arising from inadequate or failed internal processes, personnel, systems or from external events. Operational risk is typically not taken in exchange for an expected return; it inherently exists in the normal course of business activity.

At a high-level, operational risk can occur due to:

- An error by the person doing an activity;
- The system necessary to perform an activity is broken or not functioning;
- The process supporting an activity is flawed or inappropriately controlled; and
- An external event occurs that disrupts activity.

Conduct risk is the risk of loss arising from failure to conduct business in a manner to ensure the delivery of fair customer outcomes and ensure market integrity, including meeting the regulatory requirements relating to the documentation of such process. As conduct risk is at the core of the business of the group, it is deemed part of the operational risk framework and managed accordingly.

- **Risk Capital Management**

Risk Capital Management is managed within a framework, with clear risk appetite tolerances and triggers that consider the capital requirements of maintaining an AM Best A- rating; any ORSA capital requirements; and, the maintenance of Solvency II Own Funds in excess of capital requirements, with the addition of a suitable management buffer to ensure continuous solvency.

Capital management and it's associated framework is governed by the Capital Management Policy, which is approved by the Board. The Policy applies consistently across the group.

As at 31st December 2017, Capital was maintained above the required risk appetite levels for AM Best, ORSA and SCR capital requirements.

NUMBER OF FULL-TIME POSITIONS ON ANNUAL AVERAGE

The branch did not have any employees in 2017 or 2016.

RESEARCH AND DEVELOPMENT

The branch has not undertaken any research and development activities during the year.

EXTRAORDINARY EVENTS

There were no extraordinary events in 2017.

FUTURE DEVELOPMENTS

The company continues to evaluate its product mix and geographical footprint to ensure that it moves with both market trends and the changing European regulatory and compliance environment.

Appendix 3

INDEPENDENT AUDITOR'S REPORT

with financial statements as of December 31, 2017 of

**LONDON GENERAL INSURANCE COMPANY LIMITED,
à Staines-upon-Thames, succursale de Montreux (Suisse), Montreux**

To the General Manager of

LONDON GENERAL INSURANCE COMPANY LIMITED, à Staines-upon-Thames, succursale de Montreux (Suisse)

Lausanne, April 27, 2018

Independent auditor's report

As a federally-supervised audit firm, we have audited the accompanying financial statements of the LONDON GENERAL INSURANCE COMPANY LIMITED, à Staines-upon-Thames, succursale de Montreux (Suisse), which comprise the balance sheet as at December 31, 2017, and the income statement and notes for the year then ended, in line with Article 28 para. 2 of the Insurance Supervision Act (ISA) and with reference to the FINMA guidelines "Preparation and audit of the financial statements of branch offices of foreign insurance companies (WNL)".

The financial statements have been prepared by the General Manager on the basis of the financial reporting provisions of the Swiss Code of Obligations and the requirements of the supervisory law.

General Manager's Responsibility for the Financial Statements The General Manager is responsible for the preparation of these financial statements in accordance with the financial reporting provisions of the Swiss Code of Obligations and the requirements of the supervisory law – in particular the Financial Market Supervision Act (FINMASA), the Insurance Supervision Act (ISA), the Insurance Supervision Ordinance (ISO) and the FINMA Insurance Supervision Ordinance (ISO-FINMA) as well as with the FINMA guidelines "Preparation and audit of the financial statements of branch offices of foreign insurance companies (WNL)" –, and for such internal controls as the General Manager determines are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the regulatory requirements set out in Article 28 para. 2 ISA, the WNL and Swiss Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the branch office's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the branch office's internal control system. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the General Manager, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.


Opinion

In our opinion, the financial statements of the Montreux branch office of the LONDON GENERAL INSURANCE COMPANY LIMITED, Staines-upon-Thames, as of and for the year ended December 31, 2017 are prepared, in all material respects, in accordance with the financial reporting provisions of the Swiss Code of Obligations, the requirements of supervision law (in particular FINMASA, ISA, ISO and ISO-FINMA) and with the WNL.

Basis of Accounting

Without modifying our opinion, we note that the financial statements of the Montreux branch office of the LONDON GENERAL INSURANCE COMPANY LIMITED, Staines-upon-Thames, are prepared on the basis of the accounting principles specified above. The financial statements are prepared to comply with the requirements of Article 25 para. 4 ISA. As a result, the financial statements may not be suitable for another purpose.

Ernst & Young Ltd



Blaise Wägli
Licensed audit expert
(Auditor in charge)



Fabien Raufaste
Licensed audit expert

Enclosure

- Financial statements (balance sheet, operating account and notes)

Financial Statement of London General Insurance Company Limited, succursale de Montreux

Balance sheet as of December 31st, 2017

Assets

| CHF | Note | 31.12.2017 | 31.12.2016 |
|---------------------------|------|-------------------|-------------------|
| Investments | | 19'013'278 | 22'084'613 |
| Fixed-interest securities | 1a | 13'459'447 | 13'754'492 |
| Other investments | 1b | 5'553'831 | 8'330'121 |
| Cash and cash equivalents | | 484'186 | 180'848 |
| Insurance receivables | 2 | 6'245 | 71'015 |
| Other receivables | | 307'713 | 69'730 |
| Prepaid expenses | 3 | 224'102 | 224'040 |
| TOTAL ASSETS | | 20'035'524 | 22'630'246 |

Liabilities and Head office account

| CHF | Note | 31.12.2017 | 31.12.2016 |
|---|------|-------------------|-------------------|
| Technical provisions | 4 | 10'731'889 | 16'981'196 |
| Insurance payables | 5 | 41'404 | 165'623 |
| Other liabilities | 6 | 1'633'198 | 2'178'920 |
| Total provisions and 3rd parties liabilities | | 12'406'491 | 19'325'739 |
| Head office account | ** | 7'629'033 | 3'304'507 |
| TOTAL LIABILITIES AND HEAD OFFICE ACCOUNT | | 20'035'524 | 22'630'246 |

** As per statement of changes enclosed

Financial Statement of London General Insurance Company Limited, succursale de Montreux

Income statement for the year to 31st, December 2017

| CHF | Note | 2017 | 2016 |
|--|------|-------------------|-------------------|
| Gross premium written | | 292'280 | 2'557'171 |
| Net premiums written | | 292'280 | 2'557'171 |
| Change in unearned premium reserves | | 7'617'443 | 5'096'291 |
| Net premiums earned | | 7'909'722 | 7'653'462 |
| Other insurance income | | 0 | 0 |
| Total technical income | | 7'909'722 | 7'653'462 |
| Gross claims and claim expenses paid | | -4'988'517 | -4'091'770 |
| Change in technical provisions | 7 | -1'368'135 | -1'103'877 |
| Net claims and claim expenses incurred | | -6'356'652 | -5'195'647 |
| Acquisition costs and administrative expenses | | -171'460 | -511'853 |
| Net acquisition costs and administrative expenses | | -171'460 | -511'853 |
| Total technical expenses | | -6'528'112 | -5'707'499 |
| Income from investments | 9 | 508'368 | 370'874 |
| Expenses from investments | 10 | -363'877 | -401'711 |
| Net income from investments | | 144'491 | -30'837 |
| Other financial income | | -62'637 | 35'323 |
| Operating income | | 1'463'464 | 1'950'449 |
| Other expenses | | -792'740 | -1'189'791 |
| Profit before tax | | 670'725 | 760'657 |
| Income tax expense | | -5'985 | -1'524 |
| PROFIT FOR THE YEAR | | 664'740 | 759'134 |

**Financial Statement of London General Insurance Company Limited,
succursale de Montreux**

Statement of changes in Head office account

| | 31.12.17 CHF | 31.12.16 CHF | change % |
|------------------------------------|------------------------|------------------------|--------------------|
| Beginning balance at 1.1. | 3'304'507 | 2'545'373 | 30% |
| Fund transfer from the Head office | 3'659'786 | - | - |
| Fund transfer to the Head office | - | - | - |
| Profit for the year | 664'740 | 759'134 | -12% |
| Ending balance at 31.12 | 7'629'033 | 3'304'507 | 131% |

Financial Statement of London General Insurance Company Limited, succursale de Montreux

Notes to the Financial Statements

Financial reporting standards and activities

The report covers the activities of the Swiss branch of London General Insurance Company Limited ("the branch"). A company registered in the United Kingdom with Registered Office at:

Twenty Kingston Road
Staines upon Thames
Surrey
TW18 4LG
United Kingdom

The registered office of the branch is at:

ORFA AUDIT SA
Avenue des Alpes 96
1820 Montreux

The management present the financial statements for the branch for the year ended 31 December 2017. During the year the branch stopped underwriting motor vehicle extended warranty insurance but continued to write appliance and technology business in respect of personal electronic goods.

There is no full-time equivalents for the reporting year, as well as for the previous year.

The annual financial statements have been prepared in accordance with the provisions on commercial accounting of the Swiss Code of Obligations (CO) (Art. 957-963b CO, applicable as of 1 January 2013).

Apart from the Swiss Code of Obligations, the provisions of the Swiss Ordinance on the Supervision of Private Insurance Companies (Art. 5-6a AVO-FINMA) have been applied.

Foreign Currency Translation

The annual financial statements are prepared in Swiss franc.

Valuation principles

Uniform valuation principles were applied. Assets, equity and liabilities were valued individually.

Equity and liabilities:

Equity and liabilities are stated at their nominal value.

Investments:

Fixed-interest securities are valued using the linear cost amortization method.

Collective investments are valued at the lower of cost or market.

Technical provisions:

These are obligations due to insured parties determined based on an individual insurance agreement. They are calculated in accordance with methodologies notified to FINMA.

Financial Statement of London General Insurance Company Limited, succursale de Montreux

Notes to the Financial Statements

1a. Fixed-interest securities

| CHF | 31.12.2017 | 31.12.2016 |
|------------------------|-------------------|-------------------|
| Swiss Government bonds | 13'459'447 | 13'754'492 |
| Total | 13'459'447 | 13'754'492 |

1b. Other investments

| CHF | 31.12.2017 | 31.12.2016 |
|---|------------------|------------------|
| Ishares Core CHF Corporate bond - ISIN CH0226976816 | 5'553'831 | 8'330'121 |
| Total | 5'553'831 | 8'330'121 |

2. Insurance receivables

| CHF | 31.12.2017 | 31.12.2016 |
|--------------------------------------|--------------|---------------|
| Receivables from policyholders | - | - |
| Receivables from agents and brokers | 6'245 | 71'015 |
| Receivables from insurance companies | - | - |
| Total | 6'245 | 71'015 |

3. Prepaid expenses

| CHF | 31.12.2017 | 31.12.2016 |
|---------------------------------|----------------|----------------|
| Accrued interest on investments | 224'102 | 224'040 |
| Other deferrals | - | - |
| Total | 224'102 | 224'040 |

4. Technical provisions

| | Technical provisions (gross) | Reinsurers' share | Technical provisions written |
|--------------------------|------------------------------|-------------------|------------------------------|
| Non-life | | | |
| CHF | 31.12.2017 | 31.12.2017 | 31.12.2017 |
| Unearned premium reserve | 6'161'376 | - | 6'161'376 |
| Loss reserves | 647'304 | - | 647'304 |
| Actuarial reserves | 3'923'209 | - | 3'923'209 |
| Total | 10'731'889 | - | 10'731'889 |

| | Technical provisions (gross) | Reinsurers' share | Technical provisions written |
|--------------------------|------------------------------|-------------------|------------------------------|
| Non-life | | | |
| CHF | 31.12.2016 | 31.12.2016 | 31.12.2016 |
| Unearned premium reserve | 13'778'819 | - | 13'778'819 |
| Loss reserves | 660'779 | - | 660'779 |
| Actuarial reserves | 2'541'599 | - | 2'541'599 |
| Total | 16'981'196 | - | 16'981'196 |

5. Insurance payables

| CHF | 31.12.2017 | 31.12.2016 |
|------------------------------------|---------------|----------------|
| Liabilities to policyholders | - | -54'306 |
| Liabilities to agents and brokers | 41'404 | 219'929 |
| Liabilities to insurance companies | - | - |
| Total | 41'404 | 165'623 |

Financial Statement of London General Insurance Company Limited, succursale de Montreux

Notes to the Financial Statements

6. Liabilities to related parties

| | Third-party | Management bodies | Shareholdings | Total 31.12.2017 |
|-----------------------|------------------|-------------------|---------------|------------------|
| CHF | | | | |
| Insurance receivables | - | - | - | - |
| Other liabilities | 1'633'198 | - | - | 1'633'198 |
| | 1'633'198 | - | - | 1'633'198 |

| | Third-party | Management bodies | Shareholdings | Total 31.12.2016 |
|-----------------------|------------------|-------------------|---------------|------------------|
| CHF | | | | |
| Insurance receivables | - | - | - | - |
| Other liabilities | 2'178'920 | - | - | 2'178'920 |
| | 2'178'920 | - | - | 2'178'920 |

7. Change in technical provisions

| | Technical provisions (gross) | Reinsurers' share | Technical provisions written |
|--------------------------------------|------------------------------|-------------------|------------------------------|
| Non-life | 2017 | 2017 | 2017 |
| CHF | | | |
| Change in loss reserves | 15'638 | - | 15'638 |
| Change in other technical provisions | -29'113 | - | -29'113 |
| Change in actuarial reserves | 1'381'610 | - | 1'381'610 |
| Total | 1'368'135 | - | 1'368'135 |

| | Technical provisions (gross) | Reinsurers' share | Technical provisions written |
|--------------------------------------|------------------------------|-------------------|------------------------------|
| Non-life | 2016 | 2016 | 2016 |
| CHF | | | |
| Change in loss reserves | 28'680 | - | 28'680 |
| Change in other technical provisions | 51'701 | - | 51'701 |
| Change in actuarial reserves | 1'023'496 | - | 1'023'496 |
| Total | 1'103'877 | - | 1'103'877 |

8. Audit fees

| | 2017 | 2016 |
|----------------|---------------|---------------|
| CHF | | |
| Audit services | 29'600 | 14'310 |
| Other services | - | - |
| Total | 29'600 | 14'310 |

9. Income from investments

| | Income * | Net unrealized gains | Net realized gains | Total |
|---------------------------|----------------|----------------------|--------------------|----------------|
| CHF | 2017 | 2017 | 2017 | 2017 |
| Fixed-interest securities | 394'651 | - | - | 394'651 |
| Others investments | 113'717 | - | - | 113'717 |
| Total | 508'368 | - | - | 508'368 |

| | Income * | Net unrealized gains | Net realized gains | Total |
|---------------------------|----------------|----------------------|--------------------|----------------|
| CHF | 2016 | 2016 | 2016 | 2016 |
| Fixed-interest securities | 258'539 | - | - | 258'539 |
| Others investments | 112'335 | - | - | 112'335 |
| Total | 370'874 | - | - | 370'874 |

*Variation between 2016 and 2017 : Some interests incomes were stated net of tax in the 2016 financial statements. Withholding tax was corrected and reclaimed in 2017 on these incomes.

Financial Statement of London General Insurance Company Limited, succursale de Montreux

Notes to the Financial Statements

10. Expenses from investments

| CHF | Current expenses | Net unrealized losses | | Net realized losses | Total |
|-----|---------------------------|-----------------------|----------------|---------------------|----------------|
| | | 2017 | 2017 | 2017 | 2017 |
| | Fixed-interest securities | 18'851 | 295'045 | - | 313'896 |
| | Other investments | | - | 49'980 | 49'980 |
| | Total | 18'851 | 295'045 | 49'980 | 363'877 |

| CHF | Current expenses | Net unrealized losses | | Net realized losses | Total |
|-----|---------------------------|-----------------------|----------------|---------------------|----------------|
| | | 2016 | 2016 | 2016 | 2016 |
| | Fixed-interest securities | 38'018 | 295'853 | - | 333'871 |
| | Other investments | 1'334 | - | 66'506 | 67'840 |
| | Total | 39'352 | 295'853 | 66'506 | 401'711 |

11. Total amount of assets pledged to secure own liabilities, as well as assets with retention of title

| CHF | 31.12.2017 | 31.12.2016 |
|-----------------------------------|-------------------|-------------------|
| Book value of restricted assets : | | |
| - Fixed-interest securities | 19'013'278 | 22'084'613 |
| - Cash | 49'575 | 4'038 |
| Total | 19'062'853 | 22'088'651 |